

Business Products and Services Deals for November 2018

Company Name	Description	Deal Synopsis
Abcomrents	Provider of interactive technology and equipment rental services. The company's offerings include to strategize, design and implement event productions with technology services, rental equipment, and all the supporting infrastructure and other technology rentals for event planners, conference planners, convention exhibitors, enabling the clients to focus on the event management and reach their event goals.	The company received an undisclosed amount of development capital from Dubin Clark & Company on November 13, 2018. The company was recapitalized as a result of the transaction.
Apex Companies	Provider of water resource management and environmental services in the United States. The company offers due diligence, environmental assessments, water and stormwater management, permitting and planning, remediation and litigation support services, enabling private and public sector clients maintain environmental, health and safety excellence on an enterprise-wide basis.	The company was acquired by Sentinel Capital Partners and Yukon Partners through an LBO on November 28, 2018 for an undisclosed sum.
Arke Systems	Provider of information technology consulting services. The company specializes in strategic brand experience and marketing technology, which designs, builds, and manages digital brand experiences, thereby enabling clients and partners achieve a disproportionate share of the market.	The company received an undisclosed amount of development capital from NRD Capital Management on November 1, 2018.
Avborne Accessory Group	Provider of aviation maintenance services. The company offers repair services for hydraulics, bearings, mechanical components, pneumatics, electro-mechanical components, instruments and electric power products.	The company, a subsidiary of Sargent Aerospace & Defense was acquired by AerSale, via its financials sponsor Leonard Green & Partners through a \$21.5 million LBO on November 30, 2018.

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BiggerPockets	Provider of online educational content for the real estate investment community. The company through its website offers its content, networking resources and investment analysis tools to the individual and corporate real estate investors, enabling them to access real estate investing content and generate leads or referrals through various networking channels.	The company received an undisclosed amount of development capital from McCarthy Capital on November 14, 2018. The company was recapitalized as a part of the transaction.
City Wide Building Service	Provider of commercial building maintenance services across Texas. The company's services include the high rise and low rise window cleaning, pressure washing, anchor installation, and inspection, sealing and restoration, enabling customers to get access to building-facade maintenance and cleaning services.	The company was acquired by NCK Capital through an LBO in November 2, 2018 for an undisclosed sum. HCAP Partners and Midwest Mezzanine Funds provided mezzanine financing services for the company.
Coleman Floor Company	Provider of flooring and installation services for homes, apartments, and commercial projects. The company offers various flooring styles such as carpet, hardwood, resilient, vinyl, laminate, ceramic tile, and natural stone.	The company was acquired by Interior Logic Group, via its financial sponsors Platinum Equity, Littlejohn & Co and The Gores Group, through an LBO on November 1, 2018 for an undisclosed sum.
Cooling Tower Resources (Baytown Division)	Distributor and fabricator of cooling tower parts. The company offers 500000 board feet of inventory, distribution system, nozzles, stainless steel hardware molded and pultruded fiberglass grating.	The company was acquired by Midwest Cooling Tower Services, via its financial sponsor Dorilton Capital, through an LBO on November 14, 2018 for an undisclosed sum.
CPM Holdings	Manufacturer and distributor of processing equipment. The company supplies equipment for pelleting and particle size reduction, feedmilling, oilseed extraction and recycling for the animal feed, oilseed, bioenergy, human food/snacks and engineered materials industries	The company was acquired by American Securities and its management through a \$1.23 billion LBO on November 16, 2018. BMO Harris Bank, Jefferies Finance, Rabobank Group, Stifel Finance and The Goldman Sachs Group \$840 million of debt financing in the form of senior debt to support the transaction.

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Electric Power Systems International	Provider of outsourced electrical engineering, testing, repair and maintenance services. The company focuses on highly technical testing and engineering services that occur in electrical substations covering a broad range of equipment including protective relay and control systems, breakers, transformers, batteries and switchgear.	The company was acquired by Industrial Growth Partners and its management through an LBO on November 5, 2018 for an undisclosed sum. The transaction creates a platform for EPS to accelerate its growth by aggressively pursuing its strategic initiatives.
Eliassen Group	Provider of software consulting, training, and staffing services in the United States. The company operates through two divisions, Technology Staffing, and eClinical Solutions. The Technology Staffing division provides contract consulting, contract-to-hire, and direct-hire services. It recruits in the areas of project management, business systems analysis, systems architecture, database development, database administration, and data warehousing	The company was acquired by Stone Point Capital through an LBO on November 5, 2018, for an undisclosed sum. Citizens Bank, Key Bank, Capital One Bank, Churchill Asset Management, Fifth Third, RBC Bank and US Bancorp provided \$185 million of debt financing in the form of \$25 million revolving credit line, \$80 million term loan A and \$80 million term loan B to support the transaction.
Gasser & Sons	Manufacturer of high precision metal components used in mission-critical medical, defense and industrial applications. The company specializes in the manufacturing of advanced housings and components that are custom designed for critical applications within the medical industrial and defense markets.	The company was acquired by MavenHill Capital through an LBO on November 7, 2018 for an undisclosed sum.
GlobalWide Media	Provider of online affiliate marketing and internet technology services for advertisers globally. The company manages performance and branding campaigns for advertisers across all forms of digital media including display, video, connected television, social, and email on devices including computers, mobile, tablets.	The company was acquired by Alaris Royalty and its management through a \$46 million LBO on November 21, 2018.

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Grand Northern Products	Distributor of specialty industrial abrasive products and equipment. The company's specialty abrasives are supplied to casting, metal, stamping, machining, forging, remediation, coating and paving manufacturers, enabling them to get access to the suitable application with advanced technologies and processes available, for surface finishing or enhancement.	The company was acquired by CenterOak Partners through an LBO on November 1, 2018 for an undisclosed sum. The company was recapitalized as a part of the transaction. The company raised \$108 million of debt financing in the form of senior secured credit facility as part of the transaction.
Hydrofarm	Manufacturer and wholesaler of hydroponics equipment and horticultural products. The company produces hydroponics equipment, high-intensity grow lights and climate control systems and distributes through its nine distribution centers across North America, providing customers with right gardening products to make their indoor, hydroponic, organic or greenhouse efforts easier and more productive.	The company received \$55 million of development capital from Serruya Private Equity, Hawthorn Equity Partners and Broadband Capital Investments on November 1, 2018. The financing will provide Hydrofarm with the financial flexibility to continue to grow the business both organically and through acquisitions.
Individual FoodService	Distributor of food products, packaging and other products for the purpose of providing quality goods. The company distributes eco-friendly and custom-branded food, paper, plastic, packaging, janitorial and smallwares products, enabling serving and hospitality companies to receive their products in a timely manner at a great price.	The company was acquired by Sole Source Capital through an LBO on November 21, 2018 for an undisclosed sum.
Information Resources	Provider of market and shopper information and predictive analysis designed for the consumer packaged goods ("CPG") and retail industries. The company's services combine data with predictive analytics to uncover new consumer insights and integrate them on the most technologically-advanced, cloud-based visualization platform.	The company was acquired by Vestar Capital Partners and New Mountain Capital through an LBO on November 30, 2018 for an undisclosed sum. Capital One Financial, Jefferies Finance, Ares Management and Nomura Securities provided \$80 million revolving credit line, \$1.21 billion senior secured first lien term loan and \$390 million senior secured second lien term loan to support the transaction.

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Kickhaefer Manufacturing Company	Manufacturer and supplier of precision metal parts and components. The company's products are made from stamping, slide forming, laser cutting, press braking and forming, providing customers with a wide array of complex, precision metal parts and components.	The company was acquired by Main Street Capital along with its co-investors and its management through an LBO on November 06, 2018. Main Street Capital provided \$45.24 million in a combination of first-lien, senior secured term debt and a direct majority equity investment. In addition, Main Street and one of its co-investors will provide the company an undrawn credit facility to support its future organic growth initiatives and working capital needs.
Leadpoint (Phoenix)	Provider of staffing services intended to focus on individual performance. The company's offerings include assessment, planning, transition, analysis and monitoring services through data tools, enabling clients to get improved workforce effectiveness.	The company received an undisclosed amount of development capital from Copley Equity Partners on November 27, 2018.
Mann Lake	Manufacturer of beekeeping products. The company offers a comprehensive line of beekeeping supplies, providing single-hive enthusiast and large commercial operations with equipments that protect and support bee populations.	The company was acquired by Grey Mountain Partners, Stuart Volby and its management through an LBO on November 14, 2018 for an undisclosed sum. The deal will enable the company to better serve both new and existing customers while rapidly expanding into adjacent markets.
Minnesota Rubber and Plastics	Provider of molding and assembly of products made from elastomers and thermoplastics. The company has engineering and manufacturing facilities across North America, Europe and Asia having deep materials science expertise offering full-service capabilities that range from engineering mission-critical components to providing complete manufacturing solutions for technically demanding applications.	The company was acquired by Kohlberg Kravis Roberts through an LBO on October 12, 2018. Kohlberg Kravis Roberts, Crescent Capital Group and PSP Investments Credit USA provided debt financing for the deal.

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Motion Solutions	Provider of custom, application-specific engineered systems and related engineering services. The company distributes linear motion and motion-control products and offers electro-mechanical design, prototype and volume manufacturing and other engineering services to OEMs and industrial customers in the medical, life sciences, semiconductor, robotics, and industrial automation sectors.	The company was acquired by Frontenac through an LBO on November 6, 2018 for an undisclosed sum.
MWH Constructors	Provider of customized, integrated construction, and project delivery services with a focus on water and energy. The company offers preconstruction, engineering, commissioning and startup, operations and maintenance, subcontracting, and other related services for new facilities, infrastructure improvement and expansion, and capital-intensive constructions.	The company, a subsidiary of Stantec (TSE: STN), was acquired by Oaktree Capital Management and its management through a \$130 million LBO on November 7, 2018.
North American Roofing	Provider of commercial roofing and maintenance services. The company provides roof replacement, leak and repair services, snow removal from roofs, customized roof metal fabrication and roof guard asset management services. It also offers metal, modified, elastomeric, solar and single ply roofing systems.	The company was acquired by Silver Oak Services Partners, other undisclosed investors and its management through an LBO for on November 21, 2018 for an undisclosed sum. The company was recapitalized as a result of the transaction.
Orion Pipeline (Portfolio of gas gathering, treating and processing assets)	Portfolio of energy assets in East Texas. The portfolio is comprised of five systems involved in gas gathering, treating and processing assets.	The portfolio of assets was acquired by Elevate Midstream Partners, via its financial sponsor Tailwater Capital, through an LBO on November 15, 2018 for an undisclosed sum.
Owen Equipment Company	Provider of environmental maintenance equipment. The company distributes and leases sewer cleaners, hydro excavators, street sweepers and camera systems for the municipal and environmental sectors in Portland, Oregon, Washington, Sacramento and California.	The company was acquired by CenterGate Capital through an LBO on November 29, 2018 for an undisclosed sum.

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Southern Plastics Company	Manufacturer of soft plastic baits designed for the fishermen industry. The company designs soft plastic fishing lures in a variety of scents, additives, and color schemes.	The company was acquired by Lew's Fishing, via its financial sponsor Peak Rock Capital, through an LBO on November 6, 2018 for an undisclosed sum.
South-Tek Systems	Designer and manufacturer of nitrogen generators. The company's products create nitrogen gas on site resulting in an unlimited supply of on-demand nitrogen gas and utilize pressure swing adsorption or membrane technology to separate the nitrogen molecules from the oxygen molecules in the air resulting in high purity nitrogen gas for automotive, beverage and food, chemical, mining, electronics, laboratory, laser cutting, medical packaging, oil and gas, plastics and pharmaceutical industries.	The company was acquired by Pfungsten Partners through an LBO on November 20, 2018 for an undisclosed sum.
Specialty Products & Insulation	Distributor of mechanical insulation and complementary products for commercial and industrial applications. The company specializes in the domestic and global distribution and fabrication of mechanical, industrial, commercial, building, metal building and HVAC insulation systems, OEM products for passive fire protection systems, architectural/acoustical ceiling, wall and flooring systems and a wide range of specialty products.	The company was acquired by Dunes Point Capital through an LBO on November 2, 2018, for an undisclosed sum. Churchill Asset Management and Twin Brook Capital Partners provided \$84 million of debt financing in the form of \$15 million revolving credit line and \$69 million term loan to support the transaction.
Tecta America	Provider of roofing contracting services. The company's installation services include span installation, replacement, repairs and maintenance, new construction, disaster response, sustainability options and more, enabling local and national customers across a spectrum of industries and end markets to receive quality, expertise and professionalism in roofing area.	The company was acquired by Altas Partners through an LBO on November 21, 2018 for an undisclosed sum.

Business Products and Services Deals for November 2018

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The Plastics Group (Willowbrook, Ill. operations)	Designer and manufacturer of plastic blow-molding intended for making hollow plastic parts. The company's products include custom blow-molded and rotational-molded plastic parts for custom applications across various end markets which are manufactured with press capacity ranging from 5 to 100 pounds, through materials science, enabling the customers to overcome logistics challenges inherent in shipping large and molded structural panels.	The company was acquired by Beaconhouse Capital Management through an LBO on November 13, 2018 for an undisclosed sum.
Trystar	Manufacturer and distributor of electrical cable and electrical power panel equipment based in Faribault, Minnesota. The company's offerings include temporary electrical power products, welding cable lead, electrical distribution panels and welding racks, enabling public sector, education, healthcare, retail and industrial markets to get access to power, commercial utility and emergency backup equipment.	The company received an undisclosed amount of development capital from Goldner Hawn Johnson & Morrison and Barings on October 13, 2018. Barings served as a lead agent on a senior secured credit facility and an equity co-investment. The company was recapitalized through this transaction.
United Vending & Market Services	Manufacturer and provider of vending services based in Detroit, Michigan. The company's offerings include traditional vending and full-line coffee services, as well as custom micro-markets suitable for all break room needs, enabling the customers with convenience and healthy food options with multiple payment options.	The company was acquired by Continental Services, via it's financial sponsor New Heritage Capital through an LBO on November 8, 2018 for an undisclosed sum.
Universal Pure	Provider of food processing and related services. The company offers 3rd party high-pressure processing (HPP), cold storage and pre and post-HPP value-added services that help companies safely bring longer-lasting, cleaner-label products to market.	The company was acquired by Tilia Holdings through an LBO on November 21, 2018 for an undisclosed sum.

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Vesta Modular	Provider of work-force accommodation services for workers intended to provide modular building models that would change the way people thought about the building process. The company brings a professional approach and a unique perspective to its projects utilizing a greener, faster, and smarter way of building, selling and leasing work-force accommodation to constructors and builders as well as provides educational, hospitality, multi-family, assisted living, medical services for the government, healthcare, workforce housing, office, disaster recovery and storage industries.	The company was acquired by Balmoral Funds and the senior managers of Vesta Modular through an LBO on November 16, 2018 for an undisclosed sum. The investment Vesta Modular will continue its strategy of aggregating players within the modular industry and maintain its focus on developing the most technically advanced modular provider in North America.
Visionary Integration Professionals	Provider of technology, outsourcing and consulting services. The company's technology, outsourcing and consulting services include data architecture and data warehousing, enabling its customers in the commercial, federal, state and local industries to configure and customize their data, ensure proper systems and technologies are integrated for effective and efficient human resource planning and execution, optimize critical business processes across the organization using proven methodologies and build efficient, scalable processes for quality planning, quality assurance and quality control.	The company received \$47.26 million of development capital from Brightwood Capital Advisors, Morgan Stanley Credit Partners and other undisclosed investors on November 9, 2018. The deal also includes an undisclosed amount of convertible debt financing. The company intends to use the funds to accelerate the growth of VIP and its wholly-owned subsidiary, Meridian Knowledge Solutions (Meridian), based in Reston, VA.
VividGro	Provider of controlled environment agriculture LED lighting services. The company's offerings include developing lighting for NASA and the International Space Station along with delivering optimized PAR to maximize plant growth and efficacy to the indoor horticultural and cannabis industries, thus enabling growers to maximize yields and reduce costs.	The company received \$2.40 million of development capital from Merida Capital Partners, Lighting Science Group and other undisclosed investors on November 29, 2018.

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White Construction (Beaver Dam)	Provider of telecom-focused construction services. The company specializes in underground construction work with particular expertise in fiber-to-the-home, fiber-to-the-premises and fiber optic interconnect projects. It also has aerial, splicing and cutover capabilities.	The company was acquired by Congruex, via its financial sponsor Crestview Partners through an LBO on November 20, 2018 for an undisclosed sum. The acquisition added self-perform construction capabilities to Congruex and further enabled to provide end-to-end, turn-key engineering and construction services for its customers.