

Consumer Products and Services Deals for October 2023
PE Industry Update

Company Name	Description	Deal Synopsis
3A Collision	Operator of collision repair center intended to offer auto repair.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on October 31, 2023 for an undisclosed amount.
Apex Service Partners	Operator of heating, ventilation and air conditioning, plumbing and electrical assistance companies specializing in residential home services. The company leverages a network of providers that share practices, resources, and expertise to deliver mechanical and electrical services, thereby enabling customers to get assistance as per their residential needs.	The company was rolled into the continuation fund Alpine Investors Team CV from Alpine Investors VI through an \$3.4 billion LBO on June 1, 2023.
Bazooka Candy Brands	Manufacturer of a confectionery company focused on producing bubble gums. The company offers a wide variety of kid's sugar confectionery, candies and bubble gum brands.	The company was acquired by Apax Partners through a \$700 million LBO on October 10, 2023.
Burns & McBride Home Comfort	Provider of home heating and cooling services intended for residential customers across Delaware, Pennsylvania, and Maryland. The company offers a wide range of options such as air conditioning, air quality maintenance, heat pumps, and water heaters along with offering installation and maintenance of their products, thereby ensuring quality and convenient experience for their clients in terms of overall home comfort.	The company was acquired by Sila Heating & Air Conditioning, via its financial sponsors Morgan Stanley Capital Partners and Constitution Capital Partners, through an LBO on October 23, 2023 for an undisclosed amount.
CCI Prime	Operator of a food-producing and processing firm based in Bethlehem, Pennsylvania. The company offers two food chains under which freshly cooked foods are distributed, enabling clients to facilitate food delivery across the USA.	The company was acquired by Frontenac Company through an LBO on October 19, 2023 for an undisclosed amount. Harvey & Company also Participated in this round.
Champions Retreat Golf Club	Operator of golf courses and clubs intended to create national-caliber playing surfaces. The company's golf club offers culinary, cottages and a grille house as well as space for weddings, receptions, meetings and events, enabling members and guests to celebrate the elite golf lifestyle.	The company, a subsidiary of Heritage Golf Group, was acquired by Arcis Golf, via its financial sponsors Atairos and Arcis Equity Partners, through an LBO on October 12, 2023 for an undisclosed amount. With this acquisition, Arcis Golf's first in Georgia, the company expands its presence to 14 states.

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Chocolate Delivery Systems	Producer of chocolates, candies and confectionery products intended to offer seasonal novelties. The company offers chocolates, chips, gift items, peanut butter, candies, peppermint and chocolate bars, thereby providing customers with flexible manufacturing at high volume.	The company was acquired by R.M. Palmer, via its undisclosed financial sponsor, through an LBO on October 5, 2023.
Collision Craft Memphis	Provider of auto repair services based in Memphis, Tennessee.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on OCTOBER 30, 2023 for an undisclosed amount.
Discmania	Manufacturer of disc golf products intended to make disc golf a global sport by taking it into a new country every year. The company offers disc drivers, putters, fairway drivers, midrange drivers, distance drivers, bags, targets, clothing and accessories, enabling the evolution of disc golf by delivering exciting, high-quality products and experiences to passionate people around the World.	The company was acquired by Latitude 64, via its financial sponsors Vendis Capital Management and Equip Capital, through an LBO on October 16, 2023 for an undisclosed amount.
Discover Aquatics	Operator of a swim school based in Olympia, Washington. The company offers a swimming environment for swimmers of all ages and ability levels assisting them with scheduling a group, semi-private or private lesson.	The company was acquired by Emler Swim School, via its financial sponsors Sage Venture Partners, Investment Management Corporation of Ontario and Morgan Stanley Capital Partners, through an LBO on October 27, 2023 for an undisclosed amount.
Don's Appliance	Operator of appliance retail store intended for consumers to purchase appliances. The company offers a wide range of appliances from all major brands, as well as product reviews, installation services, financing options, price comparison tools, and personalized recommendations, thus helping customers find suitable appliances for their needs and budgets.	The company was acquired by Kodiak Building Partners, via its financial sponsor Court Square, through an LBO on October 4, 2023 for an undisclosed amount.
Edward Marc Chocolatier	Producer of chocolate and confectionary products based in Trafford, Pennsylvania. The company offers sweet and savory snacks to customers through its multiple brands.	The company was acquired by Promise Holdings through an LBO on October 3, 2023 for an undisclosed amount.

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Fiesta Restaurant Group	Fiesta Restaurant Group Inc owns two fast-casual restaurant brands: Pollo Tropical, which offers Caribbean-inspired food; and Taco Cabana, which offers Mexican food. Collectively, the company owns and operates more than 300 restaurants in the southern United States. Roughly three-quarters of all Pollo Tropical restaurants are located in Florida. Taco Cabana restaurants are located almost exclusively in Texas. The company also franchises restaurants in Central and South America, which account for a very small portion of total company revenue.	The company (NAS: FRGI) was acquired by Authentic Restaurant Brands, via its financial sponsors Oxford Financial Group and Garnett Station Partners, through a \$225 million public-to-private LBO as of October 30, 2023.
Frank's Collision	Provider of auto collision repair services based in Opa Locka, Florida. The company offers paint and bodywork, complete frame repair and replacement, general mechanics, electronic diagnostics and repair and an on-site alignment machine through a team of certified technicians, thereby providing tailored services at an affordable price.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on October 13, 2023 for an undisclosed amount.
J&K Ingredients	Producer of baked goods ingredients intended for global bakery customers, commercial bakeries and bakery product wholesalers and distributors. The company specializes in natural mold inhibitors which help enhance taste, texture, aroma, consistency and shelf life, providing consumers a clean label alternative to artificial chemical preservatives.	The company was acquired by SK Capital Partners through an LBO on October 11, 2023 for an undisclosed amount. In support of the transaction, the company received debt financing in the form of loan from KeyBanc Capital Markets, Kayne Anderson Capital Advisors and Benefit Street Partners.
Junkless	Producer of low-sugar, clean-label snack foods intended to provide better nutrition for families. The company's granola bars are made from natural ingredients and contain no artificial preservatives, artificial flavors, artificial colors, hydrogenated oils, genetically modified organisms, or trans fats, enabling consumers to enjoy tasty, nutritious and healthy snacks.	The company was acquired by Impact Capital Private Equity through an LBO on October 4, 2023 for an undisclosed amount.

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Michael's Auto Body & Glass	Provider of automotive repair service based in Castle Rock, Colorado. The company offers services such as airbag replacement, alignments, brakes and ABS (auto braking system) repair, bumper and collision structuring, frame straightening, painting and dent and suspension allocation, enabling vehicle owners to get reliable remedies against minor scrapes or major damage caused.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on October 20, 2023 for an undisclosed amount.
Nightside	Manufacturer of electric bed lamps based in Ross, California. The company specializes in making luxury furniture along with a wide range of lamp varieties for the bedside and home.	The company was acquired by Everest Group through an LBO in approximately October 2023 for an undisclosed amount.
Old School Labs	Manufacturer of wellness supplement products based in Beverly Hills, California. The company offers pre-workout, muscle builders, multi-vitamins, test boosters, intra-workout, creatine and fat burners.	The company was acquired by Pearl West Group through an LBO in approximately October 2023 for an undisclosed amount.
Optical Designs Group	Operator of an optical platform intended for various ranges of eyewear. The company offers a wide range of eye care services, including comprehensive eye exams, refractions, contact lens fittings and evaluations as well as a curated collection of eyeglass frames, thereby enabling customers to conveniently meet all of their eye care needs in one place.	The company was acquired by InFocus Eyecare, via its financial sponsor Regal Healthcare Capital Partners, through an LBO on October 16, 2023 for an undisclosed amount.
PetVet Care Centers	Operator of a network of veterinary hospitals dedicated to offering quality pet care. The company operates a portfolio of general practices, specialty and hybrid hospitals across various states for the treatment of pets and partners with its affiliated veterinarians, thereby delivering affordable care to pet owners.	

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Piece of Cake	Operator of a chain of bakeries specializing in scratch-made cakes. The company offers a range of baked goods such as cakes, cupcakes, cookies, cheese straws, 5-layer bars, fudge brownies and gluten-free treats, thereby providing its customers with cakes baked from all-natural ingredients.	The company was acquired by Chicken Salad Chick, via its financial sponsors Harris Preston & Partners and Brentwood Associates, through an LBO on October 31, 2023 for an undisclosed amount.
Plumbing Mall	Provider of plumbing products intended to serve plumbers, contractors, and homeowners. The company offers a wide selection of products including toilet systems, sanitaryware, pipes and fittings, septic systems, water treatment, drainage, toilet repair parts, and accessories as well as garbage disposals, thereby enabling access to products at competitive prices.	The company was acquired by Wiseway Supply, via its financial sponsor CID Capital, through an LBO on October 19, 2023, for an undisclosed amount.
Powers Ferry Animal Hospital	Operator of an animal hospital committed to assuring the owners are well-informed and comfortable with the decisions made regarding their pet's care. The company offers a wide variety of services including full veterinary medical and surgical, boarding and bathing, ensuring its clients get improved veterinary care for their companions conveniently.	The company was acquired by Southern Veterinary Partners, via its financial sponsor Shore Capital Partners, through an LBO on October 3, 2023 for an undisclosed amount.
Rolling Hills Club	Operator of a full-service fitness center intended for families. The company offers a range of facilities including tennis, pickleball, aquatics, fitness, pilates, a kids' play area, and a skincare studio.	The company was acquired by The Bay Club Company, via its financial sponsor Kohlberg Kravis Roberts, through an LBO on October 09, 2023 for an undisclosed amount.
Setex	Setex is a Saint Marys, OH based private company whose line of business is Mfg public building furniture	The company was acquired by Elvaston Capital Management through an LBO on October 19, 2023 for an undisclosed amount.

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Simon & Schuster	Provider of publishing services intended to serve consumers worldwide. The company specializes in publishing various genres of books in both physical and digital editions, thereby enabling avid readers to read award-winning titles.	The company, a subsidiary of Paramount Global (NAS: PARA), was acquired by Kohlberg Kravis Roberts through a \$1.62 billion LBO on October 30, 2023. The transaction was supported by \$1.21 billion of debt financing in the form of a \$1.1 billion hybrid term loan and \$110 million revolving credit from Credit Agricole, HSBC Bank USA, Jefferies Finance, KKR Capital Markets, Mizuho Financial Group, Royal Bank of Canada, Stage Point Capital, The Goldman Sachs Group and UBS Group.
Southpoint Animal Hospital	Operator of a veterinary hospital intended to provide an environment where dogs, cats and their owners feel cared for both emotionally and physically. The company specializes in offering preventive wellness care, diagnostics, behavioral training for cats, surgery and post-operative care and drop-off service, ensuring its clients enhance and sustain the health and vitality of their companions effectively.	The company was acquired by Southern Veterinary Partners, via its financial sponsor Shore Capital Partners, through an LBO on October 3, 2023 for an undisclosed amount.
Steve's Auto Body (Jonesboro)	Provider of automotive collision repair services intended to serve vehicles that have developed trouble or met with an accident. The company offers a range of services including automotive tops, bodies, and interior repairs, headlamp restoration, glass replacement as well as automotive painting and refinishing.	The company was acquired by Joe Hudson's Collision Center, via its financial sponsor TSG Consumer, through an LBO on October 3, 2023 for an undisclosed amount.
TEGSCO	Provider of vehicle towing and storage management solutions for the cities of San Francisco and Indianapolis. The company specializes in vehicle towing and storage management solutions for the cities of San Francisco and Indianapolis.	The company was acquired by Vehicle Management Solutions, via its financial sponsors Mill Point Capital and Norwest Equity Partners, through an LBO on October 3, 2023 for an undisclosed amount.

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Terry's Tag and Title Service	Provider of vehicle tag and title services based in Westminster, Maryland. The company offers a range of services including new purchase titling and registration, gift transfer, duplicate titles, temporary plates, historic registration, insurance cases, address changes, and notary services among others, thereby providing quick service without the hassle of the state agency.	The company was acquired by Dealer Services Network, via its financial sponsor Frontenac Company, through an LBO on October 10, 2023 for an undisclosed amount.
The Patriot Events	Operator of a series of team ropings, barrel races, youth rodeo competitions and horse sales based in Fort Worth, Texas. The company supports the growth of multiple rodeo-event disciplines with formats conducive to jackpot competitors of all levels, thereby promoting team roping, calf roping, breakaway roping, barrel racing, pole bending, goat tying and rough stock events.	The company was acquired by Equine Network, via its financial sponsors Growth Catalyst Partners, Monroe Capital Income Plus Corp BDC and Monroe Capital, through an LBO on October 16, 2023 for an undisclosed amount.
Varsity Brands (Herff Jones Graduation Business)	Manufacturer of graduation products focused on celebrating the senior experience and commencement for students around the country. The company offers a range of highly customized products, including caps and gowns, fine paper, jewelry and frames, enabling clients to promote pride in their school and success in their accomplishments.	The business division of Varsity Brands was acquired by Atlas Holdings through an LBO on October 2, 2023 for an undisclosed amount.
WallsThatSpeak	Retailer of wall decor products based in Paducah, Kentucky. The company offers picture frames, motivational posters, wall art, stretched canvas, fine art and decorative fine art prints, thereby providing its customers with a one-stop shop for framed scenic, motivational, and Inspirational office wall decor.	The company was acquired by Craig Frames, via its financial sponsor Permanent Equity, through an LBO on October 9, 2023 for an undisclosed amount.

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Woodharbor Custom Cabinetry	Manufacturer of doors and cabinetry intended for the construction industry. The company manufactures and sells panel doors, glass doors, mirror doors, dutch doors, arch and radius tops, hardwood moldings, architectural woodcarvings, and custom kitchen and bath cabinetry, providing ready-to-install products for houses and buildings.	The company was acquired by Wellborn Forest Products, via its financial sponsor HCI Equity Partners, through an LBO on October 4, 2023 for an undisclosed amount.
Zoot Sports	Provider of sports apparel and accessories in California. The company provides athletes with performance apparel, wetsuits, footwear and accessories.	The company was acquired by Manifattura Valcison, via its financial sponsor Equinox, through an LBO on October 3, 2023 for an undisclosed amount.