

Financial Services Deals for March 2018

Company Name	Description	Deal Synopsis
Figo Pet Insurance	Developer of a cloud-based pet insurance platform designed to provide pet healthcare services. The company's services integrate a cloud-based pet platform with customizable healthcare plans, socially connecting pet owners, geo-based location services and a rating system, enabling pet owners to easily manage their pet's life.	The company received \$4 million of development capital from HCS Capital on March 14, 2018.
Jefferson Capital Systems	Provider of recovery services designed for consumer charged-off accounts. The company's recovery services includes balance transfer credit card programs, purchasing and servicing of secured and unsecured bankruptcies, as well as traditional purchasing of distressed portfolios.	The company was acquired by J.C. Flowers & Co. through an LBO on March 26, 2018, for an undisclosed sum.
RateGenius	Provider of an automotive loan refinance marketplace. The company offers a web-based automotive loan refinance platform connecting borrowers with lenders to refinance their cars, trucks and SUVs at competitive interest rates.	The company received an undisclosed amount of development capital from Tritium Partners on March 15, 2018. Investors Bank provided debt financing for the transaction. The company was recapitalized as a part of the transaction. The investment will allow the company to meet the rapidly growing demand for its solutions, which help consumers reduce the monthly expense of their auto loans.
Rockpoint Group	Provider of real estate investment and management services. The company's services include asset management, compelling investment opportunities, investment discipline, alignment of interests, strategic and institutional risk management compliance, enabling clients to access proper medium for their investment and expansion.	The Blackstone Group acquired a 20% GP stake in the company for an undisclosed amount on March 13, 2018.

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Togetherwork	Operator of a holding company focused on investing in software companies. The company through its subsidiaries provides business development and payment processing software to groups and organizations, enabling them to manage and administer payments and become more efficient and increase revenues.	The company was acquired by GI Partners through an SBO for an undisclosed amount on March 13, 2018. The investment from GI Partners will help support continued growth of the platform.
United Fire (Unite Life Insurance)	Provider of life insurance services. The unit offers life insurance products with valuable discounts and rewards and is based in Cedar Rapids, Iowa.	United Fire Group (NASDAQ: UFCS)'s United Life Insurance Division was acquired by Kuvare US Holdings, via its financial sponsors Access Holdings, Makena Capital Management, Altamont Capital Partners and Caretta Partners, through a \$280 million LBO on March 30, 2018. The proceeds from the Sale will be used for various capital management initiatives which may include continued share repurchases, regular and extraordinary shareholder dividends and potential future acquisitions.