

Information Technology Deals for December 2018

Company Name	Description	Deal Synopsis
7Park Data	Provider of an insights platform designed to contextualize anonymous viewing, mobile, web and purchasing data that is collected in real-time from consumers from in more than 100 different countries for data-driven companies. The company's platform uses in-house expert analysis to deliver clarity into marketplace trends, evolving customer preferences and investment opportunities, enabling clients to make better strategic decisions in the data-driven businesses.	The company was acquired by Vista Equity Partners through an LBO on December 11, 2018 for an undisclosed sum. The acquisition will enable 7Park to accelerate investment in its proprietary software, enter new markets, and expand its team.
Archibus	Provider of delivery platforms and applications intended to facilitate real estate, infrastructure and facilities management services. The company's platforms include facilities management and enterprise platforms and also provides applications for real estate portfolio management, capital project management, space planning, move management, asset and risk management, enabling clients from finance, education, healthcare, government, and manufacturing sectors to deliver timely, relevant real estate, infrastructure, and facilities management information as part of their strategic business plans.	The company received an undisclosed amount of development capital from JMI Equity on December 5, 2018.
AutoQuotes	Developer of cataloging software. The company offers a configure, price, quote (CPQ) software which includes online catalog, quotation and design applications, enabling foodservice equipment and supplies (FES) professionals to get accurate and customized quotes.	The company was acquired by Luminate Capital Partners through an LBO on December 3, 2018 for an undisclosed sum. The investment will be used to support continued growth and market leadership for AutoQuotes and CaterQuotes, its U.K.-based subsidiary.
Barcodes	Provider of specialized digital data hardware and software services The company offers barcode, mobile computing, RFID software and hardware to small and medium-sized businesses in the United States.	The company was acquired by Odyssey investment Partners through an LBO on December 21, 2018 for an undisclosed sum. Antares Capital provided \$155 million of debt financing in the form of \$25 million revolving credit line and \$130 million first lien term loan to support the transaction.

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Bell and Howell	Developer of information technology services designed for financial, retail, industrial and public sector enterprises. The company's products streamline high-volume, high-integrity print, and production of customer communications and packaging, maximize postal discounts, and monetizes every customer touchpoint.	The company was acquired by WestView Capital Partners through an LBO on December 3, 2018 for an undisclosed sum. The company will be using the funds for recapitalization purposes. Antares Capital and Hartford Investment Management Company provided \$80 million of debt financing in the form of \$10 million revolving credit line and \$70 million first lien term loan to support the transaction.
Cambium Learning Group	Provider of research-based education services committed to helping all students reach their full potential. The company provides in-school core reading programs, reading and math intervention programs and professional development programs for students in Pre-K through 12th grade.	The company (NASDAQ: ABCD) was acquired by Veritas Capital through \$900 million public-to-private LBO on December 18, 2018.
Cambridge Mobile Telematics	Provider of a mobile application intended to make roads safer by making drivers better. The company's mobile application collects raw data from phone sensors and uses machine learning and statistics to accurately infer key metrics about vehicle mileage, road types, speed, acceleration patterns, phone distraction and collisions, enabling drivers to improve their driving ability through actionable behavioral insights.	The company received \$500 million of development capital from SoftBank Investment Advisers on December 19, 2018. This investment will accelerate the adoption of CMT's successful DriveWell platform used by insurers, fleets, wireless carriers, and other entities to measure driving risk and improve driver safety. It will also fuel CMT's growth in automated crash and claims management, video analytics, and safety for emerging vehicle and mobility systems. Raptor Group also participated in this round.
Commercial managed services and Hosting division (Lore Systems)	Provider of hosting and commercial managed services.	The company, a subsidiary of Lore Systems, was acquired by Ntiva, via its financial sponsor Southfield Capital, through an LBO on December 5, 2018 for an undisclosed sum. The acquisition further strengthens Ntiva's leadership in the Washington DC metro area and increases Ntiva's client base to over 500 organizations.

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EarthLink	Provider of internet access and related value-added services to individual and business customers nationwide. The company's primary service offerings include dial-up internet access, high-speed Internet access, voice services, web hosting services and various email services to more than 600,000 customers throughout the United States.	The company was acquired by Trive Capital through a \$330 million LBO on December 31, 2018.
Elo Touch Solutions	Provider of touch screen and monitor products. The company's offerings include providing LCD touch monitors, touch computers, point of sale terminals, interactive kiosks, healthcare or industrial process control interfaces and interactive signage displays from 10 to 70 inches, thus meeting the needs of restaurants, retail, industrial, healthcare, banking and other industries.	The company was acquired by Crestview Partners through an LBO on December 14, 2018 for an undisclosed sum.
Kuvana	Provider of email marketing services. The company's offering is a software application that provides key marketing and sales functionality including email marketing, forms, surveys and landing pages, nurture and drip marketing, website visitor tracking, sales enablement and event management, enabling marketers of small and medium-sized businesses to become cost effective.	The company was acquired by Swiftpage ACT!, via its financial sponsors Accel-KKR, Jump Capital and SFW Capital Partners, through an LBO on December 12, 2018 for an undisclosed sum. The acquisition will allow Swiftpage ACT! to accelerate its strategy to expand the Act! brand and product offering to better serve the SMB market.
MainStem Goods & Services	Operator of a management platform intended to distribute products in the cannabis industry. The company's platform keeps a track of orders and products as well as provides business intelligence to manage the spending, enabling clients in the cannabis industry to receive an online marketplace that manages and simplifies their ordering process and logistics.	The company received \$500,000 of development capital from Merida Capital Partners and other undisclosed investors on December 6, 2018.

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NEP Group	Provider of tele-production outsourcing services, critical to the delivery of live sports and entertainment events. The company provides management, technology and support for major broadcast networks, production companies and entertainment organizers for events.	The company was acquired by the Carlyle Group through an LBO on December 20, 2018 for \$55.69 million. After the transaction, the Carlyle Group owns a majority stake in the company.
NewNet (mobile messaging and Interact business units)	Developer of mobile messaging and interact business units. The company consists of lithium and messaging products enabling the transmission of video, sound and text between mobile devices for people and systems along with Machine-to-Machine (M2M) communications, cloud and on-premise Interactive Voice Response (IVR) platform that provides customers with an enhanced experience through inbound and outbound voice services. It also offers real-time charging and classification system which is currently used worldwide enabling carriers to create a package, promote and offer discounts on services based on their customer preferences.	The mobile messaging and Interact business units of NewNet was acquired by ZephyrTel, via its financial sponsor ESW Capital, through an LBO on December 18, 2018 for an undisclosed sum. The acquisition of NewNet's Mobile Messaging and Interact business units follows ZephyrTel's plan to provide value and enhanced throughput to telecom businesses worldwide through strategies that surround the Business Support Systems (BSS) and the rapid deployment of Cloud native solutions.
PEC Safety	Provider of SaaS-based contractor management and safety training services intended to reduce risk and improve the safety of hiring clients and contractors for construction, transportation, chemical, pharmaceutical and other industries. The company engages in offering an integrated suite of technology products and safety training programs backed by a team of safety experts who provide the tools for insurance uploads and verifications, financial health analysis and scoring, document archiving, file uploading, and advanced training tracker which effectively prequalify and manage the growing contractor workforce, enabling hiring clients and contractors collect and verify critical safety and training data, reduce risk and improve safety.	The company was acquired by Thoma Bravo through an LBO on December 21, 2018 for an undisclosed sum.

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School Loop	Provider of learning and content management services. The company's authoring system offers easy to customize templates, and learning management system builds a collaborative learning management team for each student, enabling districts and schools produce and maintain responsive, beautiful, useful and compliant websites and also provide students with the tools to know where they stand, what to do, and how to do well, while their parents and other supportive adults can help them stay on track.	The company was acquired by Think3 (Austin) through an LBO on December 4, 2018 for an undisclosed sum.
ShootProof	Provider of online gallery software. The company provides a user-friendly, technology-enabled platform that allows professional and semi-professional photographers to share and sell their work commission-free, in addition to a suite of professional tools to address all of their business needs, including online photo proofing, customizable password-protected galleries and mobile apps, invoicing, contracts and printing through its extensive network of partner labs.	The company received an undisclosed amount of development capital from Providence Equity Partners on December 12, 2018.
The Athene Group	Developer of a cloud-based platform intended for the wealth management industry. The company's agile and intuitive enterprise-class system streamlines mission-critical business processes including client onboarding with straight-through processing, data aggregation, compliance and analytics, providing broker-dealers and registered investment advisors with expert implementation and integration of their Salesforce platform.	The company was acquired by Sagewind Capital, Berenson & Company, Insight Venture Partners and Salesforce Ventures through an LBO on December 6, 2018 for an undisclosed sum.

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Vagaro	Operator of a cloud-based business management platform for the salon, spa and fitness industry. The company's platform meets the needs of a digital-first, productivity-focused by providing salon, spa and fitness business owners with a comprehensive suite of back-office and consumer-facing business management software applications including appointment booking, calendaring, client management, marketing, reporting, payroll, inventory management and payment acceptance.	The company received \$63 million of development capital from FTV Capital on December 05, 2018.
Vision Integrated Graphics	Developer of marketing automation software designed to focus on customer acquisition. The company's marketing platform includes lifecycle marketing, cross channel re-targeting, distributed marketing, point of purchase signage, intelligent imaging and logistics, enabling financial services providers, retailers and other businesses to increase their brand impact and lower customer acquisition costs.	The company was acquired by H.I.G. Capital through an LBO on December 11, 2018 for an undisclosed sum.