

Consumer Products and Services Deals for June 2019

Company Name	Description	Deal Synopsis
AmeriVet Veterinary Partners	Operator of veterinary clinics intended to partner with well run, ethical and high quality veterinary practices across America. The company owns and operates various veterinary clinics across 15 locations in the United States and is also specializes in veterinary clinic management and as well as marketing expertise.	The company received an undisclosed amount of development capital from Imperial Capital Group and OPSEU Pension Trust on June 14, 2019.
Arteriors Home	Manufacturer, designer and seller of lighting and fixtures to residential and commercial interior designer community and specialty retailers. The company provides decorative lighting, furniture, wall decor and accessories and gives special attention to material, texture, scale and finish, enabling customers to have products that have bold and unique designs.	The company received an undisclosed amount of development capital from Norwest Equity Partners on June 18, 2019. The company received senior debt financing from Hancock Capital Management and subordinated debt financing from Norwest Mezzanine Partners. The funds will be used to prioritize and resource strategic initiatives.
CDM Fitness Holdings	Operator of a fitness franchisee. The company offers fitness training programmes to its members and provides personal trainers intended to help clients reach their fitness goals.	The company was acquired by Spanos Barber Jesse & Co. and its management through an LBO on June 27, 2019. Goldman Sachs Specialty Lending Group provided senior debt financing in the transaction.
Essentra Specialty Tapes	Manufacturer of adhesive products. The company manufactures and distributes adhesive foam products which include industrial tapes, CD hubs and film tapes.	The company, a subsidiary of Essentra (LON: ESNT), was acquired by OpenGate Capital through a \$77 million LBO on June 28, 2019. The funds from the all-cash deal would be used to further strengthen Essentra's balance sheet.
Florida Gulf & Atlantic Railroad	Operator of a 430-mile rail line from Baldwin to Pensacola passing through Tallahassee and connection to Attapulugus. The Company's rail line transports approximately 30,000 carloads of freight annually, including commodities such as aggregates, cement, grain, chemicals, wind turbine components, and other industrial products.	CSX Corporation's 430 mile rail line were acquired by International Rail Partners, via its financial sponsor Equity Group Investments, through an LBO on June 03, 2019 for an undisclosed sum. As a result of this transaction Florida Gulf & Atlantic Railroad was formed.
Gateway Bobcat	Distributor of industrial equipment sales, parts and rental services. The company's services include sales and rental of compact loaders, compact excavators and rollers, providing clients long, reliable equipment performance.	The company was acquired by Brightstar Capital Partners through an LBO on June 19, 2019 for an undisclosed sum.

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GT Mobility and Services	Operator of full-service mobility centers intended for drivers with adaptive aids. The company offers adaptive vehicles and driving equipment including hand controls, high tech driving systems, scooter lifts to lowered floor minivans that meet client's mobility needs.	The company was acquired by MobilityWorks, via its financial sponsor Stonehenge Partners, through an LBO on June 28, 2019, for an undisclosed sum.
Impact Fitness (Gym Franchisors)	Operator of a leading Planet Fitness franchisee intended to promote healthy lifestyles in under-served communities. The company addresses some of the key barriers to health and wellness by providing access to health clubs at affordable prices and also provides members with an inclusive, non-intimidating environment enabling individuals to stay fit and lead a healthy lifestyle.	The company was acquired by Morgan Stanley Capital Partners through an LBO on June 11, 2019 for an undisclosed sum.
PB Metro	13 fitness studios in the New York tri-state area.	13 barre studios in the New York tri-state region were acquired by Palladin Consumer Retail Partners through an LBO on June 24, 2019, for an undisclosed sum. Palladin Consumer Retail Partners will develop and open 15 new studios in the area and these 28 studios will operate under the company PB Metro, LLC.
Pei Wei Asian Diner	Operator of a chain of a restaurant specializing in Asian cuisine. The company focuses on offering its clients authentic, Asian-inspired dishes without compromising freshness for speed of service.	The company was acquired by West Coast Capital (California) through an LBO on June 5, 2019, for an undisclosed sum.
Perrin Manufacturing (Nebraska)	Manufacturer and designer of HVAC systems. The company builds and tests HVAC systems for off-road, heavy duty vehicles providing the heating and cooling needed for operators to work in comfort.	The company was acquired by Platform Capital Holdings through an LBO in June 2019 for an undisclosed sum.
Plant Therapy	Provider of essential oils and accessories. The company offers organic essential oils, carrier oils, blends, KidSafe synergies and pre-diluted roll-ons, as well as accessories such as diffusers, books and natural body care to customers along with educating them on the uses, safety and efficacy of the products.	The company received an undisclosed amount of development capital from BBRC Private Equity on June 10, 2019.

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Pride Media	Operator of multimedia brands and publications serving the LGBTQ market. The company operated media brands and produces television series, videos, online contents and print media for the LGBTQ community and acting as influencers which helps to give voice to all people.	The company received an undisclosed amount of development capital from Fisher Capital Investments and Oreva Capital on June 7, 2019. The company plans to use the new funding for its continued growth and to clear up aging payables due to its freelancer and traffic partners. Big Rock participated in this round.
StrataTech Education Group	Owner and operator of specialized skilled trade schools intended to address the nation's growing infrastructure needs. The company focuses on the acquisition, growth and development of specialized career education schools which offers programs in refrigeration, air conditioning and heating technologies, electro-mechanical technologies, mechanical maintenance engineering and welding.	The company received an undisclosed amount of development capital from The Halifax Group on June 18, 2019.
The C.F. Sauer Company	Manufacturer of a range of extracts, condiments, flavorings and spices. The company engages in producing mayonnaise, salad dressings, margarine and cooking oils under a variety of brand names sold through the retail and foodservice channels.	The company was acquired by Falfurrias Capital Partners through an LBO on June 21, 2019 for an undisclosed sum.
Total Seal Piston Rings	Manufacturer of high-performance piston ring. The company's products include diamond finish, gold finish and claimer which are also custom made, providing clients products with improved performance and better product life.	The company was acquired by Promus Equity Partners, The Firmament Group and its management through an LBO on June 7, 2019 for an undisclosed sum.