

Financial Services Deals for June 2019

Company Name	Description	Deal Synopsis
AEGIS Energy Risk	Provider of fintech and advisory solutions intended to deploy, grow and protect capital. The company through proprietary FLOW software offers energy derivatives management and other related services, enabling power energy producers, investors and lenders to grow and protect capital.	The company received \$10.1 million of development capital from Baird Capital on June 12, 2019. Funds will be used to facilitate the expansion of AEGIS' fintech capabilities through its FLOW platform.
Brown & Joseph	Provider of commercial debt collection services intended to deliver and sustain services to the insurance community. The company's comprehensive approach increases premiums and claims recovery percentage, reduces exposure and reduces the need for litigation, all while preserving industrial clients' company brand and values.	The company was acquired by Incline Equity Partners through an LBO on June 27, 2019 for an undisclosed sum. The company was financed by Twin Brook Capital Partners to support the transaction.
Cathey Insurance Services	Provider of insurance brokerage and risk management services. The company offers both general and specialty property coverage, casualty insurance and other insurance management services.	The company, a division of Swain & Baldwin Insurance, was acquired by Canada Pension Plan Investment Board, via its financial sponsors Apax Partners and AssuredPartners, through an LBO on June 26, 2019 for an undisclosed sum.
Extraco Banks (Extraco Insurance)	Provider of commercial insurance services. The company's insurance coverage includes auto and property, general liability, workers compensation, umbrella liability, inland marine and data breach/cyber liability coverage.	The company, a division of Extraco Banks, was acquired by Higginbotham Insurance Agency, via its financial sponsors, Stone Point Capital and Intermediate Capital Group, through an LBO on June 17, 2019 for an undisclosed sum. The acquisition will strengthen Higginbotham's presence in the Waco region.
Jackson Financial Management	Provider of wealth management services. The company offers Investment strategy review, investment due diligence, portfolio design, asset allocation, performance management and other related services.	The company was acquired by Mercer Advisors, via its financial sponsors Genstar Capital & Northleaf Capital Partners, through an LBO on June 19, 2019 for an undisclosed sum.
Kestra Financial	Provider of security and investment advisory services. The company provides independent advisory platform and wealth management services to independent financial professionals.	The company was acquired by Warburg Pincus through an LBO on June 4, 2019 for an undisclosed sum. The company will be recapitalized as a result of this transaction.

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MTX Wealth Management	Provider of financial, tax, investment advisory and wealth management services. The company offers two complementary service models, one focuses on growing wealth and the other focuses on preserving wealth intended to meet the needs of professional athletes, entertainers, and high net worth individuals.	The company was acquired by MAI Capital Management, via its financial sponsor Big Game Capital, through an LBO on June 17, 2019 for an undisclosed sum. The acquisition expands MAI's footprint to the greater Washington, D.C. market, serving high-net-worth entrepreneurs and families, while also bolstering its growing specialty practice supporting athletes, coaches and professionals in the sports industry.
Northpointe Bank	Operator of a commercial national bank. The company offers banking, home lending, insurance and other financial services to its customers by bringing value and innovation to the people they serve.	The company received \$25 million of development capital from Castle Creek Capital on June 3, 2019. The transaction values the company at \$92.6 million. As a result of the transaction, Castle Creek Capital owns about 27% of the outstanding equity of the company. The financing will allow the company to support organic growth opportunities and continue to grow market share in their diversified business units, while bringing value and innovation to the people they serve.
Real Capital Analytics	Provider of real estate data and analytics services. The company offers a database of commercial real estate transactions, property sales, recapitalization and refinancing across markets and property types, enabling investors, lenders, brokers and advisors to get comprehensive data and unique insight to formulate investment strategy, assess risk, source new opportunities and execute transactions.	The company received \$115 million of development capital from Susquehanna Growth Equity on June 3, 2019. As part of the transaction, Susquehanna Growth Equity also provided debt financing. DMG Information received \$89 million from the deal and the remaining \$26 million will be used by the company for investments in data firms overseas, primarily in Europe and Asia.
Toorak Capital Partners	Provider of innovative mortgage credit investment services. The company invests in small balance real estate loans throughout the United States and the United Kingdom, including single family rental loans, commercial and residential bridge loans.	The company received \$250 million of development capital from Kohlberg Kravis Roberts on June 12, 2019.

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Worley	Provider of insurance-adjustment management and services. The company holds expertise in standard settlement negotiation, field inspections, liability investigation, salvage and subrogation, construction management, complex reporting, project planning, document management and payment processing, serving the needs of insurance industry clients in the area of assessment and processing of property and casualty claims.	The company was acquired by Kohlberg & Company through an LBO on June 6, 2019 for an undisclosed sum.