

Business Products and Services Deals for August 2019

Company Name	Description	Deal Synopsis
ABC Industries	Manufacturer of industrial ventilation products and textile fabrics for the mining, tunneling, and industrial markets. The company offers portable heating products and mine and tunnel ventilation products including filament-wound fiberglass ducting, wire-reinforced exhaust ducting, and accessories such as couplings, fittings, and suspension hooks. The also offers a variety of industrial textile fabrics.	The company was acquired by Branford Castle Partners through an LBO on August 5, 2019 for an undisclosed sum. In the transaction, TCF Capital Funding provided the senior debt financing, and Brookside Mezzanine Partners, provided mezzanine debt financing and made an equity co-investment.
Alloy Die Casting	Manufacturer of precision die casting products for military, aerospace, medical, automotive and industrial requirements. The company supplies cast-in-place metal inserts, decorative and protective coatings, bonds seals and other elastomer components made of aluminum, zinc and zinc-aluminum alloys which are produced using custom tool design and fabrication and CNC machining capabilities.	The company was acquired by PWP Growth Equity through an LBO on August 23, 2019 for an undisclosed sum. The acquisition resulted in a significant realized gain on Gladstone Capital's equity investment and full repayment at par of the debt investment including all accrued interest and exit fees and enables the company to further invest in people and equipment to provide additional value-added services to its customers.
AnalyticsIQ	Provider of marketing data and predictive analytical services. The company uses a scientific, psychological approach to create innovative marketing data and provide analytics solutions to improve marketing performance, enabling financial institutions, non-profits, auto manufacturers, retailers, agencies, and travel providers to fulfill unique data needs.	The company received \$15.00 million of development capital from Boathouse Capital on August 20, 2019.
Atlantic Southern Paving	Provider of pavement maintenance & construction services to customers including retailers, hotel chains, restaurants and REITS. The company offers outsourced pavement maintenance planning, repair, maintenance and construction services to commercial and municipal customers.	The company received an undisclosed amount of development capital from Harbor Beach Capital and Aldine Capital Partners on August 12, 2019.
Authentic Brands Group	Operator of a brand development, marketing and entertainment company. The company manages and maintain the long-term value of a portfolio of global brands through global partnerships and distribution programs and owns a global portfolio of lifestyle, sports and celebrity and entertainment brands.	The company was acquired by BlackRock Private Equity Partners through an LBO for \$875 million on August 11, 2019.

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Benefit Resource	Provider of administration services nationwide to over 2,200 employers. The company offers tax free employee benefit plans driven by technologies.	The company received an undisclosed amount of development capital from CIP Capital on August 19, 2019.
Big Bolt Corporation	Manufacturer and supplier of industrial fasteners intended for the aerospace and defense, agriculture, transportation, commercial construction and general industrial end-markets. The company's products range across metric, socket, acme, structural, hex, tap, flathead and carriage nuts and bolt that can be modified as per client needs.	The company was acquired by Tenex Capital Management through an LBO on August 9, 2019, for an undisclosed sum. NXT Capital provided senior credit facility for the transaction.
Bioenergy DevCo	Operator of anaerobic digestion facilities. The company offers sustainable means of managing and recycling biodegradable waste by handling the finance, design, construction, engineering and operation of anaerobic digestion projects for municipalities, large energy consumers, large waste generators, soil blenders and distributors, enabling sustainable waste management, healthy soil management, renewable energy production and use by overseeing the performance of its facilities worldwide.	The company received \$106 million of development capital from Newlight Partners on August 8, 2019. The growth capital will be used by the company to expand its operational footprint in North America, working with municipalities and corporations to develop anaerobic digestion facilities that naturally transform organic waste into renewable natural gas and an organic soil amendment, reducing landfill waste and carbon emissions.
Brinks Home Security	Provider of security system services to residential and commercial customers. The company provides monitored business and home security system services to more than 665,000 residential and commercial customers through its network of nationwide, independent authorized dealers.	The company was acquired by EQT and Brigade Capital Management through an LBO on August 30, 2019 for an undisclosed sum. The company was recapitalized through this transaction.
Chemtron	Provider of environmental remediation and industrial waste disposal services. The company offers an array of waste management services and specializes in waste disposal, recycling, lab pack, restoration and compliance services, enabling both private and public industries to manage its entire hazardous and non-hazardous waste stream.	The company was acquired by Kinderhook Industries through an LBO on August 16, 2019 for an undisclosed sum. In this transaction, Comerica Bank provided debt financing.

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Columbia Helicopters	Operator of helicopters and helicopter maintenance services. The company provides firefighting, heavy-lift helicopters, and airframe services ranging from minor modifications to major structural repairs, commercial, and military aircraft maintenance, repair, and overhaul services for the end-markets that include defense, firefighting, onshore oil and gas, infrastructure, and forestry.	The company was acquired by AE Industrial Partners through an LBO on August 21, 2019 for an undisclosed sum.
DTRT Apparel	Contract manufacturer of sports and sports-lifestyle apparel. The company supplies cost-competitive products to the major US and EU-based brands via a global network spanning three continents.	The company received an undisclosed amount of development capital from Red Bull and Verod Capital Management on August 15, 2019.
ESRM Communications	Provider of cellular elevator phone communication services with a goal of providing cost-effective services that ultimately help end-users and elevator companies meet the strict elevator code and also enhance the elevator passenger experience. The company provides full service and installations for elevator phones, emergency communication devices and elevator camera systems.	The company was acquired by Kings III of America, via its financial sponsors Parthenon Capital Partners, RockBridge Growth Equity and Thayer Street Partners, through an LBO on August 15, 2019 for an undisclosed sum.
Five Water Works Car Wash in Greensboro	Five waterworks car wash facilities in greater Greensboro, New Carolina. The car washing facilities have a capacity of ten vehicles per hour.	The Five Water Works Car Wash asset portfolio in Greensboro was acquired by Henley Investments through an LBO on August 8, 2019 for an undisclosed sum.
Forest2Market	Provider of information and analytics services designed to offer market price and industry trend information for the forest, wood products and bio-energy industries. The company's information and analytics services include current and historical market prices for timber, logs, wood fibers and feed stocks, price and cost benchmarking services, timber price forecasts, consulting services, resource studies and industry news, analysis and information, enabling clients to make exponentially better decisions through the strategic application of industry expertise and datasets.	The company was acquired by Battery Ventures through an LBO on August 13, 2019, for an undisclosed sum.

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GenAssist	Provider of maintenance and repair services intended for the corporate and real estate end markets. The company offers its services for industrial generators and backup power solutions, as well as equipment sales.	The company was acquired by GenServe, via its financial sponsor GenNx360 Capital Partners, through an LBO on August 6, 2019, for an undisclosed sum.
Hayfield Window & Door	Manufacturer of vinyl windows and doors. The company offers fixed windows, sliding doors, sliders, bow windows, basement windows and other related products in different finishes.	The company was acquired by Spell Capital Partners through an LBO in August 2019 for an undisclosed sum.
Heartland (Mission Woods)	Provider of commercial landscaping services. The company provides services such as landscape designing, installation, turf maintenance, mowing, soil and erosion control.	The company was acquired by Sterling Investment Partners through an LBO on August 30, 2019 for an undisclosed sum.
Hippodrome Services	Provider of laundry services. The company primarily operates a laundry service which provides outsourced laundry and dry-cleaning services to 4- and 5-star hotels.	The company was acquired by Surge Private Equity through an LBO on August 1, 2019 for an undisclosed sum. As a result of this transaction the company raised an undisclosed amount debt financing from Harvest Capital Credit and Modern Bank.
Hometown Foods USA	Manufacturer of bagels and cake products sold to in-store bakeries, club stores, and the foodservice channel. The company offers baked bagels, creme cakes, premium bundt cakes, crumb cakes and loaf cakes.	The company received an undisclosed amount of development capital from Keystone Capital on August 27, 2019. Senior debt financing was provided by CIBC Bank USA.
HPE Extrusion Solutions	Manufacturer of extruded plastic profile products. The company provides custom profile, tube, rod extrusions, plastic extrusions and thermoplastics resins, enabling industrial markets, including HVAC, automotive and utility clients to get products of different shapes and sizes.	The company was acquired by Pexco, via its financial sponsor AEA Investors, through an LBO on August 12, 2019 for an undisclosed sum.

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InCrowd	Provider of a market research platform intended to provide the required research insight. The company's market research platform provide survey strategy and data analysis, access to data in real time as surveys are deployed, access to nearly 2 million healthcare professionals, enabling healthcare professionals to get information when unexpected need for real-time insights arises.	The company was acquired by SARORAS Private Capital and GV Investment Managers through an LBO on August 14, 2019 for an undisclosed sum.
Indecomm Global Services	Provider of consulting, outsourcing, learning and technology services. The company operates across 21 locations in six countries and offers services in the areas of mortgage, banking, learning, document management and information technology product and platform development. It also offers back office services to the healthcare and benefit administration verticals.	The company was acquired by Warburg Pincus through a \$200 million LBO approximately on August 13, 2019.
Integrity Marketing Group	Provider of sales and marketing services. The company's sales and marketing systems help agents set more appointments, make more presentations and close more sales and also offer support in agent recruitment and corporate marketing, enabling the corporations to enhance their brand.	The company received an undisclosed amount of development capital from Harvest Partners on August 28, 2019. In support of the transaction Harvest Partners SFC, Antares capital, Owl Rock Capital and Crescent Capital Partners provided undisclosed amount of debt financing in the form of term loan.
Interlight Specialty Bulbs	Distributor of specialty and replacement products with a focus on commercial and industrial light bulbs and batteries. The company offers rare, hard-to-find light bulbs online which makes finding and purchasing specialty lighting much easier for its clients.	The company was acquired by 3 Rivers Capital through an LBO on August 6, 2019, for an undisclosed sum.
Jack Herod Trucking	Operator of a bonded freight shipping, trucking and logistics company. The company provides transfer station management and ancillary waste logistics services, including the loading and transportation of waste from in-town processing facilities to remote landfills for integrated waste companies and municipalities.	The company was acquired by Stella Environmental Services, via its financial sponsor Hidden Harbor Capital Partners, through an LBO on August 9, 2019 for an undisclosed sum. The acquisition allows Stella Environmental Services to expand its geographic footprint, diversify its customer base and strengthen its existing facility management, hauling and loading capabilities.

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Kaman Industrial Technologies	Distributor of electrical components intended for aerospace and other industries. The company provides electro-mechanical, bearings, power transmission, motion control and electrical and fluid power components, as well as automation and MRO supplies. In addition, the business provides engineering, design and support for automation, electrical, linear, hydraulic and pneumatic systems as well as belting and rubber fabrication, customized mechanical services, hose assemblies, repair, fluid analysis and motor management.	The company, a subsidiary of Kaman, was acquired by Littlejohn & Co through a \$700 million LBO on August 26, 2019.
Leading Edge Aviation	Provider of strategic planning, management consulting, construction management, and aviation planning. The company operates within the industries of consulting services (b2b), construction and engineering and other commercial services.	The company was acquired by InstarAGF Asset Management through an LBO for \$35 million on August 9, 2019.
Lightning Technologies (Michigan)	Manufacturer of industrial pallets used for facilitating convenient shipping of various materials. The company uses its proprietary chemical to create a sterilizable lightweight protective coating, enabling the users to ship food, pharmaceuticals and electronics sensitive to spoilage or vibration damage.	The company received an undisclosed amount of development capital from Bravia Capital on August 29, 2019.
Lone Star Disposal	Provider of construction and demolition ("C&D") and municipal solid waste ("MSW") disposal and related environmental services. The Company's comprehensive service platform utilizes an asset base consisting of a C&D landfill, an MSW transfer station, a C&D recycling facility, and a C&D collection fleet.	The company, a subsidiary of Frontier Access, was acquired by J.F. Lehman & Company through an LBO on August 14, 2019 for an undisclosed sum. Debt financing for the transaction was provided by Monroe Capital.

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Loparex Group	Producer of siliconised release papers and films. The company produces siliconized release materials for hygiene products, labels and industrial applications and develops release liners for the graphic arts, label, medical, hygiene, tape and industrial segments.	The company was acquired by Pamplona Capital Management and its management through an LBO on August 5, 2019, for an undisclosed sum. As a result of the transaction, Intermediate Capital Group will sell its stake in the company. In support of the transaction, Jefferies finance provided \$600 million debt financing in the form of a \$50 million revolver facility, a \$390 million Senior Secured First Lien Term Loan and a \$160 million Senior Secured Second Lien Term Loan.
Mako Steel	Manufacturer of steel buildings. The company designs, supplies, and installs single-story, multi-story, conversions, custom buildings, auto, boat, & RV storage, building components, container storage, engineering services, metal building constructors, mobile, portable & container storage, and roofing.	The company was acquired by New State Capital Partners through an LBO on August 02, 2019 for an undisclosed sum.
Marriott Kansas City Overland Park	398 rooms, 11 story hotel in Overland Park, United States. The hotel has a range of recreational amenities like an indoor pool, a fitness center, a wireless internet connection and a seasonal outdoor pool and the rooms are equipped with refrigerators and flat-screen television.	The Marriott Kansas City Overland Park was acquired by Wexford Lodging Advisors and Trinity Private Equity Group from Integrated Capital through an LBO on August 5, 2019 for an undisclosed sum.
Milrose Consultants	Provider of municipal permit filing and building code consulting services. The company offers permitting, code and zoning, regulatory filing, and due diligence, allowing customers to outsource the highly regulated and complex building compliance and permitting process.	The company was acquired by Southfield Capital through an LBO on August 7, 2019 for an undisclosed sum. OFS Capital and Modern Bank provided debt financing to support this transaction.

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Morrow Sodali	Owner and operator of an executive consulting and strategic advisory firm intended to assist businesses in corporate governance and investment decision taking. The company's services specialize in shareholder and bondholder services, corporate governance, proxy solicitation and capital markets transactions, enabling corporate boards and executives to avail strategic advice and services relating to mergers and acquisitions, annual and special meetings, shareholder activist initiatives, multinational cross-border equity transactions and debt restructuring services.	The company received \$15 million of development capital from Granite Creek Capital Partners on August 7, 2019.
Nova Terra Well Solutions	Provider of oil and gas services. The company specializes in plugging abandoned oil and natural gas wells across the state of Ohio, enabling the company to address the environmental, public health and safety risks associated with abandoned oil and natural gas wells.	The company received \$1 million of development capital from Stonehenge Capital on August 22, 2019. The investment is expected to create new jobs in the rural town while enabling the company to purchase additional equipment to meet ongoing demand and allowing the company to continue growing the business in areas such as consulting and equipment rentals services.
Peer39	Provider of semantic advertising data. The company analyzes text and videos online to offer semantic targeting services, enabling brands and advertisers to deliver more relevant messages to their target audience.	The company, a subsidiary of Sizmek, was acquired by O3 Industries through a \$18 million LBO on August 1, 2019.
Performance Systems Integration	Provider fire and life safety services. The company's services include test and inspection, repairs and monitoring which provides tailored, enabling hospital, education and hotel sector to save time and money.	The company was acquired by The Riverside Company through an LBO on August 16, 2019 for an undisclosed sum.
Precise Metal Products	Manufacturer of metal assemblies. The company's manufacturing capabilities include hydroforming, punch press, metal spinning, roll forming, precision machining, laser cutting, wire EDM, TIG and resistance welding, painting, and ChemFilm finishing, enabling aerospace, power generation and military industries to get products at affordable rates.	The company was acquired by Thompson Street Capital Partners and Staple Street Capital through an LBO on August 1, 2019 for an undisclosed sum.

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Pride Engineering	Designer and manufacturer of specialized components created for the production of two-piece metal cans. The company's products include bottom formers, over travel monitoring systems, tool packs and precision die grinding machine tools.	The company was acquired by Arcline Investment Management through an LBO on August 7, 2019 for an undisclosed sum. Arcline intends to use the company as a platform to acquire other specialty tooling companies across a range of industries.
Professional Recovery Consultants	Provider of accounts receivable management services. The company offers first and third-party collection services, pre-service call center services and other customer service call center functions to the health care, utility, banking, education, commercial and government industries, enabling fast, efficient and hassle-free debt recovery to reduce receivable management costs, accelerate clients' cash flow and reduce clients' days outstanding.	The company received an undisclosed amount of development capital from LaSalle Capital on August 13, 2019.
PRV Metals	Manufacturer of forged and hot rolled products. The company specializes in hot-metal manufacturing of products using titanium and steel blocks, bars, flats, rounds and hand forgings. It also offers titanium alloys, nickel cobalt and VAR alloy steel to its customers.	The company was acquired by Tinicum through an LBO on August 28, 2019, for an undisclosed sum.
Richards Industrials	Manufacturer of regulators, valves and other flow control products. The company offers sanitary, 3A, high pressure and extreme low-flow regulators, as well as steam traps and automated products along with control, butterfly and ball valves for industries in the chemical, petrochemical, pharmaceutical and food processing sectors.	The company was acquired by Astor Place Holdings and PNC Erievue Capital through an LBO on August 1, 2019 for an undisclosed sum. PNC Erievue Capital and BM Financial Group also provided subordinated debt in support of the transaction.

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Ritus Corporation	Manufacturer of hydraulic rubber seals and mechanical seal created to develop rotating equipment applications. The company's range of products include radial lips, custom modeled seals, rotary seals, wipers and scrapers, which are made from major polymers, polyacrylate, polyester urethane and polychloroprene, enabling automotive, off-highway, agricultural, appliance, power generation, marine, medical and aerospace industries to develop various applications.	The company was acquired by Blue Point Capital Partners through an LBO on August 20, 2019 for an undisclosed sum.
Robbins-Gioia	Provider of management consulting services. The company provides business and program management services to federal government departments and agencies, state government organizations and public and private sector clients.	The company was acquired by Acorn Growth Companies through an LBO on August 5, 2019 for an undisclosed sum. The company intends to use the funds to continue to expand operations and its business reach.
Sabalo Energy (Produced Water Assets)	15-year acreage dedication to provide produced water gathering, disposal and recycling services in Howard County, Texas. The assets consist of over 37 miles of pipeline, nine saltwater disposal wells, four saltwater disposal well permits and several third-party interconnects in the Permian Basin, providing produced water storage that is available to multiple customers for enhanced reliability, peak flow back management and reuse.	A 15-year acreage dedication to provide produced water gathering, disposal and recycling services was acquired from Sabalo Energy by H2O Midstream, via its financial sponsor EIV Capital, through an LBO on August 21, 2019.
Skinner & Cook	Provider of general construction and wireless construction services. The company offers institutional, telecommunication infrastructure, Industrial and religious institutions construction services throughout New Jersey, New York, Connecticut, Pennsylvania, and Delaware.	The company was acquired by Borgman Capital through an LBO on August 5, 2019 for an undisclosed sum.
Texas Energy Control Products	Provider of instrumentation and automation end devices and solutions. The company provides services like control panel fabrication and distribution of automation and measurement products and related assembly, enabling clients to get panels as per their requirements.	The company was acquired by Eagle Automation, via its financial sponsor Featheringill Capital, through an LBO on August 7, 2019 for an undisclosed sum. The acquisition strengthens Eagle's capabilities in the Permian and MidCon while expanding the Company into South and Central Texas.

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The Focal Point	Provider of court trial strategy, research and consulting services. The company's court trial strategy, research and consulting services are provided in collaboration with top-tier attorneys and in-house corporate counsel to develop winning case strategies and create compelling presentations for trial and arbitrations, enabling clients to deal with civil and criminal cases as well as complex commercial disputes in an efficient manner.	The company was acquired by IMS ExpertServices, via its financial sponsor Trinity Hunt Partners, through an LBO on August 27, 2019 for an undisclosed sum.
Thermal Imaging Radar	Provider of a 360 degree thermal camera designed to observe and detect heat signatures from human beings, vehicles, animals, fires. The company's continuous 360 degree camera operates as a fully self contained unit providing intelligent high definition infrared surveillance and actionable intelligence, is integrated into most popular VMS's, and unit has on board video analytics to monitor intrusions or high temperature events, enabling users to create secure perimeters around facilities.	The company received \$9.38 million of development capital from Shift4 Capital and other undisclosed investors on August 8, 2019.
Top Gun Pressure Washing	Provider of commercial pressure washing and exterior facilities services. The company's range of services includes pressure washing, industrial sweeping, exterior high-rise cleaning, window cleaning, environmental spill clean-up, sandblasting and other services.	The company was acquired by Osceola Capital Management through an LBO on August 12, 2019 for \$10.519 million. As a result of the transaction, the company was recapitalized. Debt financing for the transaction was provided by Saratoga Investment.
Total Trim Construction	Provider of door and millwork installation services intended to serve multi-family builders, commercial and hospitality developers and contractors. The company provides interior trim, moulding, and door installation services as well as various other carpentry services.	The company was acquired by Homewood Holdings, via its financial sponsor Building Industry Partners, through an LBO on August 5, 2019 for an undisclosed sum. The acquisition expands Homewood's millwork installation capabilities in the Sacramento market.

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WEXCO International	Provider of litigation-focused forensic engineering services. The company offers construction management including project oversight and monitoring, critical path method scheduling, claims and claims prevention, safety programs and forensic analysis in the areas of premises liability and safety engineering, accident reconstruction and construction-defect analysis as well as auto accidents, industrial accidents and construction disputes, enabling projects consulting services and litigation support activities for its clients.	The company was acquired by Trinity Hunt Partners through an LBO on August 7, 2019 for an undisclosed sum. Through its partnership with the company, Trinity Hunt intends to acquire similar or complementary businesses across the United States to create the market leader in the forensic engineering services sector.