

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
A1 Diesel Service	Provider of vehicle maintenance and repair services. The company offers a range of services that include fleet engine works, fleet maintenance and repair, welding, wheel services, suspension work and other miscellaneous services, enabling clients to get comprehensive fleet repair services.	The company was acquired by Dickinson Fleet Services, via its financial sponsor Ridgemont Equity Partners, through an LBO on September 17, 2019 for an undisclosed sum.
All Star Auto Lights	Provider of automotive lights. The company's products include reconditioned automotive lamps like headlamps, tail lamps, and front lamps which it sells to collision centers and body shops, enabling clients to get a customized experience.	The company was acquired by Atlantic Street Capital and Matthew Immerfall through an LBO on September 10, 2019 for an undisclosed sum. As a result of the transaction, the company was recapitalized.
Axs Tv	Operator of a cable television network intended to telecast television shows. The company's cable television network broadcasts various events such as music programs and festivals, comedy performances, current events, live performances, movies, band performances and mixed martial arts promotions, enabling people to enjoy television programmes and get news updates.	The company was acquired by Anthem Sports & Entertainment, via its financial sponsor Northern Pacific Group, through an LBO on September 9, 2019 for an undisclosed sum. Mr. Stevbe Harvey also participated in this round.
Bluemoon Estate Sales	Provider of estate sales services. The company provides residential, commercial, and moving liquidation services with clients preferences and needs in mind.	The company was acquired by ComForCare, via its financial sponsor The Riverside Company, through an LBO on September 19, 2019 for an undisclosed sum.
Café Valley Bakery	Producer of bakery products for club stores, in-store bakeries and convenience stores. The company offers a wide range of products, including muffins, bundt cakes, ring cakes, loaf cakes, danishes, turnovers, croissants, and our signature cafe bites.	The company was acquired by Swander Pace Capital through an LBO on September 10, 2019, for an undisclosed sum.
Daniele	Provider of Italian charcuterie and deli meat products. The company offers del duca sliced prosciutto, salami, sopressata, capocollo, pancetta, mortadella and other Italian dishes.	The company was acquired by Entrepreneur Partners through an LBO on September 03, 2019 for an undisclosed sum. In support of the transaction Capital One Bank, Bank Rhode, Compeer Financial and Siemens Financial provided \$181 million debt financing in the form of a \$161 million term loan and a \$20 million revolving line of credit.

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
Del Frisco's Restaurant Group	Del Frisco's Restaurant Group Inc owns and operates restaurants under four different names: Del Frisco's Double Eagle Steak House, a fine-dining restaurant that accounts for approximately half of the company's total sales; Barcelona, bartaco and Del Frisco's Grille, an upscale casual restaurant with a broader menu that includes less expensive items. The company operates exclusively in the United States. The company purchases beef and seafood at the national level for all of its restaurants; other products are sourced locally by each restaurant's chef.	The company (NASDAQ: DFRG) was acquired by L Catterton through an approximately \$650 million public-to-private LBO on September 25, 2019. As a result, the company's stock will cease trading on the NASDAQ Global Select Market. In conjunction with the deal, L Catterton has agreed to sell the company's Double Eagle Steakhouse and Grille assets to Landry's Inc for an undisclosed sum.
Educational Playcare	Provider of full and part-time educational childcare programs and summer camps for children. The company offers childcare, nursery schooling and preschool programs.	The company was acquired by Busy Bees Nurseries, via its financial sponsors Ontario Teachers' Pension Plan and Temasek Holdings, through an LBO on September 9, 2019 for an undisclosed sum.
Food52	Operator of an online cooking community, kitchen and home brand and podcast series designed to connect and celebrate cooks and home enthusiasts. The company provides high-quality recipes and lifestyle features, a line of cookbooks, a shop with more than 2,000 kitchen and home goods and also hosts a series of offline pop-ups, enabling consumers to access everything they need to eat thoughtfully and live joyfully in one place.	The company was acquired by The Chernin Group through a \$83 million LBO on September 29, 2019.
Gerawan Farming	Distributor of food products. The company sources all farm produce and fresh fruits from a single grower to match the consistent quality and later offers to other departmental stores.	The company was acquired by Wawona Packing, via its financial sponsors WP Global Partners and Paine Schwartz Partners through an LBO on September 25, 2019 for an undisclosed sum.

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
GoHealth	Provider of technology based health insurance services. The company operates health insurance portal offering a variety of health insurance plans and allows customers to compare numerous insurance plans such as family health plans, self-employed insurance, short-term health insurance, through online enrolment on the portal, enabling families and individuals to receive subsidized health insurance plans at any time of the year.	The company was acquired by Centerbridge Partners on September 13, 2019 for an undisclosed sum. The deal values the U.S. online health insurance marketplace at about \$1.5 billion.
Grand Hotel Mackinac Island	332,500-square-foot Luxury Hotel in Mackinac Island, Michigan. The building contains 397 guest rooms, 18-hole golf course, tennis courts, gift shops, outdoor activities, bars, on- and off-premise restaurants and meeting space.	The company entered into a definitive agreement to be acquired by KSL Capital Partners through an LBO on September 10, 2019 for an undisclosed sum.
Grand River Jackpot	Operator of casinos and gaming terminals. The company owns and operates casinos which supply and service video gaming terminals, jukeboxes, pool tables and dart machines in Illinois and Iowa.	The company was acquired by Accel Entertainment, via its financial sponsors Lakewest Venture Partners and Clairvest Group, through approximately \$100 million LBO on September 17, 2019 for an undisclosed sum. The acquisition of the company adds 1,893 video game terminals in 451 locations, with an expected growth rate of 10% by 2021.
Hilco Vision	Provider of eyewear and eye care accessory products and supplies. The company sells eyewear replacement parts, such as nose pads and screws; optical related consumer products, such as lens cleaning and care products; eyewear, such as sun clips, sports goggles and safety glasses; and eyewear dispensing products.	The company was acquired by Windjammer Capital Investors through an LBO on September 10, 2019 for an undisclosed sum. Blue Point Capital Partners exited the company as part of the transaction.
Home & Leisure (Canada)	Provider of fabrication services. The company fabricates and assembles plastic lumber furniture focused on the mass market casual furniture industry.	The company was acquired by Tangent Technologies, via its financial sponsor The Sterling Group, through an LBO on September 20, 2019 for an undisclosed sum.

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
Horizon Global (Asia-Pacific Segment)	Manufacturer and distributor of automotive accessories. The business unit manufactures and distributes towing, trailering, cargo management and related products for original equipment to aftermarket, automotive, and retail markets. It holds various brands including draw tite, hayman reese, reese, aqua clear, bulldog, fulton, harper, hidden hitch, highland, laitner, park side, pro series, reese towpower, rola, tekonsha, tow ready, trimotive americas and wesberg.	The company was acquired by Pacific Equity Partners through an AUD 340 million LBO on September 19, 2019. Horizon Global will use the net proceeds to significantly reduce its debt and allow for increased financial flexibility.
Industrial Fire World	Provider of real time safety update services. The company provides advanced fire protection systems and serves as medium in which clients receive the latest information, products and services.	The company was acquired by Bobit Business Media, via its financial sponsor Gemspring Capital, through an LBO on September 30, 2019 for an undisclosed sum.
Japonesque	Provider of makeup and beauty products. The company's makeup and beauty products combines high-impact fashion color with pro performance formulations, enabling customers to avail premium quality makeup tools at a competitive price.	The company was acquired by Topspin Partners through an LBO on September 23, 2019 for an undisclosed sum. As part of the transaction, Graycliff Partners provided a unitranche loan facility and equity co-investment and PNC Bank provided a revolving credit facility.
Jimmy John's Franchise	Owner and operator of sandwich restaurant chains. The company offers fresh baked bread and made to order sandwiches.	The company entered into a definitive agreement to be acquired by Inspire Brands, via its financial sponsors Equicorp Partners and Roark Capital Group, through an LBO on September 25, 2019. Roark Capital first took a stake in the chain in 2016.
Joe Hudson's Collision Center	Provider of car collision repair services. The company offers its customers free and accurate computerized estimates, along with quality, guaranteed repair work utilizing I-CAR certified technicians, enabling customers to monitor the status of their repairs 24 hours a day, 7 days a week through a web-interface.	The company was acquired by TSG Consumer through an LBO on September 10, 2019.

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
Mansur Gavriel	Manufacturer and distributor of leather goods. The company's products include shoes for men and women, leather bags, wallets, clutches, handbags, slippers, sandals, running shoes, sneakers, dresses, jackets, tops, pants and other fashion accessories, enabling customer to avail their preferred products of latest fashion and design.	The company was acquired by GF Capital Management & Advisors through an LBO on September 5, 2019 for an undisclosed sum.
Nationwide Vision	Provider of eyewear products and eye care services. The company offers eyeglasses, sunglasses, contact lenses, eyeglass frames along with comprehensive eye exams, and a variety of eye care services including Glaucoma and cataract testing, and Pediatric eye care services.	The company, a subsidiary of Refac Optical Group, was acquired by Eyecare Partners, via its financial sponsor FFL Partners, through an LBO on September 11, 2019 for an undisclosed sum.
Owen Roe	Producer and supplier of wine. The company produces a variety of wines made from grapes which are hand-harvested, handled with minimal processing, small-lot fermented with the manual method of punch downs, and aged in french oak barrels, thereby offering consumers a destination winery and tasting room.	The company was acquired by Vintage Wine Estates, via its financial sponsors AGR Partners, Leslie Rudd Investment Company, and Sonoma Brands, through an LBO on September 23, 2019 for an undisclosed sum.
Prime Time Early Learning Centers	Provider of education services for children. The company provider infant care, toddler care services and operates a preschool, pre-kindergarten, summer camp and after school care center, enabling children to get enriched and nurturing environment for growth.	The company was acquired by Cadence Education, via its financial sponsors Constitution Capital Partners, Morgan Stanley Capital Partners and Roynat, through an LBO on September 11, 2019 for an undisclosed sum.
Professional Bowlers	Owner and operator of bowling centers. The company specializes in corporate and private events as well as league and retail bowling and its portfolio of bowling center brands include Bowlero, Bowlmor Lanes, AMF Bowling Co., and Brunswick Zone, serving over 28 million guests each year.	The company was acquired by Bowlero Corp, via its financial sponsor Atairos, through an LBO on September 10, 2019 for an undisclosed sum.

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
Radon Specialists of Wisconsin	Provider of radon testing and removal services. The company provides like radon testing, radon removal, radon mitigation, radon system maintenance and other services.	The company was acquired by SWAT Environmental, via its financial sponsor SIER Capital, through an LBO on September 9, 2019 for an undisclosed sum. The acquisition will make SWAT Environmental the leading radon mitigation and testing company in the Midwest and further grow their national footprint.
Saf-T-Swim	Operator of swim schools. The company provides water safety education, to infants, children and adults, enabling students to get a safe, attentive, fun environment to learn swimming skills.	The company was acquired by Streamline Brands, via its financial sponsors Quad Partners and Leon Capital Group, through an LBO on September 19, 2019 for an undisclosed sum.
Sonny's Camp-N-Travel	Operator of RV retail stores. The company's RV retail stores provide maintenance and servicing of new and old cars, enabling car owners to access a wide range of services to maintain their their cars and receive timely maintenance whenever required.	The company, a subsidiary of FreedomRoads & Camping World, was acquired by RV Retailer, via its financial sponsor Redwood Capital Investments, through an LBO on September 17, 2019 for an undisclosed sum.
Southern Air Heating & Cooling	Provider of HVAC services. The company offers air conditioning, plumbing, heating services, heat pump installation, heat furnaces and other products and services.	The company was acquired by Apex Service Partners, via its financial sponsor Alpine Investors, through an LBO on September 27, 2019 for an undisclosed sum.
Southfit	Operator of a Planet Fitness franchise group. The company operates gym facility serving close to 75,000 members across 14 clubs in the Jacksonville, Florida and southeastern Georgia regions.	The company, a subsidiary of Planet Fitness, was acquired by Taymax Fitness, via its financial sponsors Trilantic Capital Partners and Ares Capital, through an LBO on September 12, 2019 for an undisclosed sum.
Sugarfina	Owner and operator of an online confectionary. The company offers candies, chocolates and customized gift ideas through its chain of boutiques shops in major cities including Los Angeles, New York, San Francisco, Boston, Chicago and Vancouver.	The company has entered into a definitive agreement to be acquired by TerraMar Capital through a \$13 million LBO on September 6, 2019.

## Consumer Products and Services Deals for September 2019

Company Name	Description	Deal Synopsis
The Bar Method	Operator of a barre-based fitness studio. The company's workout programs focus on body sculpting through isometrics, dance conditioning, physical therapy, and interval training that empowers women to be the best version of themselves by creating highly efficient, full-body workouts that build inner and outer strength, grace and poise. The company also offers home-workout DVDs, exercise equipment, apparel, and accessories.	The company was acquired by Anytime Fitness, via its financial sponsors Partnership Capital Growth, Roark Capital Group and THL Credit, through an LBO on September 12, 2019 for an undisclosed sum.
The Better Baking Company	Manufacturer of premium bakery products. The company's products include cookies, lavash, cakes, pastries and other food products, enabling consumers to purchase trans-fat free and non-GMO based products.	The company was acquired by Global Bakeries, via its financial sponsor Surge Private Equity, through an LBO on September 06, 2019 for an undisclosed sum. The acquisition greatly expands Global Bakeries' product line, allowing it to reach new customers, and enable it to offer its' existing customers higher quality service.
Vermont Village	Provider of healthy food products specializing in organic canned foods. The company's products include apple cider vinegar, vinegar shots, drinking vinegar, apple sauce and other related products, enabling customers to purchase their product which is free of cane sugar, caffeine, gluten, soy and holds up when mixed into a glass of water or club soda.	The company was acquired by Stonewall Kitchen, via its financial sponsor Audax Group, through an LBO on September 30, 2019 for an undisclosed sum.
Victory Records	Operator of record label company. The company's catalog of rock, metal, post-hardcore, emo, ska, and pop-punk has included releases by Hawthorne heights, Taking back Sunday, Atreyu, a day to remember, bury your dead, Thursday, Bayside, Aiden, funeral for a friend, Streetlight manifesto, Voodoo glow skulls, and many others.	The company was acquired by Concord Music, via its financial sponsor Wood Creek Capital Management, through an approximately \$30 million LBO on September 30, 2019.
Vredevoogd Heating and Cooling	Provider of HVAC services. The company offers furnace repair, ac and boiler repair, air conditioning repair, HVAC maintenance and installation, consultation and parts.	The company was acquired by Randazzo Heating & Cooling, via its financial sponsors Five Points Capital, Schroder Adveq Management and North Branch Capital, through an LBO on September 20, 2019 for an undisclosed sum. The deal will help both companies better serve its customers base.