

Consumer Products and Services Deals for December 2019

Company Name	Description	Deal Synopsis
Aerotech Golf Shafts	Manufactures of high-performance golf shafts. The company's products include a line of golf shafts that combine carbon fiber with high strength steel filaments.	The company was acquired by True Temper Sports, via its financial sponsors Gilbert Global Equity Partners, Lincolnshire Management, Invesco and WP Global Partners, through an LBO on December 5, 2019 for an undisclosed sum.
All Star Driver Education	Provider of driver education services. The company provides state-certified curricula, training materials, and methods for teaching driver safety by offering fun and innovative classroom and online programs with instructors exceeding state minimum requirements, to teens, adults and seniors.	The company was acquired by HighGrove Companies and Charter Capital Partners through an LBO on December 11, 2019 for an undisclosed sum.
Ambient Weather	Provider of weather monitoring equipment based in Chandler, United States. The company through its e-commerce website offers a suite of products and services allows users to set weather email and text alerts for their phone, tablet or desktop and can connect to the internet of things.	The company was acquired by Nielsen-Kellerman, via its financial sponsor Clearview Capital, through an LBO on December 6, 2019 for an undisclosed sum.
BMC Mgmt	Operator of personal training studios across Southern California. The company offers services such as personal training, partner training, small group training, online training, styku body scanning and weight loss training.	The company was acquired by One World Fitness, via its financial sponsor Centre Partners, through an LBO on December 5, 2019 for an undisclosed sum. The acquisition expands the One World Fitness footprint to include the densely populated and high-growth San Diego county area.
Civilized	Operator of an online media platform intended to provide lifestyle and cannabis content. The company's platform features content about cannabis, business, travel, politics, entertainment, food and other topics as well as streams videos and podcasts, enabling readers to keep themselves abreast about latest trends and media.	The company was acquired by New Frontier Data, via its financial sponsors Verte Capital, Merida Capital Partners and Gladstone Capital through an LBO on December 3, 2019 for an undisclosed sum.
Corley Plumbing Air Electric	Provider of daily errand services. The company offers plumbing services, air conditioner related maintenance, repair, installations, service partner and technicians, drain cleaning, and heating services and various other day to day services to households and businesses.	The company was acquired by TurnPoint Services, via its financial sponsor Trivest Partners, through an LBO on December 9, 2019 for an undisclosed sum.

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Country Pure Foods	Producer of juice and beverages. The company offers better-for-you beverages and other natural juice products including single-serve, aseptic, frozen and chilled fruit drinks, juices, nectars and concentrates, providing branded and private label beverage products to healthcare and education markets as well as to grocery retailers.	The company was acquired by Blue Point Capital Partners, Mr. Raymond Lee and its management through an LBO on December 24, 2019 for an undisclosed sum.
Destination Maternity (PINX: DESTQ)	Destination Maternity Corporation is engaged in designing, manufacturing, and sale of maternity apparel and related accessories. It operates approximately 1,000 retail locations, including over 450 stores in the United States, Canada, and Puerto Rico, and approximately 600 leased departments located within department stores and baby specialty stores throughout the United States, in Puerto Rico and, in England. In addition, the company also sells merchandise on the Internet, primarily through its motherhood.com, apealthe pod.com, and destinationmaternity.com websites. Geographically operation of the group is functioned through the United States and it derives the majority of its income through the sale of products.	The company entered into a definitive agreement to be acquired by Marquee Brands, via its financial sponsor Neuberger Berman, through a \$50 million LBO on December 9, 2019. Through this acquisition, Marquee Brands will diversify its women's fashion division and add scale to its directly managed e-commerce platform.
Environmental Sciences	Provider of pest management services. The company offers unparalleled products and services to the expanding markets for pest control including structural pest, public health, wildlife, vegetation management, and turf & ornamental.	The company, a subsidiary of Univar Solutions, has entered into a definitive agreement to be acquired by AEA Investors, via its financial sponsor Rdv, through a \$195 million LBO on December 5, 2019.
EVgo	Provider of public fast-charging stations to electric vehicle owners. The company partners with retail hosts, hotels, shopping centers, gas stations parking lot operators and offers fast and convenient chargers to EV drivers on the go, at a rate approximately eight times faster than conventional Level 2 charging and the chargers are compatible with all EV models currently on the market that accept DC Fast Charging.	The company entered into a definitive agreement to be acquired by LS Power Group through an LBO on December 20, 2019 for an undisclosed sum.

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Fragrant Jewels	Provider of scented candles and bath products that feature hidden jewelry. The company's product line includes coconut wax blended candles, bath bombs and scrubs, enabling customers to obtain good quality hand-crafted products at an affordable price.	The company has received bids to be acquired through an LBO by undisclosed investor via its financial sponsor Virtù Equity Partners for \$10 million on December 9, 2019.
Fresh Dining Concepts	Owner and operator of in-line stores, baking kiosks and satellite retail units in the United States. The company's wide range of food products is sold through its movable and in-line retail stores located all across New York, Florida, Louisiana, and Puerto Rico region of the United States.	The company was acquired by Boathouse Capital, Green Shoot Partners and management through an LBO on December 3, 2019 for an undisclosed sum. Bridge Funding Group supported with debt financing in the transaction.
GEDmatch	Operator of a consumer genetics and research platform designed to help people access, understand and benefit from the human genome. The company's consumer genetics and research platform provide web-based interactive tools for individuals to learn and explore their own genetic information through DNA analysis technologies, enabling patients to gain deeper insights into personal ancestry, genealogy and inherited traits.	The company was acquired by Verogen, via its financial sponsor Telegraph Hill Partners, through an LBO on December 9, 2019 for an undisclosed sum. The acquisition will give Verogen access to GEDmatch's database of genetic profiles, although not necessarily the entire database as the website allows users to choose whether law enforcement can search uploaded files to solve violent crimes.
HarvardSports		The company was acquired by WorldStrides through an LBO on December 4, 2019 for an undisclosed sum.
Home Away From Home	Provider of early education services. The company operates preschools providing families with an education-focused and enriched environment for infant care, preschool, afterschool and summer camp services.	The company was acquired by O2B Kids, via its financial sponsor Spire Capital, through an LBO on December 3, 2019 for an undisclosed sum. The transaction will expand O2B Kids' geographic presence to 20 total schools throughout Florida and Georgia.
KiwiMex Holdings	Operator of fitness club chain.	The company was acquired by CDM Fitness Holdings, via its financial sponsor Spanos Barber Jesse & Co., through an LBO on December 5, 2019 for an undisclosed sum.
Live Design	Operator of an online publication and well-known trade show. The company specializes in live experience events and shows focusing on the hospitality industry.	Questex entered into a definitive agreement to acquire Live Design, via its financial sponsor MidOcean Partners, through an LBO on December 3, 2019 for an undisclosed sum.

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Method Race Wheels	Designer, developer, and distributor of high-performance wheels and accessories. The company operates several brands that cater to different parts in the racing community and the products offered by the company have passed through rigorous quality tests and meet the highest standards.	The company was acquired by Thompson Street Capital Partners and its management through an LBO on December 24, 2019 for an undisclosed sum.
Nestle (US Ice Cream Business)	Producer of ice cream for retailers and wholesalers. The company has marketing, manufacturing as well as sales and distribution capabilities that are utilized for operating an ice cream business in the United States.	Nestlé USA entered into a definitive agreement to divest its US Ice Cream Business to Froneri International, via its financial sponsor PAI Partners, through a \$4 billion LBO on December 11, 2019.
Scott's Liquid Gold (Manufacturing operation in Denver, Colorado)	Operator of skincare and cosmetics products manufacturing operation in Denver, Colorado.	Scott's Liquid Gold entered into a definitive agreement to sell its Denver manufacturing operations to Northwest Cosmetic Laboratories, via its financial sponsor Clearview Capital, through an LBO on December 5, 2019 for an undisclosed sum. Elevation will assume Scott's remaining facilities & corporate office leases, and the transaction will yield net cash proceeds to Scott's of \$0.5 million.
Scuf Gaming	Manufacturer and marketer of video-game peripherals and accessories. The company offers high-end accessories and customized gaming controllers for personal computers and gaming consoles, enabling gamers to get improved game experience and reduced latency.	The company entered into a definitive agreement to be acquired by Corsair Communication, via its financial sponsors EagleTree Capital, BHC Capital Partners and Investment Management Corporation of Ontario, through an LBO on December 16, 2019 for an undisclosed sum.
Senso Lighting	Manufacturer of lighting products and systems. The company utilizes state-of-the-art in-house operations, meticulous attention to color rendering to create robust, environmentally conscious lighting solutions including downlights, track, surface mount, and pendants serving a wide range of applications.	The company was acquired by Luminii, via an undisclosed financial sponsor, through an LBO on December 10, 2019
Sunny Service Heating & Air Conditioning	Provider of all residential and light commercial HVAC services. The company offers cooling, heating, air conditioning, heat pump, ductless mini-split, and furnace repair, service, replacement, and maintenance.	The company was acquired by TurnPoint Services, via its financial sponsor Trivest Partners, through an LBO on December 16, 2019 for an undisclosed sum.

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sWheat Scoop	Manufacturer of cat products. The company's products consists of wheat derivatives to make smelly pet odors disappear using flush-able, biodegradable and renewable resources, enabling cat owners to maintain good cat hygiene.	The company was acquired by Targeted PetCare, via its financial sponsor Wind Point Partners, through an LBO on December 16, 2019 for an undisclosed sum.
Toms Shoes	Manufacturer of fashionable shoes & footwear accessories. The company designs and sells branded footwear, along with apparel, footwear and other fashion accessories.	The company entered into a definitive agreement to be acquired by Brookfield Asset Management, Jefferies Financial Group and Nexus Capital Management through an LBO on December 28, 2019 for an undisclosed sum. In exchange, the creditors will provide debt relief to the company. The new owners have agreed to invest \$35 million in Toms Shoes to show their commitment and support its future growth.
United PF Partners	Operator of a franchisee group of fitness clubs. The company has the development rights to build Planet Fitness clubs across the West, Southwest, Midwest, South and Mid-Atlantic regions of the United States.	The company was acquired by American Securities through an LBO in December 2019 for an undisclosed sum.
Versare Solutions	Manufacturer and distributor of portable partition products designed to improve the utilization of space. The company's products are lighter, sturdier, safer and durable than wobbly, heavy, outdated steel dividers and offer stability, durability and arrangement flexibility, enabling customers to avail room dividers and cubicle partitions at an affordable price.	The company was acquired by WILsquare Capital through an LBO on December 2, 2019 for an undisclosed sum. In support of the transaction, Stifel Financial provided debt financing. The company will use the funds to enhance its market position.