

Consumer Products and Services Deals for March 2020

Company Name	Description	Deal Synopsis
American Nutrition	Manufacturer of canned and baked pet food with manufacturing facilities in Washington, Utah, and Pennsylvania. The company's SQF Quality Code Certified production facilities manufacture a wide range of pet foods and treats that meet AAFCO and FDA requirements, offering formulation expertise, marketplace intelligence and turnkey production capabilities as a service to many leading retailers, and pet food and treat brand owners looking for best-in-class products, facilities and services.	The company was acquired by C.J. Foods, via its financial sponsors J.H. Whitney Capital Partners and Golub Capital BDC, through an LBO on March 18, 2020 for an undisclosed sum.
Big Bear Air Conditioning and Heating	Provider of heating and cooling services based in Frisco, Texas. The company offers air conditioning repair and installation, heater repair and installation and ongoing maintenance which allows the clients to maintain the health of their heating and cooling system leading to improved comfort, health, and safety.	The company was acquired by Trüdela Partners, via its financial sponsor Coltala Holdings through an LBO on March 19, 2020 for an undisclosed sum.
Boomerang Laboratories	Manufacturer of liquid products for personal care. The company manufactures and fills a wide variety of personal care products, light duty household products, toiletries and OTCs in the form of liquids, lotions, gels, creams, suspensions and ointments.	The company was acquired by Guy & Oneill, via its financial sponsors Constitution Capital Partners and Centre Partners, through an LBO on March 20, 2020 for an undisclosed sum.
Cool Air Mechanical	Provider of air conditioning services based in Marietta, Georgia. The company offers air conditioning, heating and water heater installation, maintenance and repair serving customers primarily through Costco warehouses and home depot stores in the Atlanta metropolitan area.	The company was acquired by TurnPoint Services, via its financial sponsor Trivest Partners, through an LBO on March 16, 2020 for an undisclosed sum.
Crash Champions	Provider of automotive collision repair services in Illinois. The company offers vehicle diagnosis, repair & paint services along with quality assurance & life warranty provisions.	The company was acquired by Pacific Elite Collision Centers, via its financial sponsor A&M Capital through an LBO on March 18, 2020 for an undisclosed sum.

Consumer Products and Services Deals for March 2020

Company Name	Description	Deal Synopsis
Donovan Heat and Air	Provider of AC repair and maintenance services based in Jacksonville, Florida. The company offers air conditioning and heating installation, repair, and maintenance services through a skilled team of factory-trained professionals and N.A.T.E certified-technicians.	The company was acquired by The Wrench Group, via its financial sponsor Leonard Green & Partners, through an LBO on March 11, 2020 for an undisclosed sum.
Fitness Ventures	Owner and operator of Crunch fitness franchise facilities based in Orlando, Florida. The company operates multiple locations across different states offering personal training and tanning services which allows the customers to reach their fitness goals.	The company was acquired by Prospect Hill Growth Partners through an LBO on March 3, 2020 for an undisclosed sum.
Government Executive Media Group	Operator of a digital media, information and intelligence company. The company provides editorial content, digital insights and intelligence, live and virtual events, marketing services and proprietary research services that are used by federal, state and local government executives and private sector partners.	The company, a division of Atlantic Media, was acquired by Growth Catalyst Partners and Mr. Peter Goldstone through an LBO on March 17, 2020 for an undisclosed sum. As part of the deal, terms of which were not disclosed, GCP is providing additional funding to support GEMG's strategy to invest in acquisitions and partnerships that compliment its editorial brands, proprietary data and events.
Graef Veterinary Hospital	Operator of a veterinary hospital in Texas, United States. The company offers a wide range of services including medical, diagnostic, surgical and preventative health care needs for pets.	The company was acquired by Southern Veterinary Partners, via its financial sponsor Shore Capital Partners through an LBO on March 3, 2020 for an undisclosed sum.
GraphicAudio	Operator of an audiobook publishing company intended to offer immersive dramatized audio content. The company focuses on producing digital audio content in the adventure, comics, science fiction/fantasy, and western genre of literature featuring a full cast of actors, sound effects, and cinematic music.	The company, a subsidiary of The Cutting Corporation, was acquired by RBmedia, via its financial sponsor Kohlberg Kravis Roberts, through an LBO on March 10, 2020 for an undisclosed sum.
Holiday Foods	Provider and marketer of food products. The company offers a selection of handcrafted frozen appetizers and hors d'oeuvres using traditional recipes and fresh ingredients in order to meet customers' various needs further offering designed packaging for maximum customer convenience.	The company was acquired by Gourmet Kitchen, via its financial sponsor AUA Private Equity Partners, through an LBO on March 5, 2020 for an undisclosed sum.

Consumer Products and Services Deals for March 2020

Company Name	Description	Deal Synopsis
Joseph Abboud	Manufacturer of men's clothing and footwear. The company designs and markets suits, sport coats, trousers, sportswear and shirts. It also offers authentic menswear with designed fabrics.	The company, a subsidiary of Tailor Brands (NYSE: TLRD), was acquired by WHP Global, via its financial sponsor Oaktree Capital Management, through a \$115 million LBO on March 3, 2020.
Kiddie Country Developmental Learning Center	Operator of developmental learning center based in Burke, United States. The company specializes in physical development, emotional development, social development, creative development, and intellectual development by providing programs for 2 and 3-year-olds, kindergarten, elementary summer camp, spanish classes and dance classes.	The company was acquired by Endeavor Schools, via its financial sponsors ICG Enterprise Trust and Leeds Equity Partners, through an LBO on March 5, 2020 for an undisclosed sum. The deal will enable the company's growth in the private school market.
LINE-X	Provider of spray-on and pick-up truck bedliners, industrial coatings and protective coatings through a franchise network. The company also operates an industrial coatings division, which offers blast mitigation for U.S. government agencies and industrial customers, salt-water and non-skid protection for the navy and spill protection for oil companies.	The company was acquired by Clearlake Capital Group and its management through an LBO on February 4, 2020 for an undisclosed sum.
MarineTech Products	Manufacturer of boating products and accessories based in Minnesota, United States. The company offers a vast selection of marine accessories and covers specific needs related to outboard motor solutions, electronics mounts, anchoring solutions and unique security locks, providing recreational and professional boaters with quality products at fair prices.	The company was acquired by CMP Group, via its financial sponsor Ironbridge Equity Partners through an LBO on March 9, 2020 for an undisclosed sum. The acquisition continues CMP's strategy to grow its US presence and strengthens its position in the recreational marine industry.
Meetze Plumbing	Provider of home services in the Columbia metropolitan area for residential and commercial customers. The company specializes in full-service plumbing including plumbing repair, plumbing maintenance, and plumbing installation services.	The company was acquired by TurnPoint Services, via its financial sponsor Trivest Partners, through an LBO on March 9, 2020 for an undisclosed sum.
Morris Motor Company	Distributor of jeep parts and accessories in Pompano Beach, Florida. The company offers upgrades, accessories, and replacement parts for jeeps through online platform.	The company was acquired by AutoAnything, via its financial sponsor Kingswood Capital Management, through an LBO on March 5, 2020 for an undisclosed sum.

Consumer Products and Services Deals for March 2020

Company Name	Description	Deal Synopsis
National Flavors (Food Products)	Provider of food flavors intended to offer a variety of ingredients for the candy, bakery and dairy industries. The company's flavors are ideal for fruit fillings, cakes, muffins, cupcakes, cookies and icings, enabling clients to add taste to their food.	The company was acquired by The Riverside Company through an LBO on March 11, 2020 for an undisclosed sum.
Owlcam	Developer of security cameras designed to offer comprehensive video recording for cars while driving or parked. The company's LTE-based security cameras offer 24/7 complete car security to protect against crashes, stops and break-ins with features including live views of the car from anywhere and instant video alerts, enabling drivers to access video records of any events occurring in and around the car.	The company was acquired by Xirgo Technologies, via its financial sponsors Hammond, Kennedy, Whitney & Company and Capitala Group, through an LBO on March 3, 2020 for an undisclosed sum.
Palm RV	Provider of recreational vehicles based in Fort Myers, Florida. The company offers motorhomes, trailers, fifth wheels, toy haulers which allows the consumers to choose a reliable, affordable and safe quality product among the class A, B, C and travel trailer.	The company was acquired by RV Retailer, via its financial sponsor Redwood Capital Investments, through an LBO on March 3, 2020 for an undisclosed sum.
S&D Coffee	Producer and supplier of coffee and tea products. The company is engaged in the production of liquid coffee, tea and botanical extracts, customized coffee and tea to the food service, convenience, gas, hospitality and office segments in the United States.	The company, a subsidiary of Cott (NYSE: COT) (TSX: BCB), was acquired by Westrock Coffee, via its financial sponsor The Stephens Group through a \$405 million LBO on March 2, 2020 for an undisclosed sum.
Side By Side Stuff	Supplier of aftermarket parts and accessories for the UTV retail market. The company offers a range of parts and accessories like windshields, wheels & tires, mirrors, doors, lights & mounts and other products for vehicles like Can-Am Maverick, Kubota RTV, Polaris, Kawasaki, CF Moto and many other vehicles, enabling customers to get products at affordable rates.	The company was acquired by Nivel Parts & Manufacturing, via its financial sponsors Kelso Private Equity and Bratenahl Capital Partners, through an LBO on March 3, 2020 for an undisclosed sum. The purchase fits Nivel Parts & Manufacturing's overall strategy of transforming the aftermarket specialty vehicle parts and accessories industry in North America and international markets.
Summit Boulevard Animal Hospital	Provider of veterinary services based in West Palm Beach, Florida. The company offers laser surgery, pet dental care and oral surgery which allows the clients to take proper care of their pets and look after their healthy well-being.	The company was acquired by Southern Veterinary Partners, via its financial sponsor Shore Capital Partners through an LBO on March 3, 2020 for an undisclosed sum.

Consumer Products and Services Deals for March 2020

Company Name	Description	Deal Synopsis
The Homer Laughlin China Company	Manufacturer and supplier of tableware and buffet solutions for the hospitality industry. The company offers an array of lead-free commercial dinnerware and accessories to suit any commercial or institutional establishment.	The company was acquired by Steelite International, via its financial sponsor Arbor Investments, through an LBO on March 24, 2020 for an undisclosed sum. Steelite will take over the manufacture and sales of key product lines from Homer Laughlin and Hall China's foodservice offerings.
The Maids	Provider of residential cleaning services in the U.S. and Canada. The company specializes in deep cleaning services for time-starved and busy families. It includes an ergonomically tested cleaning process, safe products, software and web-based training and communications platform for residential home cleaning service	The company was acquired by Gladstone Investment and Daniel Kirwan through an LBO on March 4, 2020 for an undisclosed sum. Gladstone Investment provided senior secured debt in the transaction.
VitalPet	Operator of a group of veterinary hospitals throughout Texas, United States. The company operates as an aggregator of veterinarian practices offering wellness, diagnostics, surgery, dentistry, grooming, day camp & boarding and pharmacy services with a dependable and advanced network of both doctors and facilities for its clients providing access to the best doctors who regularly rely on its veterinary peer network to share knowledge, experience and best practices.	The company was acquired by Destination Pet, via its financial sponsor LetterOne, through an LBO on March 30, 2020 for an undisclosed sum. The acquisition significantly expands Destination Pet's footprint and service platform to advance its integrated approach to delivering superior pet care.