

Consumer Products and Services Deals for July 2020

Company Name	Description	Deal Synopsis
A.L.L. Roofing Materials	Distributor of roofing materials based in San Jose, California. The company specializes in offering residential and commercial roofing products and accessories, delivering clients with a healthy and energy-efficient roof system.	The company was acquired by SRS Distribution, via its financial sponsors Leonard Green & Partners and Berkshire Partners, through an LBO on July 10, 2020 for an undisclosed sum.
Affordable Water Heaters and Plumbing	Provider of hot water heater replacement and repair services in the United States. The company's services include tank flushing, earthquake bracing, code upgrading, expansion tanks, water heater relocation and much more.	The company was acquired by Dubin Clark & Company through an LBO on July 20, 2020 for an undisclosed sum.
Alcohol Detection Systems	Manufacturer of breathalyzer-based ignition interlock devices (IIDs). The company's breathalyzer-based ignition interlock devices (IIDs) analyze and measure blood alcohol content of a driver before the vehicle can be started and locks the engine if alcohol is detected at a level above the state requirements, enabling vehicle manufacturers to reduce drunk driving accidents and deaths.	The company, a subsidiary of DEI Holdings, was acquired by Intoxalock, via its financial sponsor Welsh, Carson, Anderson & Stowe, through an LBO in July 2020 for an undisclosed sum.
Battery Joe	Provider of cellphone repair service based in Lubbock, Texas. The company provides batteries, cellphone and tablet repairs, car battery testing along with free installation, car battery services, and custom battery packs to its customers.	The company was acquired by Continental Batteries, via its financial sponsor Incline Equity Partners, through an LBO on July 15, 2020 for an undisclosed sum.
Borden Dairy	Producer and distributor of dairy products. The company offers flavored milk, yogurt smoothies, creams, cheese products, buttermilk, juices, dips and sour cream to customers in the grocery, mass market, club, food service, hospitality, school and convenience store channels.	The company was acquired by Capitol Peak Partners and Kohlberg Kravis Roberts through a \$340 million LBO on July 21, 2020. FS KKR Capital Corp. II and PNC refinanced the existing debt of \$265.8 million in this transaction.
Dr. Emil Nutrition	Provider of a portfolio of health and wellness supplements as well as sports nutrition products based in Sheridan, Wyoming. The company offers dietary supplements and protein packs which are backed by hard science and clinical data for both the enthusiast athlete and everyday consumer	The company was acquired by T-street Capital and Kidd & Company through an LBO on July 7, 2020 for an undisclosed sum.

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Easy A/C	Provider of HVAC repair maintenance services based in Tampa, Florida. The company offers prompt air conditioning repair, heating repair, maintenance, installation, electrical and plumbing services to customers.	The company was acquired by The Wrench Group, via its financial sponsor Leonard Green & Partners, through an LBO on July 6, 2020 for an undisclosed sum.
Gel Spice Company	Manufacturer and importer of spices, seasoning, and bakery ingredients based in Bayonne, New Jersey. The company offers spices, herbs, seeds and quality seasonings for a diversified, global customer base, across the retail, food service, industrial, bakery, and export channels.	The company was acquired by Olde Thompson, via its financial sponsor Kainos Capital, through an LBO on July 22, 2020 for an undisclosed sum.
GSB and Associates	Manufacturer of masking agents and flavor enhancers. The company's products are available in liquid and powdered forms, enabling the baking, confectionery, nutraceutical and aromatherapy industries to enhance the taste.	The company was acquired by National Flavors (Food Products), via its financial sponsor The Riverside Company, through an LBO on July 30, 2020 for an undisclosed sum.
Jarvis Property Restoration	Provider of disaster recovery and restoration services for customers across the commercial, government and residential segments. The company carries out demolition and mould remediation operations, as well as temporary roof repairs and water extraction in the event of a fire or a storm and offers planning and disaster recovery programmes, thereby allowing business owners and government agencies to respond quickly to an emergency and reduce damage caused by power interruptions, smoke and bad weather.	The company was acquired by Blackmon Mooring, via its financial sponsor AEA Investors, through an LBO on July 7, 2020 for an undisclosed sum.
LightSpeed	Provider of e-discovery services based in Washington, District of Columbia. The company specializes in providing technical expertise in the areas of early case assessment, e-discovery, handling massive litigation, predictive coding, conceptual search technology, web-based review tools, and best practices to ensure proper process and cost containment to law firms and corporations.	The company was acquired by Xact Data Discovery, via its financial sponsor JLL Partners, through an LBO on July 14, 2020 for an undisclosed sum.

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Service Champions	Provider of heating, ventilation, and air conditioning (HVAC) services intended for residential homeowners. The company specializes in maintenance, repair, equipment sales and installation of all brands of heating and air conditioning systems, thereby providing quality systems and solutions for clients comfort and health.	The company was acquired by The Wrench Group, via its financial sponsor Leonard Green & Partners, through an LBO on July 06, 2020 for an undisclosed sum.
Siege Sports	Manufacturer of custom athletic products. The company's athletic products include customizable uniforms teams and athletic apparel, enabling athletes to maximize their unique identities, inspire greatness and perform better.	The company was acquired by Bridge Lake Partners through an LBO on July 14, 2020 for an undisclosed sum.
Simply Natural Foods	Manufacturer of renowned nutrition and better-for-you chocolate and bar brands. The company's products include functional and diet bars, chocolate bars, peanut butter cups as well as other moulded and extruded snack items.	The company was acquired by TruFood Manufacturing, via its financial sponsor AUA Private Equity Partners, through an LBO on July 31, 2020 for an undisclosed sum.
Sustainable Restaurant Group	Owner and operator of a chain of casual restaurants. The company engages in operating restaurants that serve fish caught using methods that are lightweight on the ecosystem and prepared with the help of a team of knowledgeable professionals, enabling customers to receive fresh and nutrient food.	The company was acquired by Sortis Holdings, Kitchen Fund and Bain Capital Double Impact through a \$2 million LBO on July 28, 2020.
The Woodhouse Day Spa	Provider of spa services based in Victoria, Texas. The company provides various tranquil, transformational, and rejuvenating spa treatments along with body and skin care treatments, thereby helping clients to immerse body, mind and spirit in all aspects of health and wellness in a peaceful and relaxing environment.	The company was acquired by Sola Salon Studios Canada, via its financial sponsor Princeton Equity Group, through an LBO on July 6, 2020 for an undisclosed sum.