

Information Technology Deals for April 2021

Company Name	Description	Deal Synopsis
Affluent (Nashville)	Developer of affiliate marketing platform designed to help publishers, agencies and advertisers grow their businesses. The company's platform aggregates data from the affiliate platform into one unified dashboard so users can save time, leverage data and grow their business, allowing users to create completely customizable, reports that encapsulate what's important.	The company was acquired by Impact Tech, via its financial sponsors Providence Strategic Growth and Silversmith Capital Partners through an LBO on April 6, 2021 for an undisclosed sum.
ASK	Provider of hardware, software, consulting services, and security solutions in Lansing, Michigan. The company provides solutions for information security, backup and disaster recovery, cloud computing, data storage, encryption, and Voice over IP (VOIP), providing clients with lower business costs, increased revenues, and streamlined processes.	The company was acquired by Grade A Student, via its financial sponsor Riverside Partners through an LBO on April 14, 2021.
Aspira	Developer of software for the outdoor recreation industry intended to cultivate a connected world through shared experiences. The company's comprehensive suite of reservation and licensing technology and service solutions support federal, state, provincial, privately owned and local government parks, campgrounds and conservation agencies, conveniently connecting them with outdoor adventure seekers from around the world.	The company was acquired by Alpine Investors through an LBO on April 23, 2021 for an undisclosed sum. The investment and partnership will accelerate organic and M&A-driven growth.
Calabrio	Developer of workforce optimization software based in Minneapolis, Minnesota. The company's customer engagement software provides services like call recording, quality management, speech analytics, workforce management and performance management, enabling businesses to get analytic insights to catalyze growth through customer service contact centers.	The company was acquired by Thoma Bravo through an LBO on April 19, 2021 for an undisclosed sum. Golub Capital provided committed debt financing to support the transaction.

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CanIRank	Developer of an SEO competitive analysis and keyword recommendation tool intended for growing search engine traffic. The company offers a range of services including competitor analysis, link building, keyword difficulty and keyword research, helping businesses to improve their organic discovery of the website.	The company was acquired by Scorpion, via its financial sponsor Bregal Sagemount, through an LBO in April 2021 for an undisclosed sum.
Cheetah Software Systems	Developer of a cloud-based platform for retailers and carrier for hire companies in the LTL, courier, healthcare and retail logistics spaces. The company platform manages, adapts and optimizes fleets and drivers, resulting in companies using fewer trucks, driving fewer miles and making more on-time deliveries.	The company was acquired by MercuryGate International, via its financial sponsor Summit Partners, through an LBO on April 6, 2021 for an undisclosed sum. The acquisition extends MercuryGate's TMS platform to deliver both a last mile, parcel and less-than-truckload (LTL) solution and an enhanced fleet management capability that adapts, automates and communicates movements in real-time.
CIS Secure Computing	Provider of secure communications and computing services to defense, intelligence, law enforcement and homeland security communities. The company designs and manufactures a wide range of products, which include secure telephones (under the TSG protocol), secure computers (TEMPEST), encrypted tactical communication systems, secure tele- and video-conferencing systems and a variety of specialty systems used in secure networks enabling it to serve the secure communications market.	The company was acquired by HKW and The Riverside Company through an LBO on April 20, 2021 for an undisclosed sum.

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Clearwater Payments	Provider of cloud-based electronic billing and payment systems for auto finance, insurance, utility and other industries. The company's range of solutions includes e-payments, mobile, e-wallet (electronic), web and interactive voice response (IVR) system, agent-assisted payment, e-lockbox (electronic) and point of sales systems which utilizes open-API (application program interface) technology stack and rules-based payments engine to deliver custom EBPP (electronic bill presentment and payment) tools, and relevant and secure consumer bill payment systems that helps to deliver summarize data bills, payment scheduling from the bill alerts, reminder alerts, real-time payment receipts, instant messages about the accounts, and billing and payment history, enabling clients to streamline billing and payment, reduce costs, consolidate daily deposit for all prior day's transactions and generate customized reports.	The company was acquired by DocuPhase, via its financial sponsor LoneTree Capital, through an LBO on April 12, 2021 for an undisclosed sum.
Concord USA	Provider of technology consulting and digital transformation services for healthcare, technology, manufacturing and financial services industries. The company through a combination of industry expertise, technology know-how and project execution reliability offers solutions including cloud applications and integration, data solutions and analytics, information security, digital and user experience and advisory services, solving difficult data and technology problems, enabling its clients to unlock their business value.	The company received an undisclosed amount of development capital from H.I.G. Capital on April 6, 2021. The financing is intended to be used for acquisition Upton Hill.

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eChalk	Developer of K-12 LMS/CMS software designed to simplify and improve school life through easy-to-use technology. The company offers schools a service level agreement, provide student-safe email and account, scale to serve an entire school, district or state, and use user profiles to instantly update and deliver information to the user from the school's and district's email, website, classrooms and groups, enabling K-12 schools and districts to save time, reduce confusion and smooth communication.	The company was acquired by Edlio, via its financial sponsor LLR Partners, through an LBO on April 15, 2021 for an undisclosed sum.
Empirix	Provider of end-to-end testing and assurance services intended to reduce time-to-market and to help clients deliver quality and profitable communication experiences. The company specializes in services for testing IP networks, systems and applications and also provides network intelligence, network testing, performance monitoring, service quality monitoring, performance and functional testing products and services to network equipment manufacturers, service providers and enterprise contact centers, supporting data collection, aggregation and mediation, reporting and analysis.	The company was acquired by InfoVista, via its financial sponsors Altamir and Apax Partners (France), through an LBO on April 21, 2021 for an undisclosed sum. With this acquisition, InfoVista also increases its presence in North America and Europe to expand its global footprint and strengthen its ability to help clients accelerate their network and business transformation.
Fitness BI	Developer and provider of an online platform created for the fitness industry. The company's platform combines data from management applications into a centralized analytics dashboard with real-time insights of the club's complete performance, helping fitness clubs make smarter and more strategic business decisions.	The company was acquired by ABC Fitness Solutions, via its financial sponsor Thoma Bravo, New Heights Capital, Northwood Ventures and Olam Capital, through an LBO on April 8, 2021 for an undisclosed sum.

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GiveGab	Developer of an online fundraising and crowdfunding platform designed to connect nonprofit organizations and volunteers. The company's platform supports the building of relationships between volunteers, fundraisers and nonprofits through community giving, donations and P2P fundraising, enabling nonprofit organizations, colleges, universities and businesses to promote their programs and events, as well as recruit volunteers.	The company was acquired by EveryAction, via its financial sponsors Insight Partners and Ares Capital, through an LBO on April 14, 2021 for an undisclosed sum. The new partnership will enable EveryAction and the company to offer innovative digital tools on the market to empower nonprofits and schools to successfully serve their communities.
Hotwire Communications (Florida)	Provider of fiber optic telecommunications services intended for residential, commercial, hospitality and campus environments. The company provides fiber-optic networks to multi-family communities such as gated communities, condominiums and dormitories in Florida, South Carolina, Maryland, Pennsylvania, New Jersey and New York to power internet, television, digital phone and home security connections.	The company was acquired by The Blackstone Group through an LBO on April 29, 2021 for an undisclosed sum.
Instec	Developer of a cloud computing insurance software designed for property and casualty carriers, managing general agents and managing general underwriters. The company's core systems and analytics software provides policy lifecycle management, streams operation from the first quote to the last endorsement, insurance rating and manages policy administration, enabling clients to integrate custom and bureau-based content and create their own innovative products.	The company was acquired by Insurity, via its financial sponsor GI Partners, through an LBO on April 14, 2021 for an undisclosed sum. The acquisition enables Insurity to further increase ISO-support to mid-size P&C carriers and enables it to expand its business and broaden its offerings for MGAs.
Integrated Solutions	Provider of IT-managed services intended for small to medium-sized businesses. The company offers a range of services including cybersecurity, professional services, data cable installations, IT consulting and auditing, structured cabling services and CCTV and access control services, providing clients in medical, legal, manufacturing and retail sectors with productive technology strategies that align with their business goals.	The company was acquired by Dynamic Quest, via its financial sponsor Spire Capital, through an LBO on April 9, 2021 for an undisclosed sum. The transaction will expand Dynamic Quest's presence into Alabama and provide the ability to cross-sell a broader base of products and services to the company's customer base.

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IXN	Developer of digital data exchanges technological tools designed to make the selling of insurance easier. The company's tools offer a platform for advisors, agents and carriers to access quotes, forms and insurance data to make the process of selling life insurance simple as well as enhance the buying experience, increase sales velocity, help accelerate recruiting efforts and increase efficiency, enabling insurance agencies and agents to create and maintain long-term relationships with their customers.	The company was acquired by Insurance Technologies (Colorado), via its financial sponsors The Goldman Sachs Group and Thomas H. Lee Partners, through an LBO on April 20, 2021 for an undisclosed sum.
Izenda	Developer of self-service custom reporting software intended for OEM use and embedding. The company's SaaS-based products allow users to analyze data in real-time through custom dashboards and reporting tools with interactive visualizations, enabling users adoption and ROI by delivering self-service reports, dashboards, enhance business intelligence and enhanced visual analytics inside the application.	The company was acquired by Insightsoftware, via its financial sponsors Genstar Capital, Golub Capital BDC and TA Associates Management, through an LBO on April 15, 2021 for an undisclosed sum.
Key Performance Ideas	Provider of consulting and management services intended for the distribution, education, financial services, healthcare and technology industries. The company offers enterprise performance management, financial management, business intelligence, consolidation and close, forecast and planning and reporting and analysis to clients, thereby ensuring the optimal running of applications and reduction of costs.	The company was acquired by Accelalpha, via its financial sponsor Century Park Capital Partners, through an LBO on April 7, 2021 for an undisclosed sum. The acquisition strengthens Accelalpha's multi-pillar oracle cloud managed services offering.
Keyfactor	Provider of an information security platform intended to offer identity and access management services. The company's platform provides enterprise-ready software, managed security services as well as security as a service and consulting services, enabling clients to secure and operate in cloud computing platforms.	The company received \$125 million of development capital from Insight Partners on April 15, 2021. The financing was used for the acquisition of PrimeKey.

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Logi Analytics	Provider of embedded business intelligence and analytics software for commercial and enterprise applications. The company enables organizations to put real-time information to work by allowing users to create web-based business intelligence and analytic applications that can be integrated directly within the organization's applications, systems and processes.	The company was acquired by Insightsoftware, via its financial sponsors Genstar Capital, Golub Capital BDC and TA Associates Management through an LBO on April 7, 2021 for an undisclosed sum. The deal will enable the acquirer to embed customized analytics seamlessly into any commercial or enterprise application featuring customer-branded user interfaces, reports, dashboards, KPIs and other actionable insights.
MetaPort	Developer of enterprise telecom network mapping software based in Miami, Florida. The company offers a cloud system that provides an instant visual of the whole network and further detailed information, enabling clients to increase productivity, reduce risks and lower costs.	The company was acquired by Calero-MDSL, via its financial sponsors Oak Hill Capital and Riverside Partners, through an LBO on April 20, 2021 for an undisclosed sum. The acquisition will enable Calero-MDSL to deliver CIO and CTO organizations with a unique inventory visualization that provides a new level of visibility into their telecom estates.
Olenick	Provider of information technology consulting services intended to help the business transform technologically. The company's services include software testing, project management, business requirements analysis, quality engineering, system integration, cloud computing, application benchmarking, compatibility measurement, cybersecurity assessments and other related services, enabling clients to improve productivity and complete their projects on time at low cost.	The company was acquired by Qualitest, via its financial sponsors Marlin Equity Partners and Bridgepoint Advisers, through an LBO on April 19, 2021 for an undisclosed sum. The combination of the two companies enhances the company's deep Quality Assurance expertise in the utilities space and expands its footprint with three new offices in Chicago, Buenos Aires and Northern Ireland.
Orbis Operations	Provider of situational awareness training and cybersecurity services intended to overcome complex security challenges. The company's services include intelligence-related training, specialized staff support, embedded advisory support, exercise support and research and consulting related to intelligence and special operations, enabling the companies to assess and adapt to the ever-evolving security environment.	The company was acquired by McNally Capital and Nio Advisors through an LBO on April 8, 2021 for an undisclosed sum.

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Otelco	Otelco Inc is a company, which provides a broad range of telecommunication services on a retail and wholesale basis. It offers communication services related to telephone, long-distance calling, Internet, broadband services and television. The principal markets for these services are business and residential customers residing in and adjacent to the exchanges the company serves in Alabama, Massachusetts, Maine, Missouri, Vermont, and West Virginia. In addition, it also offers cloud hosting and managed services for small and mid-sized companies that rely on mission-critical software applications. The company derives revenue through the source of local services, network access, internet, transport services, video and security and managed services.	The company was acquired by Oak Hill Capital through a \$40.6 million public-to-private LBO on April 1, 2021. As part of the agreement, Oak Hill Capital will assume or refinance Otelco's outstanding debt.
OThot	Developer of cloud-based artificial intelligence and prescriptive analytics platform intended for higher education institutions, colleges and universities. The company's cloud-based software provides continuous intelligence in real-time, assessments that merge data science with advanced analytics, and empowers schools to engage each prospective, current, and former student with the right tactic at the right time.	The company was acquired by Liaison International, via its financial sponsor Warburg Pincus, through an LBO on April 22, 2021 for an undisclosed sum.
Peak-Ryzex	Provider of systems integration services in supply chain automation and inventory management. The company engages in offering end-to-end enterprise mobility, managed services, printing and data mobile capture services using in-depth industry-specific experience and managed services as well as operates and distributes systems integrator of computer peripheral equipment and systems focused on bar code data capture, information systems printing, mini-printers, and other related equipment, enabling clients organizations to receive a higher return on their investments.	The company was acquired by Sole Source Capital through an LBO on April 9, 2021 for an undisclosed sum.

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PensionPro Software	Provider of workflow automation software for third-party administrators. The company's software helps clients manage projects and analyze profitability while also providing tools and solutions that enhance the advisor-client relationship.	The company was acquired by Mid Atlantic Capital Group, via its financial sponsor Waterfall Asset Management and Parthenon Capital Partners, through an LBO on April 7, 2021 for an undisclosed sum.
Performance Designed Products	Designer, manufacturer and distributor of licensed peripherals and accessories intended for all major video game platforms. The company offers peripherals including headsets, controllers, chargers, and protective cases for Xbox, Nintendo, and PlayStation in the United States, Canada and Europe.	The company was acquired by Diversis Capital through an LBO on April 26, 2021 for an undisclosed sum. The Diversis Capital financial and technical expertise will help take the company to the next level.
PRICE Systems	Developer of fact-based decision support and analytical software designed to improve the speed and accuracy of cost estimation methods applied by businesses. The company's platform offers fast and accurate cost intelligence and process integration for projects, budgets and bids using a unified cost format, data transparency, insightful metrics and defensible estimates to government, aeronautics and space industries, enabling government contractors and organizations to maximize budgeting, planning and purchasing efficiency while speeding up the evaluation of beneficial tradeoffs among project variables.	The company was acquired by Unison (Dulles), via its financial sponsor The Carlyle Group, through an LBO on April 21, 2021 for an undisclosed sum. The acquisition expands Unison's global presence and capabilities. The company's model-based cost engineering (MBCE) capabilities complement Unison's enterprise software platforms.

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RealPage	RealPage Inc is a provider of on-demand software and software-enabled solutions for the rental housing industry. Its customers include single family, multifamily, and vacation rental units, and large property management companies. Its solutions include marketing, pricing, leasing, accounting, purchasing, and other property operation capabilities. The RealPage platform hosts applications that enable property owners and managers to improve pricing methodologies, improve collections, and integrate business processes. The company derives revenue from on-demand and on-premises software solutions and professional services. All of the firm's revenue is generated in the United States.	The company (NASDAQ:RP) was acquired by Thoma Bravo through a \$10.2 billion public-to-private LBO on April 22, 2021. The company's shareholders were paid \$88.75 in cash per share, representing a 30.8% premium to the company's closing share price of \$67.83 on December 18, 2020, and a premium of 36.5% over RealPage's 30-day volume-weighted average share price through December 18, 2020.
Retriever Merchant Solutions	Provider of safe and secure payment processing for retailers, food & beverage companies and hospitality organizations. The company provides transaction processing equipment, transaction cards, and electronic check services.	The company was acquired by Payroc, via its financial sponsors Audax Group and Parthenon Capital Partners, through an LBO on April 2, 2021 for an undisclosed sum.
RSG Media Systems	Developer of media management software designed to deliver radical insights and deeper connections to drive the evolution of the media ecosystem. The company's media management software is a business rights management system that allows content owners and distributors, gaming companies, intellectual property (IP) licensor, and sports leagues to manage and report on the content lifecycle, including acquisitions, sales, planning and scheduling and associated financials, enabling media companies to lower liabilities and maximize revenues from content and advertising inventories.	The company was acquired by Naviga, via its financial sponsors Vista Equity Partners and Verdane, through an LBO on April 6, 2021 for an undisclosed sum. The acquisition adds content rights management, audience growth and advertising revenue optimization to Naviga's digital solution set and further diversifies its global media portfolio.

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Satuit Technologies	Developer of client relationship management (CRM) and reporting management software designed to manage and implement asset management processes. The company's cloud-based and on-premise software support sales, client retention, operations and compliance in the asset management areas, including wealth management, hedge funds, private equity and institutional asset management, enabling investment management and other firms to increase sales, better serve their clients, master information-intensive business relationships and reduce costs.	The company was acquired by Tier1 Financial Solutions, via its financial sponsors Salesforce Ventures, Wavecrest Growth Partners and MassMutual Ventures, through an LBO on April 26, 2021 for an undisclosed sum. The acquisition allows Tier1 Financial Solutions to accelerate its expansion into the buy-side and grow its global footprint.
Scout APM	Developer of an application performance monitoring platform. The company's online platform specializes in uptime, real user and page speed monitoring, synthetic interaction testing, integration of application program interfaces (APIs) and error analysis which provide instant insights into the website's availability and performance, enabling e-commerce businesses, developers and managers to make informed digital marketing decisions.	The company was acquired by Camber Partners through a \$8 million LBO on April 1, 2021. The financing is intended to be used for acquisition purpose of ExceptionTrap.
Script (Florida)	Developer of a workflow automation software designed to automate and streamline school processes. The company's software organizes and automates complicated administrative tasks like field trip planning and aftercare billing, enabling parents to update emergency information, sign forms and pay fees from home thus saving districts time and money and allowing administrators to get a real-time view of parent purchases and activities.	The company was acquired by EMS LINQ, via its financial sponsors APES Ventures and Banneker Partners, through an LBO on April 21, 2021 for an undisclosed sum. This further accelerates LINQ's vision of providing purpose-built solutions to ease the operational burden states and school administrators face.

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Skubana	Developer of an e-commerce synchronization and acceleration platform designed to offer a centralized source for all business data and operations. The company's platform manages all back-end e-commerce operations in one place, including order processing, shipping, inventory management, fulfillment by Amazon (FBA), vendor management and cross channel analytics, enabling merchants, brands, retailers and e-commerce businesses to run operations smoothly and automate repetitive tasks.	The company was acquired by 3PL Central, via its financial sponsor Mainsail Partners, through an LBO on April 5, 2021 for an undisclosed sum. With this acquisition, 3PL Central expands its supply chain technology offering to include intelligent order routing and inventory management to create one of the first software solutions to deliver an integrated fulfillment solution from the shopping cart to the warehouse floor.
Software Development Europe	Developer of SaaS-based collaborative information technology tools designed to provide technical expertise and software development facilities. The company's technology tools assist startups and leading companies across the world in areas as diverse as social networking and health information technology, to develop web and mobile applications, embedded software and test automation facilities in healthcare, finance and banking, IOT, manufacturing and education sectors.	The company, a subsidiary of Trinity Resource Partners, was acquired by 3Pillar Global, via its financial sponsor CIP Capital, through an LBO on April 20, 2021 for an undisclosed sum.
Stackify	Developer of a cloud-based application performance management platform designed with developers in mind. The company's platform offers log management, application performance management, error monitoring and application metrics monitoring, enabling software developers to monitor and troubleshoot their applications.	The company was acquired by Netreo, via its financial sponsor Saratoga Investment, Finrock Growth Partners and Software Growth Partners, through an LBO on April 20, 2021 for an undisclosed sum. The acquisition strengthens Netreo's full-stack IT monitoring and AIOps offerings by giving customers improved application performance management, centralized logging, full transaction tracing, deployment tracking capabilities and greater visibility into continuous improvement/continuous deployment (CI/CD) workflows.

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TeamSnap	Developer of a sports management platform intended to simplify communication and coordination between sports members. The company's platform assists sports coaches, administrators, players and parents to keep a track of rosters, schedules, games, availability, statistics and makes payments, enabling users to play seamlessly while focusing on their game and save time and stay in the know through email, text, and instant alerts.	The company was acquired by Waud Capital Partners through an LBO on April 14, 2021 for an undisclosed sum. The funds will be used to to deepen the company's partnerships with coaches, leagues and administrations and to develop innovative new tools and features for its platform.
Thycotic Software	Developer of a secure enterprise password management platform designed to offer cybersecurity. The company's platform offers secure enterprise password management which prevents cyberattacks by securing passwords, protecting endpoints and controlling application access, enabling security companies to get an affordable way to discover, secure and manage privileged account passwords across their enterprise.	The company was acquired by Centrifry, via its financial sponsor TPG, through a \$1.4 billion LBO on April 13, 2021.
Txt2Give	Developer of text messaging fund and donations contributor platform intended to provide a way to break down the barriers of traditional giving while providing an exceptional experience to the customers. The company's platform offers detailed custom reporting, brand alignment, multilingual features, thereby helping fundraisers with an easy, secure and convenient gateway for all annual donations and fundraising events.	The company was acquired by LTV SaaS Fund through an LBO on April 9, 2021 for an undisclosed sum.
Upward.net	Developer of a job matching and advertising platform designed to streamline and optimize the hiring process. The company works with staffing firms and advertising agencies to deliver programmatic results for enterprises and simultaneously helps job seekers find better employment opportunities through its platform, enabling job boards to monetize their traffic and employers to effectively manage their online recruitment and advertising budgets.	The company was acquired by Jobcase, via its financial sponsors Workday Ventures and Providence Strategic Growth, through an LBO on April 23, 2021 for an undisclosed sum.

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Vertical Trail	Provider of cloud-based data services intended to assist in sales, marketing and service development in the United States. The company's services provide operations, services development and partner programs while also performing various roles in software engineering, program management, and technology strategy and architecture, enabling clients to avail proper data to develop their brand and generate business.	The company was acquired by AHEAD (Chicago), via its financial sponsors Berkshire Partners and Centerbridge Partners, through an LBO on April 13, 2021 for an undisclosed sum.
Vetspire	Developer of a cloud-based veterinary medical records system designed to save doctor's time. The company's artificial intelligence medical records system permits taking notes of patient encounters with doctors and offers relevant medical history while analyzing the symptoms, procedures and outcomes, enabling veterinarians to take notes faster and deliver better patient care and evidence-based medicine.	The company was acquired by Pathway Vet Alliance, via its financial sponsor TSG Consumer, through an LBO on April 13, 2021 for an undisclosed sum.
Windward Studios	Developer of document automation software intended for enterprises, independent software vendors and system integrators. The company offers a data-powered platform to add dynamic client-side document generation capabilities to enterprise applications, enabling businesses to empower their applications to quickly add document automation workflows to their instance of popular enterprise applications with simple configuration and no code.	The company was acquired by PDFTron, via its financial sponsor Silversmith Capital Partners, through an LBO on April 8, 2021 for an undisclosed sum.