Consumer Products and Services Deals for May 2021

COOK M&A
ADVISORY SERVICES

Company Name	Description	Deal Synopsis
1-800-DryClean	Provider of dry cleaning and laundry pick up and delivery services. The company offers, alterations, tailoring, leather and suede cleaning, shoe repair, wedding gown preservation, comforter laundering and household item cleaning, ensuring a hassle-free experience for its customers.	The company was acquired by Lapels Dry Cleaning, via its financial sponsor Greybull Stewardship, through an LBO on May 10, 2021 for an undisclosed sum.
All-Ways Accessible	Manufacturer and supplier of residential home elevators intended to serve residential and commercial customers throughout New Hampshire, Maine and Vermont. The company specializes in the sale, installation and service of Stiltz lift, limited use limited application elevators (L.U.L.A), vertical wheelchair lifts, stairlifts, dumbwaiters, material handling lifts, patient lifts and modular ramps, thereby committed to providing access solutions via its products to disabled individuals.	The company was acquired by National Seating & Mobility, via its financial sponsor Cinven, through an LBO on May 25, 2021 for an undisclosed sum.
Anderson Fabrics	Manufacturer of custom interior products intended for residential and commercial interior designers and decorators. The company offers a range of handcrafted and computer-aided designs (CAD) for window treatments, home décor, bedding and seating, enabling clients to have a sophisticated interior space.	The company was acquired by The Shade Store, via its financial sponsor Leonard Green & Partners, through an LBO on May 11, 2021 for an undisclosed sum.
Artsploitation Films	Distributor of films intended to bring bold international genre and specialty films to traditional art-house cinema. The company offers international thrillers, controversial horror, stylish erotica, award-winning LGBTQ dramas and offbeat future cult classics to customers.	The company was acquired by Kino Lorber, via its financial sponsor Beamonte Investments, through an LBO on May 21, 2021 for an undisclosed sum.

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Aryzta North America	Operator of pizza business based in North America.	The company, a subsidiary of Aryzta, was acquired by Lindsay Goldberg through an $850 million LBO on May 4, 2021. In support of the transaction, Citizens Bank, KeyBank, Mitsubishi UFJ Financial Group, Silver Point Capital, Sumitomo Mitsui Banking, JPMorgan Chase, Barings and Silver Point Capital provided $500 million of debt financing in the form of a $325 million term loan B and a $125 million second lien term loan.
Baker's Waterproofing	Provider of waterproofing and maintenance services in the tri-state area of Pennsylvania, West Virginia and Ohio. The company offers foundation repair, basement waterproofing, concrete lifting and crawl space repair, helping its customers in meeting their waterproofing requirements at an affordable price.	The company was acquired by Groundworks, via its financial sponsors Golub Capital BDC, Cortec Group and Succession Capital Partners, through an LBO on May 17, 2021 for an undisclosed sum.
Bizziebox	Provider of laundry services. The company operates a chain of cleaning shops for customers to put their clothes in locker, thereby providing customers with laundry services at their convenience.	The company was acquired by Lapels Dry Cleaning, via its financial sponsor Greybull Stewardship, through an LBO on May 11, 2021 for an undisclosed sum.
BuggyBeds	Manufacturer and distributor of bug detection products designed to lure and detect bedbugs. The company's bedbug detection products include natural pest repellent, glue trap and encasement which are custom formulated glue monitors designed to attract bedbugs and other insects into the trap for detection purposes, enabling customers to have a bedbug-free home.	The company was acquired by Rock Mountain Capital through an LBO on May 4, 2021 for an undisclosed sum.
Cavan Carpets	Designer and manufacturer of wool-based carpets and rugs based in Warminster, Pennsylvania. The company sells handmade wool broadloom and area rugs with various textures, providing residential clients long-lasting, non-allergenic, stain-resistant, water-repellent and sustainable flooring products.	The company was acquired by Stanton Carpet, via its financial sponsor Quad-C Management, through an LBO on May 26, 2021 for an undisclosed sum. The acquisition builds on Stanton's market position in the premium carpet niche, utilizing its account base, logistics and product development capabilities.

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Conair	Conair Corp and its subsidiaries are engaged in servicing and installation of commercial air conditioning, heating, refrigeration, and ventilation systems in the New York metropolitan area.	The company was acquired by American Securities through a public-to-private LBO on May 17, 2021 for an undisclosed sum. Certain members of the Rizzuto family have retained a minority ownership stake in the company. As a result of the transaction, the company went private and was delisted.
Custom Made Meals	Producer and distributor of oven-ready, ready-to-cook entrees and appetizers. The company offers food products including gourmet center-of-the-plate entrees prepared from fresh graded beef, pork, chicken and turkey, crisp vegetables and savory seasonings, enabling customers to get oven-ready gourmet meals.	The company was acquired by Stellex Capital Management through an LBO on May 10, 2021 for an undisclosed sum. The company was recapitalized through this transaction.
Dansk	Manufacturer of housewares in Bristol, Pennsylvania. The company makes products such as cookware, dinnerware, flatware and serve ware.	The company, a subsidiary of Lenox Corporation, was acquired by Food52, via its financial sponsor The Chernin Group, through an LBO on May 3, 2021 for an undisclosed sum.
GCI Outdoor	Manufacturer and supplier of outdoor and waterside rockers, chairs, tables and gears based in Higganum, Connecticut. The company offers chairs with a slim folding design, a backpack with a four-position backrest, oversized pocket on the backrest, headrest and cup holder, compact folded frame, big comfort stadium chair with armrests, stadium seats, sunshade and other types of chairs and tables.	The company was acquired by MacNeill Pride Group, via its financial sponsor Centre Partners, through an LBO on May 5, 2021 for an undisclosed sum. The company also received an undisclosed amount of debt financing in the form of a loan from Twin Brook Capital Partners.
Green Clean Express Auto Wash	Provider of car washing services. The company uses eco-friendly products and business practices to provide fast and affordable car washes in a safe and welcoming environment.	The company was acquired by Express Wash Concepts, via its financial sponsor Wildcat Capital Management, through an LBO on May 3, 2021 for an undisclosed sum. The acquisition increases Express Wash Concepts' wash portfolio to 40 operating locations.

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HYPER (California)	Manufacturer and designer of mobile accessories and connectivity products for smartphones. The company's mobile accessories include external batteries, portable digital data storage products, mobile cases, stylus pens, USB flash drive, HDMI cables and data storage products, enabling users to buy multi-purpose electronic gadgets and mobile accessories.	The company was acquired by Targus, via its financial sponsors Guggenheim Partners, Mudrick Capital Management, Bank of America and Goldman Sachs Specialty Lending Group, through an LBO on May 4, 2021 for an undisclosed sum.
Intermix	Designer and provider of ready-to-wear apparel, accessories and cosmetics through a chain of women's boutiques. The company provides online marketing services for its products. It provides retailing services for clothes, bags, shoes and accessories.	The company, a subsidiary of Gap, was acquired by Altamont Capital Partners through an LBO on May 4, 2021 for an undisclosed sum.
JTM Foods	Producer of private label pies and sweet treats. The company' produces its own branded, co-manufactured and private label sweet baked goods such as fruit-filled snack pies, mini pies and crispy rice treats.	The company was acquired by Tenex Capital Management through an LBO on May 26, 2021 for an undisclosed sum. Varagon Capital Partners provided senior secured credit facility for the transaction.
Kodiak Cakes	Producer of premium breakfast items based in Park City, Utah. The company offers a wide range of mixes which include flapjack waffles, granola muffins, oatmeal, brownie mixes, granola protein bars and gourmet syrups using whole grains that are free of fats, preservatives as well as sugar, thereby providing consumers with food products rich in fiber, B vitamins and antioxidants at a competitive price.	The company was acquired by L Catterton through an LBO on May 25, 2021 for an undisclosed sum.
Marshall Genuine Products	Manufacturer of brake caliper covers for the automotive industry. The company's caliper covers are designed to be self-installed and come with a standard car jack and wrench.	The company was acquired by Bestop, via its financial sponsor Kinderhook Industries, through an LBO on May 3, 2021 for an undisclosed sum.

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Martin Franchises	Provider of dry cleaning services intended to deliver quality garment care along with new technologies. The company provides services such as dry cleaning, shirt laundry, alterations, wash and fold, bulk laundry, leather cleaning, wedding gown cleaning and wedding gown preservation in addition to many bulky household items such as comforters.	The company, a subsidiary of Martinizing International, was acquired by Lapels Dry Cleaning, via its financial sponsor Greybull Stewardship, through an LBO on May 11, 2021 for an undisclosed sum.
Mavis Tire Supply	Distributor and provider of automotive products and services. The company specializes in the distribution of tires for various different brands, it also offers repair and maintenance services including brakes, alignments, suspension, shocks, and exhaust repair service to its clients.	The company was acquired by BayPine, TSG Consumer and StepStone Group through an estimated $6 billion LBO on March 2, 2021. Additionally, Jefferies Group, Owl Rock Capital Corp II, Kohlberg Kravis Roberts, Bank of America, Stifel Financial, The Blackstone Group, Ares Capital, Golub Capital, Ares Management and certain affiliates and funds managed by affiliates of Apollo Global Management provided $2.11 billion debt financing in the form of a $1.91 billion senior secured first-lien term loan and a $200 million revolver credit facility debt financing to support the transaction.
McGraw-Hill Education (Audiobook Publishing Business)	Provider of audiobook publishing services intended for delivering personalized learning experiences. The business offers business, lifestyle, technical and professional titled audiobooks for students, parents, educators and professionals.	The business of McGraw-Hill Education, was acquired by RBmedia via its financial sponsor Kohlberg Kravis Roberts, through a LBO on May 11, 2021 for an undisclosed sum.
Mighty Spark Food Company	Producer of craft meat products intended to make meals healthy and easy to prepare. The company offers all-natural chicken and turkey and gives back to help fight food insecurity, enabling people to consume the food they love without any struggle.	The company was acquired by Branch Brook Holdings, via its financial sponsors Jefferson Capital Partners (Richmond) and Swander Pace Capital, through an LBO on May 25, 2021 for an undisclosed sum.
Niagara Jet Adventures	Operator of an adventure tour company based in Youngstown, New York. The company offers whitewater jet boat tours of Niagara Falls through various packages, enabling tourists to have a thrilling experience while still staying safe.	The company was acquired by Hornblower Cruises & Events, via its financial sponsor Crestview Partners, through an LBO on May 26, 2021 for an undisclosed sum.

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Nothing Bundt Cakes	Operator of a bakery chain based in Addison, Texas. The company offers cakes, tiered cakes, bundtlets, bundtlet towers and bundtinis that are hand-crafted and baked on-site with ingredients.	The company was acquired by Roark Capital Group through an LBO on May 14, 2021 for an undisclosed sum.
Ponderay Newsprint Company	Provider of newsprint products based in Usk, Washington. The company offers commercial printers and newspaper publishers and industry-leading web performance, customer service, technical support and flexibility to produce custom orders.	The company was acquired by Allrise Capital through a $18.1 million LBO on May 13, 2021.
Pressed4Time	Provider of laundry and dry cleaning services. The company's services include pick up and delivery dry cleaning, laundry, alterations and shoe repair services, thereby providing customers with clean clothes without the errand.	The company was acquired by Lapels Dry Cleaning, via its financial sponsor Greybull Stewardship, through an LBO on May 10, 2021 for an undisclosed sum.
Radiant Plumbing and Air Conditioning	Provider of air conditioning and plumbing services based in Austin, Texas. The company offers maintenance plumbing, drain cleaning and leak repair as well as heating and AC services, thereby offering safe and reliable home services to people.	The company was acquired by The Riverside Company through an LBO on May 4, 2021 for an undisclosed sum.
RESULTS Physical Therapy & Training Center	Operator of physical therapy and sports performance training centers in Sacramento, California. The company offers comprehensive training programs, professional team training, injury recovery and pain management, helping its customers in speedy recovery and improve their physical capabilities.	The company, a subsidiary of Back in Motion, was acquired by Spine & Sport Physical Therapy (San Diego), via its financial sponsor Great Point Partners, through an LBO on May 11, 2021 for an undisclosed sum.
The Futures Health Group	Provider of therapeutic and behavioral educational services intended to fulfill affordable special education and clinical service delivery needs. The company offers a range of staffing services across speech therapy, occupational therapy, physical therapy, special education, nursing, mental health and other disciplines to schools and healthcare facilities.	The company was acquired by Stepping Stones Group, via its financial sponsors Five Arrows Capital Partners and Florac, through an LBO on May 5, 2021 for an undisclosed sum.

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VanEd	Operator of a real-estate learning school providing education to prospective and current Colorado real estate licensees by offering online real estate classes. The company offers online courses that help its customers meet the requirements of an existing license through continued education.	The company was acquired by 360training.com, via its financial sponsors Redhawk Investment Group and GreyLion Capital, through an LBO on May 3, 2021 for an undisclosed sum.

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