

## Financial Services Deals for September 2021

| Company Name             | Description  | Deal Synopsis  |
|--------------------------|--|--|
| Accurate Group           | Provider of appraisal management and compliance services to real estate finance providers. The company through its technology-driven appraisal management offers compliance across various types of real estate loans including mortgage originations, home equity, refinancing, default servicing and real estate portfolio valuation to its clients.   | The company was acquired by Novacap through an LBO on September 2, 2021 for an undisclosed sum.  |
| Aegis Financial          | Provider of finance consultancy intended for independent insurance professionals, financial advisors and their clients. The company offers a range of services including annuity, life insurance, wealth management, retirement and business solutions.  | The company was acquired by Integrity Marketing Group, via its financial sponsors Integrity Marketing Group, Harvest Partners and HGGC, through an LBO on September 14, 2021 for an undisclosed sum.   |
| Alera Group              | Operator of a national insurance and financial services firm intended to transform the client experience by providing a greater depth and breadth of resources. The company's range of services specializes in employee benefits, property and casualty, risk management and wealth management programs by providing clients with tools and resources, education, innovative thinking and constant collaboration, which enables them to receive the best outcomes for their lives. | The company received an undisclosed amount of development capital from Genstar Capital and Flexpoint Ford on September 8, 2021. As a result of the transaction, the company was recapitalized.   |
| Argus Risk Advisors      | Operator of a specialty health and welfare brokerage agency intended to serve the medical malpractice needs of the healthcare industry. The company focuses on providing a wide and varied range of insurance solutions such as disability, employment practice and cyber liability insurance for physicians and physician groups, enabling clients to cost-effectively implement risk management through customized solutions.  | The company was acquired by World Insurance Associates, via its financial sponsor Charlesbank Capital Partners, through an LBO on September 1, 2021 for an undisclosed sum.  |
| Biggs Insurance Services | Operator of insurance agency for business and families. The company's products include health, life earthquake and auto insurance, providing clients the right insurance at the lowest rate.   | The company was acquired by Alliant Insurance Services, via its financial sponsors Auburn Hill Capital, Public Sector Pension Investment Board, Stone Point Capital and Apollo Investment Corporation BDC, through an LBO on September 2, 2021 for an undisclosed sum. |

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| Candau                                | Provider of claims adjusting services intended for both residential and commercial property. The company offers claims services for auto and light truck appraisals, catastrophic losses, specialty appraisal and heavy truck and trailer services, thereby helping customers in setting realistic expectations and providing help thorough communication throughout the entire process.  | The company was acquired by Sedgwick Claims Management Services, via its financial sponsors Stone Point Capital, MVP Capital Partners, The Carlyle Group, Ardian and Caisse de dépôt et placement du Québec, through an LBO on September 28, 2021 for an undisclosed sum. |
| Depace Insurance & Financial Services | Provider of insurance and financial services focused on making a difference in customers' financial well-being. The company offers auto insurance, home, business and personal insurance services, thereby helping clients to select a group of financial services and claim coverage at competitive prices.  | The company was acquired by Patriot Growth Insurance Services, via its financial sponsor Summit Partners, through an LBO on September 2021 for an undisclosed sum.  |
| Employee One Benefit Solutions        | Provider of benefits consulting and management services intended for mid-market employers. The company offers services like benefits consulting, data analytics, account management, employee advocacy and human capital management, enabling employees and their families to better understand their employer-provided coverage.   | The company was acquired by AssuredPartners, via its financial sponsors HarbourVest Partners and GTCR, through an LBO on September 14, 2021 for an undisclosed sum.   |
| Fidelis Consultants                   | Provider of insurance brokerage services intended to help seniors transition from traditional health plans to Medicare plans. The company specializes in offering Medicare advantage plans, Medicare supplement insurance plans and part D prescription drug plans, thereby helping beneficiaries relying on Medicare for their health insurance coverage to enroll for affordable and personalized plans that fit their requirement. | The company was acquired by Integrity Marketing Group, via its financial sponsors Harvest Partners and HGGC, through an LBO on September 21, 2021 for an undisclosed sum.   |

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| Homestead Smart Health Plans            | Provider of health benefit plan administration services intended to create transparent and sustainable health plans. The company's plans are built on a proprietary reference-based repricing system and include stop-loss insurance protection against catastrophic losses as well as third-party administration, enabling employers to operate as self-funded and save significant healthcare costs.  | The company was acquired by 1315 Capital and MoonSail Capital through an LBO on September 30, 2021 for an undisclosed sum.  |
| Insley Insurance and Financial Services | Operator of an insurance brokerage and financial service agency intended for businesses and individuals. The company offers a wide range of business, personal, life, health and financial products to clients, thereby reducing losses during emergency situations.  | The company was acquired by Relation Insurance Services, via its financial sponsor Aquiline Capital Partners, through an LBO on September 29, 2021 for an undisclosed sum.  |
| Insurance and Capital Management        | Operator of insurance and capital management agency intended for offshore fishing maritime operations. The company specializes in servicing the risk coverage needs of Pacific Northwest maritime operations, thereby fulfilling a unique niche in marine insurance.  | The company was acquired by USI Insurance Services, via its financial sponsors Caisse de dépôt et placement du Québec and Kohlberg Kravis Roberts, through an LBO on September 20, 2021 for an undisclosed sum.   |
| KEITH E. HUSTON, D.V.M.                 |   | The company was acquired by an undisclosed investor, via its financial sponsor Shore Capital Partners, through an LBO in September 2021.  |
| Kolisch Marine Insurance                | Provider of marine insurance services based in Coral Gables, Florida.   | The company was acquired by Patriot Growth Insurance Services, via its financial sponsor Summit Partners, through an LBO in September 2021 for an undisclosed sum.  |
| Managed Care Advisors                   | Provider of workers' compensation and specialty health plans intended for government and private clients. The company specializes in the case and claims management, disability and absence management, analytics, technology services, specialty health plan management and employee benefits, thereby reducing costs for the clients and avoiding unnecessary medical and vocational disability resulting from work-related injuries and illnesses. | The company was acquired by Sedgwick Claims Management Services, via its financial sponsors Caisse de dépôt et placement du Québec, Ardian, Stone Point Capital, MVP Capital Partners and The Carlyle Group, through an LBO on September 22, 2021 for an undisclosed sum. |

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| Company Name                 | Description   | Deal Synopsis   |
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| McNellis & Company           | Provider of insurance services intended to help families and businesses to develop an affordable insurance program. The company offers personal, business, life, health and disability insurance, enabling the clients to minimize financial risks.   | The company was acquired by Hub International, via its financial sponsors HarbourVest Partners, Alaska Permanent Fund, Hellman & Friedman, Alpinvest Partners and Altas Partners, through an LBO on September 8, 2021 for an undisclosed sum. |
| Millennium Advisory Services | Provider of fee-only financial planning and asset management services to clients in the field of education including employees of colleges and universities, as well as endowments and foundation boards. The company provides financial planning advice, investment management and portfolio recommendations on employee investments.                  | The company was acquired by Hub International, via its financial sponsors HarbourVest Partners, Alaska Permanent Fund, Hellman & Friedman, Alpinvest Partners and Altas Partners through an LBO on September 1, 2021.                         |
| Miller Advisors              | Provider of wealth management services to high-net-worth individuals, families and businesses. The company provides financial, family business, legacy and divorce planning as well as investment management, elder care and retirement strategies, providing its clients with money management plans that support their immediate and long-term goals. | The company was acquired by Mercer Advisors, via its financial sponsors Genstar Capital and Oak Hill Capital, through an LBO on September 27, 2021 for an undisclosed sum.  |
| Novak Financial Planning     | provider of wealth management services based in Bel Air, Maryland. The company offers financial planning and consulting services including the planning for education, estate, tax, charitable gift, investment, retirement and insurance planning services.  | The company was acquired by Allworth Financial, via its financial sponsors Lightyear Capital and Ontario Teachers' Pension Plan, through an LBO on September 2, 2021 for an undisclosed sum.  |
| Offshore Risk Management     | Provider of marine, aviation and specialty risk insurance product. The company offers personal and business marine insurance, private and commercial aircraft insurance and miscellaneous coverages, thereby enabling clients to minimize risk.   | The company was acquired by World Insurance Associates, via its financial sponsor Charlesbank Capital Partners, through an LBO on September 1, 2021 for an undisclosed sum.   |
| Perry Insurance Group        | Provider of insurance services to individuals and business owners. The company provides personal and commercial insurance including life, homeowners, auto, vehicle and business, providing its clients with convenient and affordable coverage for them and their families.  | The company was acquired by Relation Insurance Services, via its financial sponsor Aquiline Capital Partners, through an LBO on September 22, 2021 for an undisclosed sum.  |

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| Pitts Insurance Team  | Operator of an insurance agency intended for individuals, families and businesses. The company offers risk management, financial planning and insurance services like home insurance, auto insurance, umbrella insurance, hospitality insurance, medical office insurance and garage repair shop insurance, providing personalized, friendly and quality service. | The company was acquired by Relation Insurance Services, via its financial sponsor Aquiline Capital Partners, through an LBO on September 23, 2021 for an undisclosed sum.   |
| Preferred Insurance   | Provider of insurance and financial services intended for individuals, families and businesses. The company offers homeowners insurance, personal auto insurance, vehicle insurance, life insurance, commercial insurance and business financial services, providing clients personal and tailored services.  | The company was acquired by PCF Insurance Services, via its financial sponsors BHMS Investments, HGGC and Madison Capital Funding, through an LBO on September 14, 2021 for an undisclosed sum. The transaction will allow the company to simplify its business functions with finance and accounting, human resources, information systems, carrier relations, communication and marketing and growth operations. |
| Reynolds & Reynolds   | Provider of risk management and employee benefits services for businesses and individuals. The company offers services including business insurance, contract surety, personal insurance, vehicle insurance and commercial insurance, it also offers risk management, claims administration and specialty programs to its clients.                                | The company was acquired by USI Insurance Services, via its financial sponsors Caisse de dépôt et placement du Québec and Kohlberg Kravis Roberts, through an LBO on September 7, 2021 for an undisclosed sum.   |
| Strategic Diversified | Provider of automotive finance and insurance services intended to help dealers. The company offers services for increasing revenue, compliance and profitability, ensuring its clients reach their goals efficiently.   | The company was acquired by EasyCare, via its financial sponsor Ontario Teachers' Pension Plan, through an LBO on September 7, 2021 for an undisclosed sum.  |
| Tempo Title           | Operator of title and settlement agencies intended to expand relationships, lower operational costs and accelerate sustainable growth. The company offers services through disciplined acquisitions of local, regional and national companies, enabling efficient, comprehensive and competitive title and settlement services to its clients.                    | The company was acquired by Acrisure, via its financial sponsors The Blackstone Group, Auburn Hill Capital, BDT Capital Partners, Blackstone Credit, Harvest Partners, Ares Capital Corporation BDC and Partners Group, through an LBO on September 22, 2021 for an undisclosed sum.   |

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| The Brokerage Commercial Insurance Services | Provider of insurance products and services based in Newport Beach, California. The company offers general liability, property, commercial automobile and workers' compensation insurance as well as services such as policy placement, premium financing and coverage review and recommendations, thereby providing clients products at a reduced cost.   | The company was acquired by Alera Group, via its financial sponsors Genstar Capital, Flexpoint Ford and The Carlyle Group, through an LBO on September 17, 2021 for an undisclosed sum.                             |
| Walnut Creek Wealth Management              | Operator of wealth management firms in the East Bay. The company offers a wide range of services including customized financial planning and investment strategy, thereby enabling the clients to manage risk, provide lifetime income, protect growth and minimize taxes.   | The company was acquired by Wealth Enhancement Group, via its financial sponsor TA Associates Management, through an LBO on September 15, 2021 for an undisclosed sum.  |
| Wimberly Claims Service                     | Provider of insurance services focused on all lines of insurance claims handling and adjusting process. The company offers claims services for residential or commercial property losses, catastrophe response, staff enhancement, casualty and medical malpractice, thereby helping customers to manage each claim, work with the policyholder and cutting back lengthy processes to get a file closed. | The company was acquired by RYZE Claim Solutions, via its financial sponsor Bay Capital Investment Partners, through an LBO on September 15, 2021 for an undisclosed sum.   |
| Zodiac Insurance Services                   | Operator of an insurance brokerage agency intended to cover professional, entertainment and event risks. The company specializes in underwriting complex classes of business and difficult placements, thereby providing virtually any product that is needed to solve the customer's insurance problems.  | The company, a subsidiary of AFL Insurance Brokers, was acquired by World Insurance Associates, via its financial sponsor Charlesbank Capital Partners, through an LBO on September 1, 2021 for an undisclosed sum. |