

Consumer Products and Services Deals for April 2022

Company Name	Description	Deal Synopsis
479 Sales & Marketing	Operator of a retail chain intended to distribute products of different brands. The company provides a wide array of products through their vendors to the general customers, therefore enabling delivery of their products in-store and online.	The company was acquired by The Bluebird Group, via its financial sponsor H.I.G. Capital, through an LBO on April 25, 2022 for an undisclosed amount.
All Star Glass	Provider of auto glass repair and replacement services across San Diego, California. The company offers auto and truck glass replacement and repairs, through insurance as well as cash payment, enabling replacement of glass for the customer as per convenience.	The company was acquired by Driven Brands (NAS: DRVN), via its financial sponsor Roark Capital Group, through an LBO on April 29, 2022 for an undisclosed amount. The acquisition will enable expansion of Driven Brands auto glass offering in the U.S.
Anodyne	Manufacturer of footwear, intended to serve diabetic patients. The company's products include shoes, slippers, socks and gel inserts for both men and women, thereby providing therapeutic and refined footwear.	The company was acquired by HealthEdge Investment Partners through an LBO on April 25, 2022 for an undisclosed amount.
Aqua-Leisure Industries	Operator of a water sport leisure product development and aquatic goods company. The company offers performance, recreational, and relaxation orientated products within the water sport and leisure-time categories such as swim goggles and dive swim sets, pool floats, aqua lounge and hammocks, resistance mitts and dumbbells.	The company received an undisclosed amount of debt financing in the form of a loan from KeyBank and mezzanine loan from Muzinich & Co and Capital Dynamics on April 6, 2022.
Argo Visa	Provider of consulting services intended to help individuals through the immigration process in the United States. The company's professionals help in guiding individuals on how decisions are made on the eligibility for a US visa for tourism, studies, employment as well as a permanent residence, helping its customers have accurate information and resources on how to prepare for a successful visa interview.	The company was acquired by BDV Solutions, via its financial sponsors Astara Capital and Graycliff Partners, through an LBO on April 4, 2022 for an undisclosed amount. The acquisition complements BDV Solutions' ability to help U.S. employers find and retain much-needed workers.

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Artistic Auto Body	Operator of an auto body shop for electric and hybrid vehicles based in Tigard, Oregon. The company offers collision repair services like vehicle diagnostics, wheel alignment, glass replacement, system restoration and other related services, thereby helping clients in restoring the safety and keeping their vehicles in good shape.	The company was acquired by Crash Champions, via its financial sponsor A&M Capital, through an LBO on April 5, 2022 for an undisclosed amount.
Bally's (NYS: BALY)	Bally's Corp operates in the casino industry. The company owns gaming and racing facilities, including slot machines and various casino. It operates in four reportable segments: Rhode Island, Mid-Atlantic, Southeast, and West. The majority of the revenue is derived from gaming operations. Rhode Island segment includes Twin River Casino Hotel and Tiverton Casino Hotel. Mid-Atlantic segment comprises Dover Downs and Bally's Atlantic City. The Southeast segment includes Hard Rock Biloxi, Casino Vicksburg, and Shreveport. West segment consists of Casino KC and the Black Hawk Casinos.	The company was acquired by Standard General through a \$1.656 billion LBO on April 1, 2022. The transaction values the company at \$2.07 billion.
Blue Frost Heating & Cooling	Provider of heating, ventilation, and air conditioning (HVAC) installation and services across West Chicago, Illinois. The company offers installation and maintenance services for air conditioners. heating system as well as air cleaning.	The company was acquired by Heartland Home Services, via its financial sponsors Cobepa, The Jordan Company and North Branch Capital, through an LBO on April 26, 2022 for an undisclosed amount. The acquisition will expand Heartland Home Services reach throughout the Midwest.
Briogeo Hair Care	Manufacturer of natural hair care and treatment products intended for various hair type, texture, need, ethnicity and background. The company's product portfolio includes shampoos, conditioners, oil as well as hair grooming accessories.	The company was acquired by Wella Company, via its financial sponsors Kohlberg Kravis Roberts and Trail Europe, through an LBO on April 29, 2022 for an undisclosed amount. The acquisition will enable Wella Company to broaden its portfolio of hair care products.
Cancos Tile	Distributor, seller and custom fabricator of tiles and stones based in Farmingville, New York. The company offers high-end porcelain, stone, ceramic, glass and mosaic tile as well as other accessories, thereby enabling customers with a superior selection of products and their quick availability.	The company was acquired by Mill Point Capital, Mr. Robert Valva, Mr. Mark Valva and Ms. Joanne Valva through an LBO on April 1, 2022 for an undisclosed amount.

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Chef's Choice Produce	Distributor of fresh produce, dairy and specialty foods to the Northern California region. The company specializes in sourcing and distributing of fresh fruits, vegetables, eggs and organic products, enabling the clients to order online through exceptional delivery.	The company was acquired by Worldwide Produce, via its financial sponsor Sole Source Capital, through an LBO on April 26, 2022 for an undisclosed amount. The acquisition of the company expands Worldwide Produce's geographic reach, enabling it to serve virtually the entire state of California.
Coastal Express Car Wash	Provider of car wash services committed to offering fast, friendly and professional car wash experiences. The company offers exterior express car wash, self serve bug cleaning stations, free vacuums and ceramic car washes, helping customers to keep their cars clean and dust-free.	The company was acquired by Mammoth Holdings, via its financial sponsor Red Dog Equity, through an LBO on April 28, 2022 for an undisclosed amount.
Cook Portable Warehouses	Manufacturer of portable storage building focused on the needs of construction and recreation customers. The company offers different types of storage buildings including slim shes, utility cabins and lofted cabins as well as associated maintenance and repair services, enabling ways to utilize excess lumber and deliver quality buildings at an affordable price.	The company was acquired by Leonard Buildings & Truck Accessories, via its financial sponsor Kinderhook Industries, through an LBO on April 12, 2022 for an undisclosed amount. With this transaction, Leonard Buildings & Truck Accessories has nearly doubled its number of corporate retail locations and attained critical manufacturing capabilities.
Crystal Lake Automotive	Provider of auto repair and collision services based in Lakeville, Minnesota. The company offers all types of mechanical services to ensure that the car is running in proper condition and offers the car's routine service which is a critical step to avoiding costly repairs.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on April 4, 2022 for an undisclosed amount.
Custom Mechanical	Provider of ventilation construction and carpentry services based in Frankford, Delaware. The company provides HVAC, plumbing, electrical, carpentry and home performance installation and maintenance services, thereby delivering its services that meet all codes and regulations at competitive rates.	The company was acquired by Heartland Home Services, via its financial sponsors The Jordan Company, North Branch Capital and Cobepa, through an LBO on April 18, 2022 for an undisclosed amount.

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EcoKind Pet Treats	Manufacturer of natural treats and chews intended for dogs of all ages, breeds and sizes. The company provides natural food products for dogs with no preservatives and chemicals and that are easy to digest and contain various healthy vitamins, minerals and proteins, providing pet owners with safe and healthy products that ensure their dog's overall well-being.	The company was acquired by Primal Pet Foods, via its financial sponsor Kinderhook Industries, through an LBO on April 6, 2022 for an undisclosed amount.
Excel Fitness	Operator of a fitness center chain based in Austin, Texas. The company offers exercise equipment and fitness instructors to assist its members with their regular fitness and exercises.	The company was acquired by Olympus Partners through an LBO on April 29, 2022 for an undisclosed amount.
Farm Ridge Foods	Producer of salad and prepared foods based in Islandia, New York. The company offers a wide range of salads, pickles and olives, enabling clients to have multiple varieties of foods.	The company was acquired by Patriot Pickle, via its financial sponsor Swander Pace Capital, through an LBO on April 19, 2022 for an undisclosed amount. The acquisition will strengthen the Patriot Pickle's position in the pickle category.
Frame It Easy	Manufacturer and designer of custom picture frames based in Derby, Connecticut. The company offers customers frames for art already there in their homes and prints their digital art and photos for a frame that is ready to hang, at an affordable price.	The company was acquired by Zabel Companies through an LBO on April 7, 2022 for an undisclosed amount.
Glacier Glove	Manufacturer of gloves intended for fishermen, hunters, paddlers, cyclists, ice climbers and other outdoor adventurers. The company offers gloves, hats, sun hoods and associated sun protection products, enabling warmth and protection to make the outdoor experience more comfortable.	The company was acquired by Elvisridge Capital through an LBO on April 26, 2022 for an undisclosed amount.
GoWireless	Retailer of mobile phones, accessories and various other wireless tools and services. The company also provides services like calling plans, high-speed Internet, phone recycling, handset replacement and hand-free set driving services, as well as mp3 accessories.	The company was acquired by Victra, via its financial sponsors Brightwood Capital Advisors and Lone Star Funds, through an LBO on April 1, 2022 for an undisclosed amount.

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GreenBox Heating & Air	Provider of HVAC system services across Lexington, Kentucky. The company offers repair and installation for heating, air conditioning, ductless air conditioning and commercial maintenance, enabling routine maintenance and checkups of HVAC systems for customers.	The company was acquired by Heartland Home Services, via its financial sponsors Cobepa, North Branch Capital and The Jordan Company, through an LBO on April 18, 2022 for an undisclosed amount. The acquisition will strengthen Heartland Home Services presence in the State of Kentucky.
Gulfstream Termite & Environmental Services	Provider of pest control services intended to serve residential, commercial and industrial customers in the Florida area. The company delivers a range of services for lawn care as well as rodent, termite and pest control, enabling clients to receive dependable and effective solutions for all termite, lawn and pest control issues.	The company was acquired by Certus Pest, via its financial sponsor Imperial Capital Group, through an LBO on April 28, 2022 for an undisclosed amount. The acquisition allows Certus Pest to further expand into the South Florida market.
Houghton Mifflin Harcourt	Houghton Mifflin Harcourt Co is a learning company committed to delivering integrated solutions that engage learners, empower educators and improve student outcomes. The company operates in two segments, Education and HMH Books & Media. The Education segment provides educational products, technology platforms, and services, including print and digital content in the form of textbooks, digital courseware, instructional aids, educational assessment and intervention solutions for students. The HMH Books & Media segment develops, markets and sells consumer books in print and digital formats as well as licenses book rights & electronic businesses. This segment distributes products through retail stores comprising physical and online & wholesalers.	The company was acquired by Veritas Capital through an estimated \$2.8 billion public-to-private LBO on April 7, 2022. The transaction was supported by debt financing from Bank of America, JPMorgan Chase, Deutsche Bank, Macquarie Group, Citizens Bank, The Goldman Sachs Group, Mizuho Bank and Stone Point Capital. The acquisition will deepen the company's ability to bring the power of learning to even more teachers and their students, invest in its purpose-driven team and have a positive impact on the communities it serves.
INYO Pool Products	Retailer of direct-to-consumer swimming pool supplies intended for do-it-yourself pool repair and maintenance. The company offers a wide range of products including pumps, filters, heaters, lighting, chemicals and replacement parts, thereby helping customers to find the required pool products at competitive prices.	The company was acquired by Aqua-Leisure Industries, via its financial sponsors Blackford Capital, Muzinich & Co and Capital Dynamics, through an LBO on April 6, 2022 for an undisclosed amount. The acquisition enhances Aqua-Leisure's aquatic recreational brands and expands its platform by increasing omnichannel distribution and sales with new cross-selling opportunities.

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Margaritaville Enterprises	Operator of a hospitality company intended for the lifestyle market. The company manages and franchises a casual dining restaurant chain, a chain of stores selling lifestyle products including apparel, footwear, frozen concoction makers, home decor and a satellite radio station and casinos with lodging facilities.	The company received an undisclosed amount of development capital from Rockpoint Group on April 13, 2022.
Masters Heating & Cooling	Provider of heating, ventilation and air conditioning (HVAC) installation and services across Fort Wayne, Indiana. The company offers installation and maintenance services for air conditioners, heating systems, air cleaning as well as offers products for cooling, heating humidification and water heaters.	The company was acquired by Heartland Home Services, via its financial sponsors Cobepa, North Branch Capital and The Jordan Company, through an LBO on April 29, 2022 for an undisclosed amount.
Matt's Express Carwash	Provider of car wash services intended to provide car washing with recycled water. The company offers a full-service car wash, vacuum-cleaning service, High-pressure wash and triple coat wax to customers, thereby enabling customers to meet their car wash and maintenance needs.	The company was acquired by GO Car Wash, via its financial sponsor Imperial Capital Group, through an LBO on April 27, 2022 for an undisclosed amount. Through this acquisition GO Car Wash will now operate 104 locations in seven states.
Meadows Petroleum Products	Provider of fuel oil and HVAC service across Ottsville, Pennsylvania. The company offers delivery of heating oil, automated delivery and emergency services, enabling fulfillment of clients requirement as and when required.	The company was acquired by Energy Distribution Partners, via its financial sponsors Pritzker Private Capital, Concentric Equity Partners, Driehaus Private Equity, Duchossois Capital Management and Beverly Capital through an LBO on April 20, 2022 for an undisclosed amount.
Midwest Fire Protection (Michigan)	Operator of a fire protection company intended to serve the Michiana area. The company offers solutions for fire extinguishers, thereby helping customers to save lives and protect their property..	The company was acquired by CertaSite, via its financial sponsor The Riverside Company, through an LBO on April 28, 2022 for an undisclosed amount.

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Mustang Motorcycle Products	Manufacturer of aftermarket motorcycle seats intended for virtually all brands of motorcycles. The company offers handcrafted seats, bibs, bar pads, saddlebags, rain covers, logo items, pouch and lid covers sold through its network of powersports dealers and direct-to-consumers website, providing riders the style they want and the comfort they deserve.	The company, a subsidiary of Motorsport Aftermarket Group, was acquired by LDR Growth Partners through an LBO on April 1, 2022 for an undisclosed amount. With the deal, LDR Growth Partners will invest in the company's factory operations, marketing programs and presence with customers.
Nicholson Plumbing, Heating & Air Conditioning	Provider of plumbing, heating and air conditioning serving based in Holliston, United States. The company installs and repairs heating, ventilation and air conditioning systems, as well as offers plumb, drain cleaning and sewer line replacement services, enabling customers to avail of the required services as per their needs.	The company was acquired by Strikepoint Group Holding, via its financial sponsor New Mountain Capital, through an LBO on April 14, 2022 for an undisclosed amount.
North Valley Barricade	Retailer of traffic control and other construction safety products based in Yuba City, California. The company offers a wide range of products including personal safety equipment, barricades, marking paint, batteries and first aid kits and survey equipment.	The company was acquired by RoadSafe Traffic Systems, via its financial sponsors Investcorp Strategic Capital Group and Trilantic North America, through an LBO on April 14, 2022 for an undisclosed amount. The acquisition expands RoadSafe's northern California offerings by combining a specialty distribution operation with its traffic control and construction services.
Olson's Air Conditioning and Heating	Operator of Air Conditioning & Heating services all around Middlesex, Somerset, Mercer Counties and surrounding areas. The company offers air conditioners, gas and oil furnaces, hot water and steam boilers, regular & tankless water heaters and humidifiers services, enabling the client's heating system for superior comfort.	The company was acquired by Strikepoint Group Holding, via its financial sponsor New Mountain Capital, through an LBO on April 20, 2022 for an undisclosed amount.

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Paxton Patterson	Provider of classroom technology learning systems intended for elementary, middle and high schools nationwide. The company assists educators in preparing students for technical careers in engineering, computer science, health science, advanced manufacturing, green construction and other sectors through its custom programs including digital curriculum, lab design, equipment, educator training and ongoing educator support, enabling students to discover their interests and aptitudes, along the pathway to postsecondary success.	The company was acquired by Wasena Capital Management and Millpond Equity Partners through an LBO on April 1, 2022 for an undisclosed amount. First Merchants, Maranon Capital and Oxer Capital provided debt financing to support the deal.
Peak Structural	Provider of basement and foundation repair services intended to support communities in Denver and Colorado Springs. The company offers foundation repair, concrete lifting, crawl space repair and basement waterproofing, enabling clients to avail all kinds of foundation repair and other services as per their requirements.	The company was acquired by Groundworks, via its financial sponsors Cortec Group and Succession Capital Partners, through an LBO on April 1, 2022 for an undisclosed amount.
Pet Factory	Manufacturer and distributor of beefhide chews, rawhide products and pet toys across the United States. The company offers a range of popular dog and cat toys alongside other pet accessories and has positioned domestic product development and manufacturing capabilities to serve a diverse range of co-manufacturing partner pet chew and treat brands.	The company was acquired by Worldwide, via its financial sponsor A&M Capital, through an LBO on April 7, 2022 for an undisclosed amount. With this acquisition, Worldwide gains a leader in the chew and treat space with strategic domestic manufacturing capabilities and strong customer relationships.
Platinum Realty	Provider of information services to independent residential brokerages in the Midwest regions of the United States. The company offers real estate agents favorable economics and a proprietary and comprehensive suite of technology and marketing support capabilities, thereby providing all the support and learning required by the agents.	The company was acquired by United Real Estate Group, via its financial sponsors ABRY Partners and McCarthy Capital, through an LBO on April 26, 2022 for an undisclosed amount.

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Plumbv	Provider of professional plumbing services to residential and commercial clients in North Carolina. The company's services include repairing or installing water heaters, faucets and toilets, plumbing, emergency plumbing, drain cleaning and commercial plumbing, thereby helping families and businesses with plumbing problems.	The company was acquired by NearU Services, via its financial sponsor SkyKnight Capital, through an LBO on April 22, 2022 for an undisclosed amount.
Powder Valley	Supplier of reloading components and ammunition across the United States. The company specializes in canister powder along with bullets, brass, wads, shot, gun care items and ammunition to wholesalers and retailers across the country and also offers smokeless powder such as Hodgdon powder.	The company was acquired by Praesidian Capital through an LBO in April 2022 for an undisclosed amount.
Second Nature Brands	Provider of nuts and trail mix intended to grow consumer trends towards healthier lifestyles and food options. The company offers branded trail mixes, nut snacks and chocolate confections in different flavor combinations that are made without adding preservatives, artificial ingredients, colors or additives, thereby nourishing customers and providing them with healthier substitutes.	The company was acquired by CapVest Partners through an LBO on April 26, 2022 for an undisclosed amount.
SEQanswers	Operator of an information resource and user-driven online community intended to provide a discussion forum to enable scientists around the world. The company offers discussion forums across disciplines to collaboratively advance genomics and, particularly, next-generation sequencing to scientists and individual groups, thereby enabling customers to have discussions on threads that span topics from sequencing platforms, experimental design, data analysis and biological interpretation.	The company was acquired by CompareNetworks, via its financial sponsor Main Street Capital BDC, through an LBO on April 27, 2022 for an undisclosed amount.

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Sievers Security Systems	Manufacturer and provider of residential and commercial security systems and related services. The company's security systems include home automation, remote video monitoring, fire & life safety, digital radio monitoring, managed access control and also provides security services, providing its customers with peace of mind.	The company was acquired by Guardian Alarm, via its financial sponsors Vanwall Holdings and Certares, through an LBO on April 6, 2022 for an undisclosed amount.
Southern Vacation Rentals	Operator of property management companies in Florida. The company offers whole-home vacation rentals and real estate services, thereby serving tourists and the local community and contributing to local schools and charitable organizations further supports our vision.	The company was acquired by VTrips, via its financial sponsors Nicola Wealth Private Capital and Hudson Hill Capital, through an LBO on April 6, 2022 for an undisclosed amount. With the acquisition, VTrips add 1,120 vacation rentals across the Florida Panhandle to the Gulf of Alabama.
STX Entertainment	Operator of an entertainment studio focused on indie movies. The company produces, develops and distributes movies across multiple channels, providing latest and quality content.	The company was acquired by The Najafi Companies through an estimated \$158 million LBO on April 22, 2022. The transaction values the company at an estimated \$185.8 million. As a result of the transaction, the company will be recapitalized. In support of the transaction, 777 Partners and AS Birch Grove provided financing.
Superior Tire	Provider of automotive repair and tire replacement and its related services across Arizona. The company offers brake repair as well as under-car repair services for air-conditioning, exhaust and oil changes from certified technicians to customers on appointment as well as on an emergency basis.	The company was acquired by SunAuto Tire & Service, via its financial sponsors Leonard Green & Partners, Ares Capital Corporation BDC, Greenbriar Equity Group and Crescent Capital BDC, through an LBO on April 5, 2022 for an undisclosed amount.
SwimWest Swim School	Operator of a swimming school intended for children and adults of all ages. The company offers semester-based in-water training services and quality water filtration systems, therefore providing effective and goal-oriented swimming classes.	The company was acquired by Emler Swim School, via its financial sponsors Palatine Capital Partners, Eagle Private Capital and Sage Venture Partners, through an LBO on April 1, 2022 for an undisclosed amount.

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Talent Path	Provider of strategic training and staffing services intended specifically to deliver work-ready IT talent for information technology projects. The company prepares new talent to work with technologies like java, python, .NET, javascript, react and angular, thereby creating new IT career pathways for entry-level professionals.	The company was acquired by Achieve Partners. Subsequently, the company was merged with its portfolio company SkillStorm on April 11, 2022 for an undisclosed amount.
TeraFlex Suspensions	Manufacturer and distributor of vehicle components designed for automotive and off-roading enthusiasts. The company offers aftermarket suspensions, shocks, dampers, steering, axles and other components, enabling customers to optimize the dependability and performance of their vehicles.	The company was acquired by Wheel Pros, via its financial sponsors Clearlake Capital Group, Fidus Investment BDC and PennantPark Investment BDC, through an LBO on April 1, 2022 for an undisclosed amount. The strategic acquisition expands Wheel Pros' suspension and performance shock product offerings.
The Sleep Doctor	Operator of an online sleep health portal committed to improving the health and wellness of insomniac patients. The company's website offers resources like free quizzes, sleep tips, product reviews, e-books and insights, thereby enabling patients to sleep better and improve their sleep quality.	The company was acquired by OneCare Media, via its financial sponsors Vistria Group and Onex Falcon, through an LBO on April 20, 2022 for an undisclosed amount. The acquisition expands OneCare Media's portfolio of sleep and health properties online.
The Speedwash	Provider of car washing and cleaning services based in Victorville, California. The company offers basic outer car cleaning, protectant coating, wheel cleaning and other related services, thereby enabling customers with a clean, dry and shiny car quickly and at an affordable price.	The company was acquired by Mister Car Wash, via its financial sponsor Leonard Green & Partners, through an LBO on April 29, 2022 for an undisclosed amount.
Tony's Fresh Market	Operator of a chain of grocery stores across the Chicago metropolitan area. The company offers a large selection of fresh produce, extensive multicultural offerings and a wide range of prepared foods, thereby offering quality, affordable groceries with an inclusive assortment aimed at the diverse communities it serves.	The company was acquired by Apollo Global Management through an LBO on April 20, 2022 for an undisclosed amount.

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TransGo	Manufacturer of body repair kits and specialty components for automatic transmissions. The company offers parts and products that exclusively address valve bodies, an item of nearly every transmission overhaul and repair, helping the clients to prevent recurring complaints and failures.	The company was acquired by Race Winning Brands, via its financial sponsor MiddleGround Capital, through an LBO on April 20, 2022 for an undisclosed amount.
Vertical Supply Group	Manufacturer of arboricultural products and tree climbing gear designed to allow enthusiasts and professionals to work and pursue their passions safely and efficiently at height every day. The company supplies a comprehensive range of products including tree climbing ropes, safety lanyards, eye slings, rigging devices, aerial lift accessories and fall protection and safety products, providing an assortment of equipment to technical rescue, emergency and military personnel as well as arborists, climbers and utility professionals.	The company was acquired by Gridiron Capital through an LBO on April 12, 2022 for an undisclosed amount. The acquisition will help the company in its continued growth and leadership in the fall protection and protective equipment sector.
Young's Gear Denali Drivelines	Provider of auto repair services based in Fairbanks, Alaska. The company specializes in manual transmission rebuilding, transmissions, transfer cases, custom U-bolts and driveshafts, thereby enabling customers to repair their heavy and light-duty vehicles.	The company was acquired by TruckPro, via its financial sponsor Platinum Equity, through an LBO on April 4, 2022 for an undisclosed amount.