

Consumer Products and Services Deals for June 2023
PE Industry Update

Company Name	Description	Deal Synopsis
A&A Global Industries	Provider of amusement products and toys intended for children. The company offers a range of novelty toys, candy and redemption prizes to family entertainment centers, vending route operators and amusement companies, providing an extensive product line for entertainment.	The company was acquired by Acacia Partners through an LBO on June 5, 2023 for an undisclosed amount. The company was recapitalized through this transaction. As part of the transaction, Truist Financial provided debt financing to support the deal.
Aden & Anais	Designer and retailer of premium infant accessories and apparel committed to making it easier for all parents to create a safe sleep environment for their children. The company offers a wide range of newborn baby products including multi-purpose swaddles, burpy bibs, dream blankets, sleeping bags and security blankets along with nursery bedding, thereby ensuring parents raise continued awareness and education for how to achieve safer baby sleep.	The company was acquired by Transom Capital Group through an LBO on June 08, 2023 for an undisclosed amount. MidCap Financial provided debt financing to support the transaction. The acquisition will provide the company with additional resources, expertise and financial backing to accelerate its product innovation, expand into new markets and deepen customer relationships.
Al Hendrickson Toyota	Operator of a car dealership company intended to offer the sale and purchase of new and used vehicles. The company provides scheduled test drives, purchase of vehicles, repair and maintenance of cars, financing support and after-sales services, thereby enabling its customers to purchase and sale their cars, repairing services and getting the value price of the motors.	The company was acquired by Morgan Auto Group, via its financial sponsor Redwood Holdings, through an LBO on June 21, 2023 for an undisclosed amount.
Allklean	Provider of water damage restoration services intended to serve residential customers in Eastern Washington and Northern Idaho. The company offers carpet cleaning, upholstery cleaning, stone tiling and carpet repair services by a team of skilled workers using environmentally-friendly products, thus providing quality services at an affordable rate.	The company was acquired by HighGround, via its financial sponsor Trivest Partners, through an LBO on June 13, 2023 for an undisclosed amount.
Altoona Curve	Operator of the baseball team based in Altoona, Pennsylvania. The company operates a team that is a member of Minor League Baseball's Pacific Coast League.	The company was acquired by The Hudson Valley Renegades, via its financial sponsor Silver Lake, through an LBO on June 28, 2023 for an undisclosed amount.

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Anodyne Coffee Roasting	Producer of roasted coffee products intended for the food industry. The company's products include a range of food line that are pizzas, tea, cocoa among with a range of other services like event managing, cafes and shops, wearables and more, enabling its clients to avail entertainment along with the food of their choice.	The company was acquired by FairWave, via its financial sponsors Great Range Capital and Harris Preston & Partners, through an LBO on June 14, 2023 for an undisclosed amount.
Armstrong Garage Door	Provider garage door repair and installation services intended to serve residential and commercial customers across Central Florida. The company engages in contracting and specializes in a wide range of garage door services including replacements and installations, thereby ensuring clients with reduced repair time and disruption.	The company was acquired by A1 Garage Door Service, via its financial sponsor Cortec Group, through an LBO on June 30, 2023 for an undisclosed amount.
BALA	Designer and retailer of quality performance footwear intended to offer comfort and endless support. The company's footwear uses female foot morphology to design premium footgear, enabling medical professionals to avail quality footgear without compromising on function or style on the job.	The company was acquired by Careismatic Brands, via its financial sponsor Partners Group, through an LBO on June 5, 2023 for an undisclosed amount.
Blue Rabbit	Provider of animal healthcare services intended to serve domestic pets. The company enables the effortless administration of healthcare through an ecosystem of technology-driven services and patient-level disease management at scale, thereby enabling customers to take care of their pets in a fruitful manner.	The company was acquired by Wedgewood Pharmacy, via its financial sponsor Partners Group, through an LBO on June 14, 2023 for an undisclosed amount. The acquisition enables Wedgewood Pharmacy to seek to ensure exceptionally fast service of high-quality preparations to its more than 70,000 veterinary customers via an expanded network of nationally licensed and accredited pharmacies dedicated exclusively to animal health.

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Carolina Closets	Manufacturer of custom storage fitments intended for residential homes. The company specializes in closet storage, home and garage organizers, office needs, kitchens, garages, pantries, offices, laundry rooms, murphy beds and more among with services that include installation and designing, enabling its clients to avail functional and enhanced space and accessories for their office and residents.	The company was acquired by Artisan Custom Closets, via its financial sponsors Georgia Oak Partners and Source Capital, through an LBO on June 12, 2023 for an undisclosed amount.
Deercreek Country Club	Operator of a leisure club based in Jacksonville, Florida. The company offers amenities such as a fitness center, swimming pool, tennis courts, dining venues, banquet facilities and golf club.	The company, a subsidiary of Invited, was acquired by Heritage Golf Group, via its financial sponsor KSL Capital Partners, through an LBO on June 29, 2023 for an undisclosed amount.
Duncan Systems (Truck Glass Division)	Manufacturer of vehicle glasses aims to provide automotive solutions.	The company, a business division of Duncan Systems, was acquired by PGW Auto Glass, via its financial sponsor One Equity Partners, through an LBO on June 15, 2023 for an undisclosed amount.
E-Insure Services	Operator of an insurance comparison platform intended for auto, health, home, business and life insurance companies. The company engages in providing customers with direct comparisons between different insurance and suggesting the most suitable ones, thereby reducing customer acquisition costs and bringing choice, neutrality and unbiased advice.	The company was acquired by Hub International, via its financial sponsors Alaska Permanent Fund, Hellman & Friedman, Northleaf Capital Partners and Altas Partners, through an LBO on June 7, 2023 for an undisclosed amount.
Escalante's Fine Tex-Mex & Tequila	Producer of cuisine food dishes and tequilas all over Houston. The company's menu features traditional dishes made with different ingredients by offering a wide selection of tequilas, margaritas and other cocktails.	The company was acquired by CapitalSpring through an LBO in approximately June 2023 for an undisclosed amount.
FlutterHabit	Manufacturer of beauty products based in Lenexa, Kansas. The Company offers eyelash extensions ad brow products that are available in a variety of styles and are primarily sold online as well as in select retail stores, thus providing long wear times products at affordable prices and a comfortable application.	The company was acquired by Gauge Capital through an LBO on June 29, 2023 for an undisclosed amount.

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Fox Auto Parts	Operator of an automotive recycling center catering to Detroit, Ann Arbor and Northern Ohio markets. The company engages in the sale and repair of a wide range of used vehicles as well as offers automotive maintenance services, thereby enabling access to quality parts and services that are in line with the automotive industry standards.	The company was acquired by Fenix Parts, via its financial sponsor Stellex Capital Management, through an LBO on June 5, 2023 for an undisclosed amount.
Golden Malted	Producer of waffle and pancake mix intended for hotels, universities, restaurants and theme parks. The company offers waffle and pancake flour, syrups, topping and pancake and waffle makers to customers' locations throughout North America and internationally, enabling customers to make and eat pancakes in the comfort of their homes.	The company was acquired by Arbor Investments through an LBO on June 20, 2023 for an undisclosed amount.
Grayhawk Golf Club	Operator of a golf club based in Scottsdale, Arizona. The company offers a lineup of public golf for corporate and charity golf events and lifestyle experiences with the 18-hole Raptor and Talon layouts, thus providing quality of play with the highest conditioning and design standards.	The company, a subsidiary of Pacific Life Insurance, was acquired by Arcis Golf via its financial sponsors Arcis Equity Partners and Atairos, through an LBO on June 12, 2023 for an undisclosed amount.
Heartland Waffles	Producer of waffle and pancake mixes intended for hotels, restaurants, universities and other fresh-meal establishments across North America. The company specializes in the production and sale of waffle batters, waffle bakers and batter dispensers as well as provides waffle baking programs, providing customers with a high yield and low portion cost.	The company was acquired by Arbor Investments through an LBO on June 20, 2023 for an undisclosed amount.
IMG Academy	Operator of sports education chain based in Bradenton, Florida. The company offers boarding school, sports academy, golf course and online coaching for personality development, thereby providing access and opportunity for student-athletes with an innovative suite of on-campus and online programming.	The company, a subsidiary of Endeavor (NYS: EDR), was acquired by BPEA EQT and Weatherford Capital through a \$1.25 billion LBO on June 28, 2023.

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Integrity Parking Management	Provider of light-duty private property impound (PPI) services based in Denton, Texas.	The company was acquired by UR Vehicle Management Solutions, via its financial sponsor Mill Point Capital, through an LBO on June 30, 2023 for an undisclosed amount.
Karga Seven Pictures	Producer of movies and television shows based in Los Angeles, California. The company specializes in factual, scripted and branded content and produces television reality shows, soaps and serials, historical shows and movies, thereby delivering a wide variety of entertainment content for various users.	The company, a subsidiary of Seven.One Studios, was acquired by Chernin Entertainment, via its financial sponsors Providence Equity Partners and Qatar Investment Authority, through an LBO on June 6, 2023 for an undisclosed amount. The acquisition expands Chernin Entertainment's international market footprint.
Lifetime Animal Center	Provider of veterinary and animal care services across the United States. The company offers services catering to pet examination, vaccinations, laser therapy, pet cremation and diagnostic tests including bloodwork and in-home ultrasound, delivering convenient and individualized treatment plans according to the pet's unique health status, thus aiming to ensure the pets have healthy lives.	The company was acquired by AmeriVet Veterinary Partners, via its financial sponsors FS KKR Capital BDC, AEA Investors, MidCap Financial Investment BDC, Abu Dhabi Investment Authority and OPSEU Pension Trust, through an LBO in June 2023 for an undisclosed amount.
Lighthouse Property Management	Provider of association management services intended for financial, insurance, environmental, engineering sectors. The company's services include association websites, condo management, developer turnover, financial management, hoa management, maintenance services and project administration, enabling its clients to avail association's budgetary demands, financial requirements, current and future maintenance needs.	The company was acquired by RealManage, via its financial sponsors American Securities and Boldmore Growth Partners, through an LBO on June 1, 2023 for an undisclosed amount.
Maaco (Collision Repair & Auto Painting of Richfield)	Operator of an auto painting and repair franchise based in Richfield, Minnesota. The company offers services such as vehicle rebranding, accident damage repair, painting, dent clearing, insurance claims processing and estimation.	The business division, a subsidiary of Maaco Franchising, was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on June 23, 2023 for an undisclosed amount.

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Mavis Tire Supply	Developer of automotive platforms designed to provide automotive products and services. The company specializes in the distribution of tires for various brands and offers repair and maintenance services related to brakes, alignments, suspension, shocks and exhaust, ensuring cost-effective automotive repairs and a seamless experience for customers.	The company received an undisclosed amount of development capital from Neuberger Berman on June 5, 2023. The financing is intended to be used for acquisition purposes. The funds will be used for the acquisition of 392 NTB Tire and Service Centers and 203 Tire Kingdom Service Centers.
Motorsport Network	Operator of a global digital media and technology platform intended for the motorsport and automotive industries. The company delivers unique collections of digital properties and connectivity including exclusive video collections and the world's largest motorsport and automotive image library, enhancing the user experience across digital media, games and eSports and events.	The company was acquired by GMF Capital through an LBO on June 28, 2023 for an undisclosed amount. The company executed an option to buy the remaining minority interest at a later date.
New Last Bottle	Operator of a daily wine club designed to provide members with access to rare and exclusive wines at discounted prices. The company's club offers a variety of benefits, including access to wines that are not available in stores, significant discounts on wine prices and a personal wine concierge who can help members find the perfect wines for their taste.	The company was acquired by WineBid, via its financial sponsor Third Leaf Partners, through an LBO in approximately June 2023 for an undisclosed amount.
Otherland	Manufacturer of fragrance products intended to offer direct-to-consumer artistic candles. The company's products include custom-made fragrant candles featured with art, poetry, and culture delivered in recyclable packaging, enabling customers to gain access to lower-priced candles that help improve the aesthetics of their homes.	The company was acquired by Thymes, via its financial sponsors RCP Advisors, Stanfield Capital, York Capital Management and Castanea Partners, through an LBO on June 9, 2023 for an undisclosed amount.
Pear's Snacks	Producer of snack products intended to offer a variety of premium nuts, seeds, grains, fruits and pulses. The company produces and packages snacking and baking nuts, nut toppings, mixes, popcorn, coffee and more, enabling food and beverage companies to outsource their brands.	The company was acquired by Marathon Ventures, via its financial sponsor Promise Holdings, through an LBO in approximately June 2023.

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Pet Palace	Provider of pet care services intended to create the ideal environment for the pet's boarding and daycare and grooming needs. The company's services offer daily play sessions, customized personal care, luxurious accommodations as well as pet grooming services, enabling pet owners to get peace of mind knowing their pet is receiving playtime, human attention and exceptional care.	The company was acquired by Destination Pet, via its financial sponsor LetterOne, through an LBO on June 21, 2023 for an undisclosed amount.
Planet Fitness (Nine Fitness Clubs in Seattle)	Operator and franchisor of fitness centers based in Seattle, Washington. The company offers low startup fees, no-commitment options as well as membership benefits for its fitness clubs, thus providing quality fitness experience at an affordable cost.	The Nine Fitness Clubs in Seattle of Planet Fitness was acquired by CDM Fitness Holdings, via its financial sponsor SBJ Capital, through an LBO on June 7, 2023 for an undisclosed amount.
PMQ Pizza		The company was acquired by WTW Media, via its financial sponsor Mountaingate Capital, through an LBO on June 14, 2023 for an undisclosed amount.
Pro-Tech Air Conditioning & Plumbing Service	Provider of air conditioning and plumbing services intended for homes and businesses in Central Florida. The company offers a range of services including air conditioner installation, plumbing, drain cleaning and water heater repair, enabling its clients with comprehensive plumbing services.	The company was acquired by Southern Home Services, via its financial sponsors Gryphon Investors and Churchill Asset Management, through an LBO on June 21, 2023. This acquisition aligns with Southern Home Services' goal of enhancing its service in the lower Southeast, Midwest and Mid-Atlantic regions and expanding the market presence in Orlando

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QualiTech (Chaska)	Producer of plant nutrition, animal nutrition, and food ingredient products and provider of environmental services intended to add flavor, function and visual appeal to customers' products. The company provides proven nutrient bioavailability from protected trace minerals, precision micronutrients and flavors to increase the intake and consumption of animal feed while helping plants perform to their optimum potential and also offers environmental services such as consulting, training and equipment, thereby assisting oil companies in spill cleanup and prevention.	The company was acquired by MidOcean Partners through an LBO on June 7, 2023 for an undisclosed amount. The transaction, which transfers ownership of the company to MidOcean from the Ploen family, is designed to pave the way for new investment to expand capabilities and capacity and to drive new levels of growth.
Raw Advantage Processing	Manufacturer of freeze-dried and frozen raw food intended to serve in pet care industry. The company specializes in the production of frozen pet food and treats.	The company was acquired by BrightPet Nutrition Group, via its financial sponsor A&M Capital through an LBO on June 15, 2023 for an undisclosed amount.
Rex Specs	Manufacturer and retailer of outdoor eyewear intended to serve the canines. The company's products include goggles, replacement lenses, leashes, collars, strap extenders and ear covers, thereby providing the dogs with complete outdoor care accessories.	The company was acquired by Weaver Leather, via its financial sponsor Blue Point Capital Partners, through an LBO on June 29, 2023 for an undisclosed amount.
RPM (United States)	Provider of truck repair services designed to provide quality repairs for diesel trucks. The company offers reliable technicians who are experienced in all aspects of diesel truck repair, enabling businesses and individuals to keep their diesel trucks running smoothly and on the road.	The company was acquired by FleetPride, via its financial sponsors American Securities and ACE & Company, through an LBO on June 6, 2023 for an undisclosed amount.
Salon Suites	Operator of a salon based in Columbus, Ohio.	The company was acquired by Salon Lofts Group, via its financial sponsors Audax Group and Friend Skoler & Co., through an LBO on June 6, 2023 for an undisclosed amount.

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Schweitzer Mountain	Operator of hospitality company based in Sandpoint, Idaho. The company specializing in trails and skiing with a range of other services that include dining, shopping, winter and summer fun, on-mountain service, cambium spa and more, enabling its clients to avail family-friendly resort services for their vacation needs.	The company was acquired by Alterra Mountain, via its financial sponsor KSL Capital Partners, through an LBO on June 1, 2023 for an undisclosed amount.
Seatown Electric Plumbing Heating and Air	Provider of heating, plumbing, electrical, generator and air conditioning services intended to serve residential customers. The company offers services such as whole-house rewiring, electrical outlet testing, home charging station installation, sewer repair and inspection, garbage disposals and air condition replacement.	The company was acquired by Service Champions, via its financial sponsor Odyssey Investment Partners, through an LBO on June 12, 2023 for an undisclosed amount.
Southern Palms Car Wash	Provider of car washing services catering to the Royal Palm Beach, Florida area. The company offers ceramic coating services, foam wash, dry washing, fresh water was, wheel cleaning, rain repellent wash and other related services to its customers.	The company was acquired by El Car Wash, via its financial sponsor Warburg Pincus, through an LBO on June 20, 2023 for an undisclosed amount.
Stone Harbor Golf Club	Owner and operator of a golf course based in Cape May, New Jersey. The company's club and a large area are used to celebrate various events like weddings and enjoy recreational time at the golf course, enabling men and women to practice and host prestigious amateur golf events.	The company was acquired by Heritage Golf Group, via its financial sponsor KSL Capital Partners, through an LBO on June 22, 2023 for an undisclosed amount.
Stuart's Paint & Body	Provider of collision repair and painting services based in Plano, Texas. The company offers services such as unibody framework, structural and aluminum repair, paint protection film installation, paintless dent correction, vehicle detailing and restoration.	The company was acquired by Quality Collision Group, via its financial sponsor Susquehanna Private Capital, through an LBO on June 6, 2023 for an undisclosed amount.

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TBC Corporation (392 NTB Tire and Service Centers (NTB) and 203 Tire Kingdom Service Centers)	Operator of tire service centers based in Palm Beach Gardens, Florida.	The NTB and tire kingdom business of TBC Corporation was acquired by Mavis Tire Supply, via its financial sponsors TSG Consumer, BayPine, Owl Rock Core Income Corp BDC, Rx3 Growth Partners, StepStone Group and Ares Management, through an LBO on June 1, 2023 for an undisclosed amount.
The Breeze 93.3 FM	Operator of a radio station based in New York, United States. The company specializes in offering non-stop music from 60's and chat shows, thereby providing it customers with nostalgic music.	The company, a subsidiary of Celenza Communications, was acquired by JVC Broadcasting, via its financial sponsor Northwood Ventures, through a \$500,000 LBO on June 27, 2023.
UKW Franchising Company	Operator of waxing studios located across Florida, New York, New Jersey, and Texas The company produces a proprietary all-natural elastic wax, body scrub, body lotion, hair serum and other related products as well as provides the full range of wax services for the body, bikini, commando and face.	The company was acquired by Exaltare Capital Partners through an LBO on June 5, 2023 for an undisclosed amount.
US Officials	Provider of referee management services intended to officiate in various sports. The company offers referees to assign games such as soccer, baseball and basketball.	The company was acquired by 3 STEP Sports, via its financial sponsors Fiume Capital and Juggernaut Capital Partners, through an LBO on June 21, 2023 for an undisclosed amount.
Vinart Collision Center	Provider of collision repair services intended for automotive. The company's services include auto body, detail services, dent repair, auto glass and more, enabling its clients to ensure that their repair not only gets done correctly but, on time.	The company, a subsidiary of Vinart Dealerships, was acquired by VIVE Collision via its financial sponsor Garnett Station Partners, through an LBO on June 2, 2023 for an undisclosed amount.
YBell Fitness	Developer of fitness equipment designed to integrate a dumbbell, kettlebell, double grip medicine ball and push-up stand in a single piece of equipment. The company offers handheld exercise products, education programs and content including online introductory workshops and live trainer certifications, with exercise content available online through its application, thereby enabling users to perform more functional exercises, with less equipment.	The company was acquired by Fitness Anywhere, via its financial sponsor JFXD Capital, through an LBO on June 27, 2023 for an undisclosed amount.