

**Consumer Products and Services Deals for August 2023**  
**PE Industry Update**

Company Name	Description	Deal Synopsis
AP Collision Center	Operator of a collision repair center based in Lynnwood, Washington. The company specializes in vehicle painting, dent correction and auto damage repair.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on August 25, 2023 for an undisclosed amount.
Atlas Tree Service	Provider of tree care services intended to serve homeowners in the Salt Lake City area. The company offers landscaping and lawn services including tree pruning, preservation, removing, planting, cabling, and bracing.	The company was acquired by SavATree, via its financial sponsor Apax Partners, through an LBO on August 10, 2023 for an undisclosed amount. With SavATree's resources and expertise, the company will be able to expand its lawn care service offering and help SavATree expand in Utah.
AWT Sanitations	Provider of sanitation services catering to the Texas, United States area. The company offers waste and recycling services, trash services, waste pick-up services, disposal services and other related services to its customers.	The company was acquired by CARDS Recycling, via its financial sponsor Kinderhook Industries, through an LBO on August 15, 2023 for an undisclosed amount.
Buchholz Paint & Autobody	Provider of paint and collision repair services intended for automobiles. The company offers repairs on all makes and models, replacement of suspension components, glass replacement, refinishing duplication of OEM finishes, and more, thus providing its clients with quality services at competitive prices.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on August 14, 2023 for an undisclosed amount.
Central Garden & Pet (Independent Garden Center Distribution Business)	Operator of an independent garden center distribution business located in California.	The company, a business division of Central Garden & Pet, was acquired by BFG Supply, via its financial sponsor Pamplona Capital Management, through an LBO on August 2, 2023 for an undisclosed amount.
Colorado Living	Provider of home improvement products and installation services intended to serve homeowners. The company offers bathtub replacement, shower replacement, bathroom conversion, window replacement, door replacement and other related services, enabling fast one-day installations for seniors and others with access difficulties.	The company was acquired by SageHome, via its financial sponsor Cairngorm Capital, through an LBO on August 31, 2023 for an undisclosed amount.

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Country Life Vitamins	Producer of vitamins and supplements focused on nutritional and natural products. The company's product line includes amino acids and digestive enzymes, herbal products, such as organic black teas, white and green teas and herbal extracts, personal care and beauty products, such as facial, oral, hair and body care products, sports and fitness nutrition products, performance nutrition products and other nutritional supplements, thereby helping customers to lead a healthy life.	The company, a subsidiary of KI Nutricare, was acquired by Lion Equity Partners through an LBO on August 1, 2023 for an undisclosed amount.
Crow Canyon Country Club	Operator of a club intended to serve active families and busy professionals. The company offers an 18-hole golf course, tennis court, swimming pool, dining options, fitness arena and banquet space facilities, thereby providing its customers with resort-style amenities.	The company, a subsidiary of Invited, was acquired by The Bay Club Company, via its financial sponsor Kohlberg Kravis Roberts, through an LBO on August 31, 2023 for an undisclosed amount.
Dilbeck Real Estate	Provider of real estate brokerage services intended to serve private and institutional clients. The company specializes in the sale and rental of residential property, commercial real estate, yachts, office and industrial properties along with other offerings in the real estate premium segment.	The company was acquired by Engel & Volkers, via its financial sponsor Permira, through an LBO on August 2, 2023 for an undisclosed amount.
Donna's Dolphins Swim School	Operator of a swimming school based in Colorado Springs, Colorado. The company offers private and semi-private swimming classes for adults and kids through a team of trained instructors, thereby providing safe services to its clients.	The company was acquired by Emler Swim School, via its financial sponsors Sage Venture Partners, Investment Management Corporation of Ontario and Morgan Stanley Capital Partners, through an LBO on August 3, 2023 for an undisclosed amount.
Fiorucci Foods	Producer of processed meat products based in South Chesterfield, Virginia. The company offers various types of meat products such as pepperoni, mozzarella, cranberry meat, peach meat and more.	The company, a subsidiary of Campofrio Food Group, was acquired by WhitePark Capital and Navigator Group, through an LBO on August 1, 2023 for an undisclosed amount.

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Fulham Group	Manufacturer of kitchenware products intended to be used in outdoor cooking. The company's products include covers, stands, grillers, flavor enhancement, portable barbeque stands, smokers and pellet grills, thereby helping families and friends enjoy their outdoor cooking experiences.	The company was acquired by Conair, via its financial sponsor American Securities, through an LBO on August 31, 2023 for an undisclosed amount.
Kauai Beach Resort & Spa	Operator of a resort intended for wedding events, holidays and outings. The company offers a range of services that includes dining, activities like ocean activity, cultural event, island activities, venues, packages, catering menus, beachfront restaurants and more, enabling its clients to avail relaxation and entertainment throughout their stay.	The company, a subsidiary of Eagle Point Hotel Partners, was acquired by by Outrigger Hotels & Resorts, via its financial sponsor KSL Capital Partners, through an LBO on August 22, 2023 for an undisclosed amount.
KDK Enterprises	Retailer of auto body parts based in Federal Way, Washington.	The company was acquired by Classic Collision, via its financial sponsor New Mountain Capital, through an LBO on August 25, 2023 for an undisclosed amount.
Knowles On Site Repair	Provider of repair and maintenance services intended to serve in Pensacola, Dothan, Mobile, Gulfport, Panama City and surrounding areas. The company offers mobile services, tire services, truck repair and maintenance services, thereby ensuring customers' issues are diagnosed accurately and repaired right the first time.	The company was acquired by FleetPride, via its financial sponsors American Securities and ACE & Company, through an LBO on August 29, 2023 for an undisclosed amount.
PointsBet (North America Operations)	Operator of a betting platform serving North America.	The North American operations of Pointsbet Holdings (ASX: PBH) were acquired by Fanatics, via its financial sponsors, Tifo Ventures, Franklin Venture Partners, Loka Capital, Ames Watson Capital, Insight Partners, Clearlake Capital Group, Blackstone, Fidelity Management & Research, The Radcliff Companies, SoftBank Investment Advisers, Silver Lake, Thrive Capital, Intersection Growth Partners, Andreessen Horowitz, BlackRock, Franklin Templeton, Fidelity Investments, Reimagined Ventures, Qatar Investment Authority, Neuberger Berman, MSD Capital and LionTree, through a \$225 million LBO on May 15, 2023.

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Potomac Valley Thunder	Operator of basketball tournaments focused on serving girls' high school basketball teams. The company provides competition and recruiting opportunities, enabling young women to pursue their passion.	The company was acquired by The St. James Group, via its financial sponsors Cain International and Eldridge, through an LBO on August 15, 2023 for an undisclosed amount.
Sharper Vision Eye Center	Retailer of eyewear products intended to serve individual clients across Boca Raton. The company offers eye exams, sore eye treatment, management of ocular diseases, dry eye treatment, contact lenses, prescription eyewear, and sunglasses, thereby helping clients to protect their vision through early diagnosis and treatment.	The company was acquired by InFocus Eyecare, via its financial sponsor Regal Healthcare Capital Partners, through an LBO on August 14, 2023 for an undisclosed amount.
Specialized Youth Services of Virginia	Provider of educational and treatment services intended to serve at-risk children. The company offers services such as special education day school, regional alternative school, in-home counseling and day treatment services, thereby helping youth to develop the capacity to reach their goals and become self-sufficient and contributing members of their communities.	The company was acquired by Health Connect America, via its financial sponsor Palladium Equity Partners, through an LBO on August 3, 2023 for an undisclosed amount.
Superior Foods	Producer of frozen fruits, vegetables, and value-added frozen foods intended to connect world food markets to the global food supply. The company offers a broad range of in-season and counter-seasonal products or ingredients from different regions around the world.	The company was acquired by Virú, via its financial sponsor DEG, through an LBO on August 28, 2023 for an undisclosed amount.
Tanteo Spirits	Producer of tequila based in Brooklyn, New York. The company produces spicy and classic margaritas and tequila using Jalapeño, smoky Chipotle and habanero also each bottle is distilled, infused and bottled by hand, thereby offering natural spirits without using any artificial ingredients.	The company was acquired by Ole Smoky Distillery, via its financial sponsors Apax Partners and Patricof Company, through an LBO on August 1, 2023 for an undisclosed amount.

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The Wireless Experience	Retailer of wireless and premium video systems intended to set the standard for delivering the best wireless experience. The company offers wireless plans, cloud digital video recorder (DVR) storage and broadband communication platform services, thereby providing its customers with new technology that inspires and enhances their lives.	The company was acquired by Alliance Mobile, via its financial sponsor Centre Partners, through an LBO on August 2, 2023 for an undisclosed amount.
Tidewater Golf Club	Operator of a golf course based in North Myrtle Beach, South Carolina. The company's unparalleled course design and panoramic views are tailored to accommodate golfers of all skill levels, ensuring a memorable experience for all.	The company was acquired by Kemper Sports Management, via its financial sponsors Fiume Capital and LNC Partners, through an LBO on August 17, 2023 for an undisclosed amount.
True Grit Talent Agency	Operator of a talent agency based in Austin, Texas. The company offers talent management services.	The company was acquired by Endeavor, via its financial sponsors Silver Lake, Kohlberg Kravis Roberts and Mistletoe, through an LBO on August 28, 2023 for an undisclosed amount.
Wedfully	Provider of virtual wedding planning services intended to make professional wedding plans accessible to couples with budgets. The company's services include sending tripods and rental camera equipment to film the event and providing a remote production team to emcee and run the live stream and create an inclusive wedding experience for people of diverse cultures, races, identities, orientations, classes, sizes, abilities and ages, enabling clients to enjoy virtual streaming of their wedding day in a simplified way.	The company was acquired by Wedgewood Weddings, via its financial sponsor Prospect Partners, through an LBO on August 23, 2023 for an undisclosed amount. This strategic move marks a significant milestone in Wedgewood Weddings' commitment to providing unparalleled experiences for couples, enriching their special day with cutting-edge technology, and extending their guest list through a virtual presence.